# Enhancing Real Estate Investment Trust (REIT) Return Forecasts via Machine Learning

Kahshin Leow and Thies Lindenthal\*

July 25, 2024

#### Abstract

We add to the emerging literature on machine learning empirical asset pricing by analyzing a comprehensive set of return prediction factors on REITs. We show that machine learning models are superior to traditional ordinary least square models and we find that REIT investors experience significant economic gains when using machine learning forecasts. Comparing to the stock market, we show that REITs are more predictable than stocks, and that the higher predictability is stable across time and across industry types.

## 1 Introduction

Large Language Models (LLM) forcefully demonstrate the potential of Machine Learning (ML) models in upending the way we work with text, language and documents. Since its launch in 2022, ChatGPT has become synonymous with a wonderfully capable, fast and untiring assistant. The technological revolution powered by ML has started to reshape our world many years earlier, though. In asset pricing, investors and academics apply ML to understand and distinguish between different components of expected returns, such as those due to systemic risk and idiosyncratic risk, as well as potential mispricing.

In this study, we build on the pioneering work of Gu et al. (2020) who combine a broad repertoire of machine learning methods with modern empirical asset pricing research to understand the dynamics of market risk premia for U.S. stock returns. Their results suggest that machine learning improves the description of expected returns. They find that portfolio performance improves most prominently among the more sophisticated machine learning models and are due in large part to non-linear predictor interactions that are missed by simpler methods. Researchers have replicated Gu et al. (2020)'s work in a number of specific

<sup>\*</sup>University of Cambridge. Corresponding author: K. Leow (kahshin.leow@kings.cam.ac.uk). We are grateful to Brent Ambrose, Colin Lizieri, Philip Kalikman, Rongjie Zhang, Kelvin Wong, Daniel Ruf, Chongyu Wang, Wayne Wan, Derek Ho, Norm Miller, Arpit Gupta, Stijn van Nieuwerburgh, Gianluca Marcato, and participants of the 2023 AREUEA International Meeting, the 2023 Real Estate Finance and Investment Symposium at the University of Hong Kong, and the 2024 Weimer School Session for their invaluable comments and suggestions. We also thank Dacheng Xiu for sharing empirical data on stock-level characteristics and Amit Goyal for sharing his database of macroeconomic predictors.

contexts. For example, Bianchi et al. (2021) employ machine learning methods to predict U.S. Treasury bond returns and find strong statistical evidence in favor of extreme trees and neural networks. Leippold et al. (2022) adds to the burgeoning financial machine learning literature by expanding to China, where they find that the predictability of the Chinese stock market is higher than that of the U.S. stock market (Gu et al. 2020) by a fewfold. Researchers have yet to apply the latest techniques in machine learning to REITs. Given the fundamental differences between stocks and real estate, such research is warranted.

Our study is motivated by two questions. First, do the findings of Gu et al. (2020), Bianchi et al. (2021) and Leippold et al. (2022) apply to the real estate market? If true, the implication is that machine learning will aid in solving practical problems, such as market timing, portfolio choice, and risk management, justifying its role in public real estate markets.

Second, because of fundamental underlying differences between stocks and real estate, are there differences in the predictability of stock returns versus real estate returns? One hypothesis is that the larger heterogeneity in the stock market makes it a more natural candidate for machine learning techniques than REITs. Another hypothesis cited by Nelling and Gyourko (1998), who find that REITs have a low level of predictability compared to that of the stock returns, is that the REIT market has a smaller sample size of firms compared to the general stock market, a numerical difference that has only grown bigger since 1998.

We conduct a large-scale empirical analysis, investigating 486 REITs over 30 years from 1990 to 2021. Our predictor set includes 94 firm-level characteristics for each REIT, interactions of each characteristic with eight macroeconomic time series variables, and 17 sector dummy variables, totaling 863 baseline signals. In our study, our benchmark ordinary least squares (OLS) regression models using only size and book-to-market as predictors (OLS-2) and size, book-to-market and 12-month momentum as predictors (OLS-3) generate out-of-sample  $R^2$ s of 0.36 and 0.31 percent per month respectively. When we expand the OLS panel model to include our set of 800+ predictors, predictability vanishes as evidenced by the  $R^2$  dropping into negative territory. With so many parameters to estimate, this is not surprising.

Our first evidence that machine learning aids in return prediction in the real estate market emerges from the fact that principal component regression (PCR), which reduces the dimension of the predictor set to a few linear combinations of predictors, pulls the out-ofsample  $R^2$  into positive territory at 0.28 percent. Least absolute shrinkage and selection operator (LASSO) and elastic net regularisation (ENet), which use parameter shrinkage and variable selection, further raise the out-of-sample  $R^2$ s to 2.49 and 3.37 percent respectively.

Next, we expand the model to accommodate nonlinear predictive relationships via regression trees and neural networks. By allowing for nonlinearities, it further improves predictions. We find that random forests (RF), gradient boosted regression trees (GBRT) and extremely randomised trees (ERT) give out-of-sample  $R^2$ s of 2.71, 2.70 and 4.52 percent respectively. The best neural network model produces out-of-sample  $R^2$  of 5.01 percent. Similar to Gu et al. (2020) and Bianchi et al. (2021), we also find that shallow learning outperforms deeper learning. In the case of REITs, neural network performance peaks at one hidden layer, in contrast to stock performance which peaks at three hidden layers (Gu et al. 2020) but similar to bond performance which peaks at one hidden layer (Bianchi et al. 2021).

Finally, we compare the predictive performance of machine learning techniques between real estate and stocks. In Gu et al. (2020), their best neural network NN3 has a monthly out-of-sample  $R^2$  of 0.40 percent, whereas our NN1's  $R^2$  of 5.01 percent is more than ten times higher. Gu et al. (2020)'s best regression tree model GBRT has a monthly out-of-sample  $R^2$  of 0.34 percent, a figure that is much lower than our best regression tree model ERT's  $R^2$  of 4.52 percent. Noting that Gu et al. (2020)'s empirical analysis of the U.S. stock market spans from 1957 to 2016 while our period of study for REITs is from 1990 to 2021, we rerun the analysis on the stock market using the same time period (1990-2021). The qualitative conclusions are unchanged: REIT returns are more predictable than stock returns when using machine learning methods.

With  $R^2$ s ranging from three to five percent, they translate to economic benefits in the real world. We compare a long-only value-weighted portfolio of REITs versus a long-only portfolio comprised of REITs with the highest machine-learning forecasts. The former has a Sharpe ratio of 0.49 while the latter has a Sharpe ratio of 0.60, an outperformance of 22 percent. If we look at portfolios constructed by mean-variance optimization, a long-short sample-based mean-variance portfolio has a Sharpe ratio of 0.18 while a long-short mean-variance portfolio incorporating machine learning forecasts has a Sharpe ratio of 0.54, a staggering outperformance of 200 percent. In short, if one has predictive ability, it can lead to significant economic gains.

### 2 Literature review

There is a rich history in finance literature for predicting returns in the cross-section and in the time series (see, for example, Asness et al. 2000, Chordia et al. 2001, Amihud 2002, Ang et al. 2006, Palazzo 2012, Bazdresch et al. 2014). Within real estate, there is a large literature studying the predictability of REIT returns in the time series, including Liu and Mei (1992), Li and Wang (1995), Nelling and Gyourko (1998), Ling et al. (2000), Lin et al. (2009), and Serrano and Hoesli (2010), and another stream investigating the predictability of REIT returns in the cross-section, including Chui et al. (2003), Ooi et al. (2009), Blau et al. (2011), and Giacomini et al. (2015).

Of all of this research, Liu and Mei (1992) is the first to find that REITs are more predictable than stocks and bonds. Using a multifactor latent variable model, they find that an equally-weighted equity REIT index is more predictable than a value-weighted stock index, a small cap stock index and a portfolio of long-term U.S. government bonds. They also find that expected excess returns on the REIT index move more closely with those of small cap stocks and much less with those of government bonds. However, Li and Wang (1995) arrive at the opposite conclusion. They observe that samples used in previous studies are limited in size or include only equity REITs. By including all REITs available on CRSP tapes, they ensure that results for their study will be free of survivorship bias and find no evidence that REIT returns are more predictable than returns of stocks, in contrast to Liu and Mei (1992). They also show that in a general two-factor asset pricing framework, the REIT market is integrated with the stock market. Using more updated data, Ling et al. (2000) find that REIT returns are far less predictable out-of-sample than in-sample, with the inability to forecast out-of-sample particularly true in the 1990s. Serrano and Hoesli (2010) turned the tables again by re-examining the topic using ARMA and ARMA-EGARCH models, and using daily returns data. They find REIT returns are generally more predictable than stock returns, especially in countries with mature and well-established REIT regimes.

While machine learning methods have appeared in real estate literature, they have been mostly limited to the prediction of property values (see, for example, Lindenthal and John-

son 2021, Pai and Wang 2020, Viriato 2019, Baldominos et al. 2018). Our work adds to these lines of literature by applying machine learning techniques to the predictability of REIT returns. To our knowledge, this paper is the first comprehensive study of REIT returns using machine learning techniques.

With regards to the intersection of finance and machine learning, the pioneering work of Gu et al. (2020) deserves special mention. Prior to the publication of their paper, machine learning methods sporadically appear in asset pricing literature. Vast majority of those papers apply a single machine learning technique on their problem statements. For example, Rapach et al. (2013) apply LASSO to predict global equity market returns, Moritz and Zimmermann (2016) apply tree-based models to portfolio sorting, while Kelly et al. (2019) use dimension reduction methods to estimate and test factor pricing models. Gu et al. (2020) is the first to apply a wide repertoire of over ten techniques from various branches of the machine learning literature to predict asset prices. Furthermore, the empirical analysis of Gu et al. (2020) is ambitious in both breadth and depth. Their predictor set includes 94 characteristics for each stock, interactions of each characteristic with eight aggregate time-series variables and 74 industry sector dummy variables, giving them a total of over 900 baseline signals. Their time series spans from 1957 to 2016. No prior work could match Gu et al. (2020) in terms of predicting stock returns in the cross-section and in the time series. While we are unable to match Gu et al. (2020) in terms of historical depth, as the modern REIT era did not begin until 1990, we are able to match them in terms of cross-sectional breadth using the same 94 characteristics based on Green et al. (2017) and the same eight aggregate time-series variables based on Welch and Goyal (2008). We also expand on Gu et al. (2020)'s machine learning tool kit by adding one more ML technique called extremely randomised trees (ERT), which proves to be extremely valuable in predicting REIT returns.

## 3 Data and methodology

We obtain monthly total returns from CRSP for all REITs and stocks listed on the NYSE, AMEX and NASDAQ. Our sample for REITs begins in January 1990 and ends in December 2021, while our sample for stocks begins in January 1963 and ends in December 2021. The number of unique REITs in our sample is 486, while the number of unique stocks in our sample is 32,217. We also obtain the one-month Treasury-bill rate to calculate individual excess returns<sup>1</sup>.

In addition, we assemble a large collection of 94 predictive characteristics documented in Green et al. (2017), of which 61 are updated annually, 13 are updated quarterly, and 20 are updated monthly<sup>2</sup>. We include dummies corresponding to the first two digits on Standard Industrial Classification (SIC) codes. To avoid outliers, we cross-sectionally rank all continuous firm-level characteristics period-by-period, and map them into the [-1,1] interval

<sup>&</sup>lt;sup>1</sup>The monthly one-month Treasury-bill rate is available from Kenneth French's website, https://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data\_library.html

<sup>&</sup>lt;sup>2</sup>The data are available from Dacheng Xiu's website, https://dachxiu.chicagobooth.edu/ To avoid the forward-looking bias, monthly characteristics are delayed by at most 1 month, quarterly with at least 4 months lag, and annual with at least 6 months lag. Therefore, to predict returns at month t + 1, we use the most recent monthly characteristics at the end of month t, most recent quarterly data by end t - 4, and most recent annual data by end t - 6. For missing characteristics in Xiu's dataset, we replace with the cross-sectional median at each month for each REIT and stock, respectively.

following Kelly et al. (2019), Gu et al. (2020) and Leippold et al. (2022). Appendix A provides details of all firm-level characteristics.

We also assemble eight macroeconomic predictors following the variable definitions detailed in Welch and Goyal (2008). These are dividend-to-price ratio (dp), earnings-to-price ratio (ep), book-to-market ratio (bm), net equity expansion (ntis), Treasury-bill rate (tbl), term spread (tms), default spread (dfy), and stock variance (svar)<sup>3</sup>. Appendix B provides details of all macroeconomics variables used in this study.

Throughout our analysis, we adopt a general additive prediction error model to describe the relationship between a REIT's excess return<sup>4</sup> and its corresponding predictors, i.e.

$$r_{i,t+1} = E_t[r_{i,t+1}] + \epsilon_{i,t+1},$$
(1)

We further assume the conditional expectation of *i*th REIT's excess return  $r_{i,t+1}$  given the information available at period *t* to be a function of a set of predictors, i.e.

$$E_t[r_{i,t+1}] = g(z_{i,t}),$$
(2)

where  $z_{i,t}$  is the baseline set of firm-level predictors, REITs are indexed by  $i = 1, ..., N_t$  and months by t = 1, ..., T. The functional form of g(.) is left unspecified and depends on z only through  $z_{i,t}$ . This means our prediction model does not use information from history prior to t, or from individual REITs other than the *i*th REIT. Our goal is to search for the prediction model from a set of machine learning candidates that gives the best prediction performance.

The vector of predictors,  $z_{i,t}$ , consists of the *i*th REIT's characteristics, the interaction terms between these characteristics and the macroeconomic predictors, and a set of dummy variables, which can be represented as:

$$z_{i,t} = \begin{pmatrix} c_{i,t} \\ x_t \otimes c_{i,t} \\ d_{i,t} \end{pmatrix},$$
(3)

where  $c_{i,t}$  is a 94 x 1 vector of REIT-level characteristics,  $x_t$  is a 8 x 1 vector of macroeconomics predictors,  $d_{i,t}$  is a 17 x 1 vector of dummy variables, and  $\otimes$  denotes the Kronecker product. Hence, the total number of covariates in  $z_{i,t}$  is 94 x (8 + 1) + 17 = 863.

In total, we consider 11 machine learning methods, along with three simple linear models. In particular, we include ordinary least squares (OLS) regression, OLS using only size and book-to-market as predictors (OLS-2), OLS using only size, book-to-market and 12-month momentum as predictors (OLS-3), principle component regression (PCR), least absolute shrinkage and selection operator (LASSO), elastic net (ENet), random forest (RF), gradient boosted regression trees (GBRT), extremely randomised trees (ERT), and neural networks with one to five layers (NN1–NN5).

To benchmark the predictive power of the models, we perform a 50–50 training–testing split, dividing our data into two disjoint periods while maintaining the temporal ordering: the training sample (1990–2005), and the testing sample (2006–2021). We use the training sample to estimate the model parameters. The testing sample contains the next 12 months

<sup>&</sup>lt;sup>3</sup>The monthly data are available from Amit Goyal's website, https://sites.google.com/view/agoyal145

<sup>&</sup>lt;sup>4</sup>Like Gu et al. (2020) and Leippold et al. (2022), our focus is on measuring conditional expected returns in excess of the risk-free rate. In finance literature, some traditionally refer to this quantity as the "risk premium" as it is the compensation that investors demand for bearing investment risk.

of data right after the training sample ends. These data, which never enter into model estimation, are used to test our models' prediction performance. Since machine learning models are computationally intensive, we adopt a sample splitting scheme as in Gu et al. (2020) and Leippold et al. (2022) by refitting prediction models annually instead of monthly. When we refit a model, the training sample size is increased by one year, but we maintain the same 12-month size for the testing period, which is kept rolling forward to include the next 12 months. We do not require a validation sample as we do not perform any hyperparameter optimization following Elkind et al. (2022). Default hyperparameters are used where possible. This forms the lower bound of performance for our machine learning models. Appendices C and D provide further details on the prediction models and their respective hyperparameters. All training is executed with open source libraries on an Apple M1 Ultra chip with a 20-core CPU and a single 48-core GPU.

## 4 Empirical analysis

We start by exploring our models' prediction performance via out-of-sample predictive  $R^2$ .

### 4.1 Out-of-sample predictability

As in Gu et al. (2020), we rely on the non-demeaned out-of-sample predictive  $R^2$  to have a direct comparison with their results for the U.S. stock market. For a given prediction model *S*, this non-demeaned measure is defined as:

$$R_{oos,S}^{2} = 1 - \frac{\sum_{(i,t)\in\mathcal{F}} (r_{i,t+1} - \hat{r}_{i,t+1}^{(S)})^{2}}{\sum_{(i,t)\in\mathcal{F}} r_{i,t+1}^{2}},$$
(4)

where  $\mathcal{T}$  denotes the set of predictions assessed on the testing sample.  $R_{oos,S}$  pools prediction errors across REITs and over time into a grand panel-level assessment of each prediction model *S*.

#### 4.2 Full sample analysis

Table 1 presents the comparison of machine learning techniques in terms of their out-ofsample predictive  $R^2$ . The first column of Table 1 reports  $R_{oos}^2$  for the entire pooled sample of REITs. The OLS model using all 800+ features produces an  $R_{oos}^2$  of -6.89 percent. Simple OLS is unable to handle so many predictors, which is unsurprising as the lack of regularisation leaves OLS highly susceptible to over fitting. However, restricting the OLS to a sparse parameterisation, either by forcing the model to include only two or three covariates (OLS-2 and OLS-3) or by penalizing the specification with LASSO and ENet, generates a substantial improvement over the full OLS model ( $R_{oos}^2$ s of 0.36 percent, 0.31 percent, 2.49 percent and 3.37 percent respectively).

Regularising the linear model via dimension reduction techniques, while generating an improvement over the full OLS model with an  $R_{oos}^2$  of 0.28 percent, fails outperform simpler models such as OLS-2 and OLS-3. This contrasts with Gu et al. (2020), where their PCR model is one of the best performing linear models. A possible explanation is that we use a default number of five components for our PCR model while Gu et al. (2020) allows for

hyperparameter tuning that varies the number of principal components from one to 100 for their PCR models.

Regression tree models improve  $R_{oos}^2$  even further. RF, GBRT and ERT have  $R_{oos}^2$ s of 2.71 percent, 2.70 percent and 4.52 percent respectively. Such an improvement demonstrates the superiority of machine learning methods in capturing complex interactions between predictors, which is emphasized in studies done by Gu et al. (2020), Bianchi et al. (2021) and Leippold et al. (2022). Interestingly, our results for regression trees are more in common with the findings of Bianchi et al. (2021) for the bond market than the findings of Gu et al. (2020) for the stock market. For stocks, GBRT is the best performing regression tree, but for REITs and bonds, ERT is the best performing regression tree while GBRT ranks the worst. This is the first, not but last, indication in our study that REITs exhibit more similarities to bonds than to stocks.

Neural networks are, by far the best performing nonlinear method, and the best predictor overall. The  $R_{oos}^2$  is 5.01 percent for NN1. This result points to the value of incorporating complex predictor interactions, which are embedded in neural network models but are missed by OLS and other machine learning techniques. These results also show that the benefits of "deep" learning are limited for REITs, which concur with findings for stocks and bonds. This is likely an artifact of the small amount of data for REITs and the tiny signal-to-noise ratio for our return prediction problem, in comparison to the kinds of nonfinancial settings in which deep neural networks thrive thanks to big data sets and strong signals, such as visual recognition<sup>5</sup>. Interestingly, our neural network findings corroborate more closely with Bianchi et al. (2021), who find that predictive performance for stocks peaks at three hidden layers. Once again, we see hints that REITs behave more closely to bonds than to stocks.

### 4.3 Predictability over time

In this section, we explore the time variations in the out-of-sample  $R_{oos}^2$  of our models. Table 2 shows the average monthly  $R_{oos}^2$  for all models, sorted by calendar year. For illustration, the blue bars in Figure 1 shows the average monthly  $R_{oos}^2$  for OLS-2 and our top machine learning models ENet, ERT and NN1, sorted by calendar year. We can see a significant drop in  $R_{oos}^2$  in 2007 and 2008, with the exception of NN1. We conjecture the cause of this drop lies in the United States subprime mortgage crisis that began in 2007. This points out a possible weakness for machine learning techniques. Their predictive abilities can be vulnerable to unexpected systematic risk, such as, in this case, the subprime crisis. On the other hand, machine learning models can have fantastic breakout years, such as 2020 where they exhibit double-digit positive  $R_{oos}^2$  despite it being a terrible year for the real estate market. What happens when we remove these fantastic breakout years from the test sample? The last column of Table 2 shows the overall predictive  $R_{oos}^2$  after excluding 2020 and 2021. The results are qualitatively unchanged; machine learning models, especially ENet, ERT and NN1, outperform ordinary linear models even after excluding time periods when machine learning

<sup>&</sup>lt;sup>5</sup>In 2012, AlexNet, a neural network model, made history when it won the prestigious ImageNet Large Scale Visual Recognition Challenge with an error rate of 15.3 percent, more than 10.8 percentage points lower than the runner up. It contains eight neural network layers. In 2015, Microsoft Research Asia outperformed AlexNet and won the ImageNet contest using over 100 layers in its convolutional neural network architecture.

models perform exceedingly well.

It may be of interest to readers to understand what went well in 2020. One conjecture is that machine learning models are able to learn from difficult years in 2007–2008 and avoid similar missteps in 2020, which is a difficult year for real estate due to the COVID-19 crisis. To test our hypothesis, we remove the GFC years (2007–2008) from our training sample and re-run our analysis. The orange bars in Figure 1 show the predictive  $R_{oos}^2$  for OLS-2 and the three top machine learning models ENet, ERT and NN1, after the GFC years of 2007 and 2008 are excluded from the training set. The full set of results for all models can be found in Table E.1 from Appendix E. We observe that there is practically no change in  $R_{oos}^2$  for 2020 for OLS-2. However, we see big drops in  $R_{oos}^2$  for 2020 for the machine learning models. For example, ENet drops from an  $R_{oos}^2$  of 13.61 percent to 3.82 percent in 2020. ERT drops from an  $R_{oos}^2$  of 21.13 percent to 1.36 percent. This demonstrates that machine learning models have a superior ability to learn from past crises and apply learnt lessons to crises in future. Interestingly, NN1 suffers a drop in predictive performance but not as extreme as ENet and ERT – its  $R_{oos}^2$  for 2020 decreased from 23.71 percent to 10.49 percent. Again, it demonstrates the superiority of neural networks over less sophisticated machine learning methods.

#### 4.4 Is the real estate market more predictable than the stock market?

In Gu et al. (2020) which studies the U.S. stock market, their best-performing linear machine learning model has a monthly out-of-sample  $R^2$  of 0.27 percent, while our best-performing linear machine learning model (ENet)'s  $R^2$  of 3.37 percent is more than 10 times higher. Their best-performing regression tree has a monthly out-of-sample  $R^2$  of 0.34 percent, while our best-performing regression tree model (ERT)'s  $R^2$  of 4.52 percent is 13 times higher. Finally, their best-performing neural network has a monthly out-of-sample  $R^2$  of 0.40 percent, while our best-performing neural network (NN1)'s  $R^2$  of 5.01 percent is 12 times higher.

We note that in Section 4.3 that REITs exhibit excellent out-of-sample  $R^2$  during 2000–2001. Even after excluding these breakout years, the out-of-sample predictive performance of REITs is still higher than that of stocks. For example, the last column of Table 2 shows that our best-performing linear machine learning model (ENet)'s  $R^2$  of 1.29 percent is five times higher than the monthly out-of-sample  $R^2$  of the best-performing linear model for stocks. Our best-performing regression tree model (ERT)'s  $R^2$  of 1.23 percent is four times higher than the monthly out-of-sample  $R^2$  of the best-performing regression tree model for stocks, while our best-performing neural network model (NN1)'s  $R^2$  of 1.46 percent is four times higher than the monthly out-of-sample  $R^2$  of the best-performing neural network model (NN1)'s root 1.46 percent is four times higher than the monthly out-of-sample  $R^2$  of the best-performing neural network model for stocks.

These findings suggest that REIT returns are more predictable than stock returns, contrary to our initial hypothesis that the heterogeneity in the stock market would allow machine learning techniques to thrive. It also goes against the hypothesis of Nelling and Gyourko (1998), who suggest that the smaller sample set of U.S. REITs in contrast to the large sample set of U.S. stocks makes REITs less predictable, a reasoning that should not only hold true for simple OLS but for sophisticated techniques such as regression trees and neural networks too.

We note some key differences between Gu et al. (2020) and our study that might make for an unfair comparison. They did not include extremely randomised trees (ERT) in their repertoire of regression trees, which we have and is our best-performing regression tree model. Their linear and tree models are trained on the Huber loss function instead of the default setting of  $l_2$  loss function that we employ in our models. Finally, their data set spans from 1953 to 2016 whiles ours spans from 1990 to 2021. There might be significant differences in time periods that make it more difficult for machine learning algorithms to thrive, for example, sparsity of high dimension data in the earlier decades (1950s to 1980s), and existence of more unexpected market shocks like the one we saw in 2007. Therefore, we rerun the analysis on the U.S. stock market from 1990 to 2021 using the same 11 machine learning methods discussed in Section 3. While Gu et al. (2020) makes use of hyperparameter tuning, we rely on default hyperparameter settings described in Appendix D to conduct a direct comparison between the real estate market and the stock market from 1990 to 2021. For ease of comparison, the third column of Table 1 reports the  $R_{oos}^2$  from Gu et al. (2020).

From 1990 to 2021, the OLS model for U.S. stocks performs better than the OLS model for U.S. REITs (-2.92 percent versus -6.89 percent). This is somewhat unsurprising as there is more variability in the cross-section of the U.S. stock characteristics and returns, when compared to U.S. REITs. Such a result is also expected by Nelling and Gyourko (1998) because the sample set of stocks is larger than REITs'. When the OLS model is restricted to only two or three covariates (size, value and 12-month momentum), performance for stocks barely ekes into positive territory ( $R_{oos}^2$  of 0.08 percent for OLS-2 and 0.06 percent for OLS-3). This stands in contrast to the higher positive  $R_{oos}^2$  for REITs (0.36 percent for OLS-2 and 0.31 percent for OLS-3). While beyond the scope of this study, the low  $R_{oos}^2$  of OLS-2 and OLS-3 for stocks may imply that the Fama and French (1992) three-factor model and Carhart (1997) four-factor model may no longer be valid, at least empirically speaking, in the context of the U.S. stock market for the 1990-2021 period. These two models are holding up well for the U.S. REIT market. Given that most REIT studies today still use Kenneth French's online data library of size, value, and momentum factors that are derived from stock market data, the time may be apt for the creation and maintenance of "real estate"-specific size, value and momentum factors that are derived from REIT data, which researchers can use as baseline factors for real estate research.

When we move onto linear machine learning models, real estate market predictability starts to vastly outperform stock market predictability. The linear models LASSO and ENet generate high positive predictive  $R_{oos}^2$  for the real estate market (2.49 percent and 3.37 percent respectively), while they generate  $R_{oos}^2$  of 0.21 percent and 0.71 percent for the stock market respectively. When we look at regression trees, the  $R_{oos}^2$  for the stock market moves into higher positive territory, but the  $R_{oos}^2$  for the real estate market are still four to 10 times higher than those of the stock market.

The prediction performance for stocks in the 1990-2021 period is 0.28 percent, 0.27 percent and 0.32 percent for NN1-NN3 respectively, lower but not too far apart from Gu et al. (2020)'s findings of 0.33 percent, 0.39 percent and 0.40 percent for stocks in the 1953-2016 period. Performance also peaks at three hidden layers (NN3) for stocks in the 1990-2021 period, so our stock analysis exhibits similarities with Gu et al. (2020). For the time period of 1990-2021, REIT predictability based on neural networks are three to 17 times higher than stock predictability.

Our study is not the only one in literature to report high  $R_{oos}^2$  when machine learning models are applied to return prediction. Bianchi et al. (2021) report  $R_{oos}^2$  of 29.1 percent, 29.6 percent and 36.3 percent from their best linear, tree-based and neural network models

respectively! Their best models in these three categories happen to be similar to ours, i.e. ENet, ERT and NN1 respectively, whereas Gu et al. (2020) and Leippold et al. (2022) have different best-performing models in these same categories. There are major differences between the design of Bianchi et al. (2021)'s study and ours. For example, they make use of 128 macroeconomic variables found in Ludvigson and Ng (2009) while Gu et al. (2020) and us make use of eight macroeconomic variables found in Welch and Goyal (2008). Instead of feeding the predictors directly into their regression models, their excess returns are regressed on principal components of their predictors. Their sample period is longer, starting from 1971 through 2018. Nevertheless, it is still worth asking ourselves if the predictability of REITs lies in between stocks' and bonds', because REITs are a hybrid of stocks and bonds?

Interestingly, a corrigendum issued by Bianchi et al. (2021) reduces the high  $R_{oos}^2$ s of bonds (29–36 percent) to levels that are more in line with our findings for REITs. When forecasting monthly returns with forward rates and marcoeconomic variables, they report  $R_{oos}^2$ s of 4.6 percent, 5.1 percent and 6.1 percent for their best linear (LASSO), tree-based (ERT) and neural network (NN1) models respectively. The revised results from the corrigendum give us more confidence that REITs behave more similarly to bonds than to stocks.

#### 4.5 Predictability by industry type

Section 4.4 shows that REITs are more predictable than stocks in a few ways. First, our outof-sample performance results are more than 10 times higher than the results cited in Gu et al. (2020). This goes against the findings of Nelling and Gyourko (1998) who believe that RE-ITs should be less predictable than stocks because their sample size is smaller than stocks'. Second, to address questions that REITs are trained and tested on a different time period (1990-2021) from Gu et al. (2020)'s stocks (1953-2016), we re-run the analysis using the same time period and the same default hyperparameters, so that we have a direct comparison. The conclusions are unchanged – REITs are more predictable than stocks even when the latter are trained on a shorter and a more modern time period. This leads us to wonder how REITs would compare against different industry sectors in the stock market.

In Table 3, we present the out-of-sample predictive  $R^2$  of REITs and stocks in a different way, whereby stocks are split into 14 industries according to their 2-digit SIC codes (see Figure F1 in Appendix F). First, we find that across all 14 industries in the stock market, machine learning techniques outperform traditional regression-based strategies, consistent with findings from Gu et al. (2020) and Leippold et al. (2022) that machine learning is superior to OLS. Second, while one would expect at least one or two industries to outperform RE-ITs just by random chance, we find that REITs outperform every subset of stocks. Using our best linear machine learning model (ENet) as an example, REITs generate an out-of-sample  $R^2$  of 3.37 percent, while the next three best industries come in at 1.64 percent (wholesale trade), 1.38 percent (transportation) and 1.34 percent (services). For our best tree-based model (ERT), REITs generate a  $R_{oos}^2$  of 4.52 percent while the next three best industries come in at 3.95 percent (investment holding companies), 1.50 percent (utilities) and 1.44 percent (manufacturing). For our best neural network (NN1), REITs generate an impressive  $R_{oos}^2$  of 5.01 percent while the next three best industries come in at 2.92 percent (utilities).

In Appendix F, from Tables F.2 to F.15, we present the full out-of-sample performance results of the 14 stock sectors by year. We see that while the results are mostly stable for

REITs (with the exception of the GFC and COVID-19 periods), results are more volatile for stocks when they are broken down into sub-sectors. For example, in some years, we see random forest (RF) models generating large negative  $R^2$  for financial institutions, construction, chemicals, IT, transportation, utilities, retail and services.

Interestingly, the outperformance in out-of-sample predictability for REITs in 2020 (see Section 4.3) is also observed for a few stock sectors in 2020. Table F.1 in Appendix F summarises the observation. One can see that investment holding companies, banks and other financial institutions perform admirably well in 2020. This is perhaps due to the fact that these three sectors are most similar to REITs in the sense that they are all financial institutions. Some brick-and-mortar industries perform well in 2020 too, namely agriculture, mining, construction, transportation and retail. This gives us confidence that REITs' outperformance in 2020 is not an anomaly but something that is validated in other industries in the stock market.

To summarise this section, despite splitting the U.S. stock market into more than a dozen sectors that may individually outperform REITs, Table 3 and Appendix F further validates our observation that REITs are superior to stocks in terms of predictability across all stock sectors, all years, and across all machine learning techniques.

### 4.6 Can industry characteristics explain outperformance?

In this section, we look at the industry-wide characteristics of REITs and stocks to see if there are any discernible differences between these two asset classes. While it is beyond the scope of this paper to conduct a comprehensive study that involve hundreds of industry characteristics, we take on a few usual suspects.

In some quarters, there is a belief that small firms are overlooked by investors, that their returns are perhaps easier to predict than the returns of large firms. For example, Leippold et al. (2022) reports that small Chinese stocks are six to ten times more predictable than large Chinese stocks. First, Table 4 debunks the misconception that REITs are "small stocks". In the 1990s when modern REITs were first introduced to the markets, the belief that REITs are "small stocks" might have been true. The average market cap of REITs was \$380 million then, as opposed to the average market cap of a stock which was \$910 million in the 1990s. Today, the average size of a REIT has grown to \$3.91 billion, which is just slightly shy of the average size of a stock at \$4.57 billion. In our test period of 2006-2020, there are a few industry sectors that have average market caps that are much smaller than REITs, namely investment holding companies (\$750 million), construction (\$1.86 billion) and wholesale (\$2.40 billion). Second, to counter Leippold et al. (2022)'s observation that small Chinese companies are more predictable than large Chinese companies, the scatter plot on the left-hand size of Figure 2 show that the three industry sectors in the U.S. stock market that are smaller in size than U.S. REITs have predictive performances that are a lot lower than REITs.

Next, we move on to stock liquidity, which has been viewed as a proxy for market efficiency. Less liquidity implies less efficiency, which may permit the persistence of predictability in returns. Table 4, which displays the average trading volume of REITs and stocks, dispels this notion. In its early days, REITs were indeed less liquid than most stocks. Today, REITs have a higher average trading volume than the average trading volume of the stock market, especially in industry sectors such as investment holding companies, banks, agriculture, construction, and wholesale. Looking at the scatter plot on the right-hand side of Figure 2, we observe that these less liquid industry sectors, while arguably exhibiting less market efficiency than REITs, have lower predictive performances than REITs.

### 4.7 Predictability by size

In Table 5, we analyse the differences in predictability across size of REITs. The second column displays predictability of REITs in the bottom 30th percentile by market capitalization while the third column displays predictability of REITs in the top 30th percentile by market capitalization. The results show that large REITs are more predictable than small REITs. The difference in size predictability is large, ranging from three to four times across different models. For instance, according to the ERT model, the  $R_{oos}^2$  for large REITs is 7.06 percent while the  $R_{oos}^2$  for small REITs is 1.78 percent.

To test the robustness of this finding, we make use of models that are trained on large RE-ITs to predict the returns of small REITs, and vice versa. The findings are shown in the fourth and fifth columns of Table 5. We have two interesting observations. First, the predictability of small REITs increases when predictive models trained on large REITs are applied to small REITs. The improvement is significant, ranging from 44 percent to 86 percent for ENet, ERT and NN1. This suggests that the information content extracted from large REITs is applicable to small REITs. Second, the predictability of large REITs drops when predictive models trained on small REITs are used, but the lower predictability is still higher than small RE-ITs' predictability across the board, regardless of model type. This suggests that the high predictability of large REITs is robust and is an area that deserves further study.

### 4.8 Predictability by property type

In this section, we analyse the predictability of REITs across property types. We split our data sample into 8 sectors, namely retail, residential, office, healthcare, industrial, hotel, diversified and others. Table 6 presents the results. Again, the main finding stayed unchanged. With the exception of industrial REITs, machine learning algorithms outperform ordinary linear methods across all property types. For industrial REITs, OLS-2 and OLS-3 give  $R_{oos}^2$  of 2.35 percent and 2.22 percent respectively, which are higher than the  $R_{oos}^2$  of PCR, RF and GBRT (1.79 percent, 0.50 percent, 0.24 percent respectively), but still lower than the best-performing machine learning models of ENet, ERT and NN1 (5.40 percent, 3.49 percent, 2.47 percent respectively).

Additionally, Table 6 shows that specialist homogeneous sectors such as retail, residential, office, healthcare, and hotel, perform well, with  $R_{oos}^2$  clocking above five percent across multiple models. Sectors that have more diversified underlying property types, such as industrial, diversified and others, do worse.

#### 4.9 Does predictive power depend on size of predictor set?

In this section, we create a significantly smaller set of predictors made up of a few REIT-level characteristics and their interactions with the eight macroeconomic predictors. From the original 94 x 1 vector of firm characteristics, we pick the most commonly used factors in REIT literature: size (*mve*), book-to-market (*bm*) and momentum (*mom1m, mom6m, mom12m,* 

*mom36m*). Hence, the total number of covariates in  $z_{i,t}$  for the reduced predictor set is 6 x (8 + 1) = 54.

Table 7 presents the comparison of monthly out-of-sample predictive  $R^2$  between the full set of predictors and the reduced set of predictors, for our baseline OLS model, the best linear model (ENet), the best tree-based model (ERT) and the best neural network (NN1) that we see in Section 4.2.

The first conclusion from Table 7 is that linear machine learning models and regression trees perform worse when they are constrained to using a smaller set of predictors, with  $R^2$  dropping from 3.37 percent to 0.35 percent for ENet and  $R^2$  dropping from 4.52 percent to 2.86 percent for ERT. Again, this is unsurprising as the regularisation technique of linear machine learning models and the feature selection ability of regression trees are well suited to dealing with high dimension data, so more predictors are preferred over fewer predictors. That said, REIT predictability still outperform stock predictability by three times.

The second conclusion from Table 7 is somewhat surprising and deserves further study. When faced with a reduced set of predictors, NN1 does not suffer in predictive performance. This suggests that neural networks may be superior to other machine learning techniques in teasing out nonlinearities and complex interactions between predictors, even when faced with a much smaller set of variables.

### 4.10 Which predictors matter?

Given the stark differences in predictability between stocks and REITs, we investigate whether certain predictors are more important than others within the real estate space. Our investigation may give us some conjectures on why machine learning models, when applied to prediction of real estate returns, do admirably well when compared to prediction of stock returns.

To identify predictors that have an important influence on the cross-section of expected REIT returns, while simultaneously controlling for other predictors in the data set, we rank all predictors according to the concept of variable importance, which I denote as  $VI_j$  for the *j*th predictor. We calculate the reduction in predictive  $R^2$  from setting all values of predictor *j* within each training sample to zero, while holding the remaining predictors fixed. We average them into a single importance measure for each predictor.

We first explore the variable importance of the eight macroeconomic variables for all prediction models. The variable importance is defined similarly as in Gu et al. (2020) and Leippold et al. (2022), i.e. for a specific model, we calculate the reduction in  $R^2$  from setting all values of a given predictor to zero within each training sample, and average these into a single importance measure for each predictor. Appendix B provides details of all macroeconomics variables used in this study.

Table 8 reports the relative variable importance of our eight macroeconomic variables. These variables are dividend-to-price ratio (dp), earnings-to-price ratio (ep), book-to-market ratio (bm), net equity expansion (ntis), Treasury-bill rate (tbl), term spread (tms), default spread (dfy), and stock variance (svar). Figure 3 provides a complementary visual comparison of the macroeconomic variable comparison across models shown in Table 8.

All models agree that market volatility is a critical predictor, whereas aggregate book-tomarket ratio has little role in most models for the REIT market. This is in sharp contrast to findings from Gu et al. (2020), where aggregate book-to-market ratio is the most important predictor and market volatility (*svar*) is the least important for the stock market. Guo (2006) shows that stock variance is a proxy for market risk and is able to drive out most variables such as dividend yield, default premium and term premium when predicting stock returns from 1952 to 2002. While out of scope of this paper, it will be an exciting challenge to uncover the theoretical underpinnings of why Guo (2006)'s findings apply so strongly to the REIT market.

The next most important macroeconomic predictor for most models is default spread *dfy*, which is defined as the difference between BAA and AAA-rated corporate bond yields. It is commonly viewed as another proxy for market risk. Fama and French (1989) finds that the default spread, which tends to be higher when business conditions are weak, is able to explain returns of both bond and stock portfolios. A possible explanation why *dfy* is able to work so well in our study is that REITs are typically regarded as a hybrid of stocks and bonds in terms of return and risk exposure in the short run (see, for example, Petersen and Hsieh 1997, Karolyi and Sanders 1998, Ling and Naranjo 1999).

It is interesting to note that the two most important time series predictors *svar* and *dfy* for our strongest machine learning models (neural networks) are practically ignored by Gu et al. (2020)'s best performing machine learning models (also neural networks). For reference, we include Gu et al. (2020)'s relative variable importance for macroeconomic predictors in Appendix G. As an example, the variable importance of *svar* and *dfy* in the U.S. stock market for NN1 is 0.57 percent and 0.09 percent respectively, whereas the variable importance of the same two predictors in the U.S. REIT market is 65.5 percent and 27.0 percent respectively! This finding suggests that the real estate market and stock market are sensitive to very different macroeconomic environments, an area worthy of further study.

Not all of REIT characteristics are equally important in predicting REIT returns, and their importance depends greatly on the prediction model. Figure 4 reports the variable importance of the top 20 firm-level REIT characteristics for the best linear method, regression tree and neural network. Variable importance within each model is normalized to the sum of one, allowing for the interpretation of relative importance for each model. We also include the baseline OLS model for comparison's sake. Appendix A provides details of all firm-level characteristics.

Figure 5 reports overall rankings of characteristics for all models. We rank the importance of each characteristic for each method, then sum their ranks. Characteristics are ordered so that the highest total ranks are on top and the lowest ranking characteristics are at the bottom. The color gradient within each column shows the model-specific ranking of characteristics from least to most influential (white to dark blue).

Looking at Figure 4, it is obvious that OLS has picked up a pair of very unusual characteristics (*rd\_sale, rd\_mve*) as its two most important predictors, with beta-related variables (*beta, betasq*) ranking third and fourth. R&D-to-sales and R&D-to-market capitalization ratios are firm-level characteristics that do not seem to have any direct relevance to REITs, which may be the reason why the OLS model produces a predictive  $R_{oos}^2$  of -6.89 percent.

From Figure 5, machine learning models are generally in close agreement that *securedind* is the most influential REIT-level predictors. These stand in contrast to the top predictor for the U.S. stock market: *mom1m* (Gu et al. 2020). This seems to imply that risk measures (*securedind*) contain predictive ability for REITs, while short-term price trends (*mom1m*) contain predictive ability for stocks. Using a large sample of publicly traded firms from 1985-2012, Valta (2016) presents evidence that expected stock returns are higher for firms

that have a large fraction of secured debt (*securedind*) or convertible debt (*convind*). While convertible debt is not commonly issued in the REIT industry, it is worth further study to investigate the link between secured debt and REIT returns given its high level of predictive ability.

Like Gu et al. (2020), the REIT-level predictors can be grouped into four major categories. The first is based on recent price trends, which occupy 6 out of the top 15 variables in Figure 5 (mom12m, mom1m, mom6m, mom36m, indmom, maxret)<sup>6</sup>. This is in agreement with Gu et al. (2020), who find that price trends make up the largest group of top predictors for U.S. stocks. The next group is based on risk measures, which take up 5 out of the top 15 variable of importance (*securedind*, *beta*, *retvol*, *betasq*, *lev*). Valuation ratios and fundamental signals constitute the third influential group (dy, sp, roic). The last group comprises liquidity variables, which has only one variable amongst the top 15 (*baspread*).

It is worthwhile to take a deeper dive to understand the drivers behind the high  $R_{oos}^2$ s exhibited by individual machine learning models. In Figure 4, ENet puts most of its weight (98.7 percent) behind *secureind*. Heavily penalizing 93 out of 94 characteristics to mainly rely on a single predictor to forecast returns does not make for a robust asset pricing model. We see hints of this behaviour earlier in Table 8, where ENet puts 98.5 percent of its weight behind a single macroeconomic predictor (*svar*) while non-linear models such as ERT and NN1 are more democratic and draw predictive information from a more diversified set of predictors. This extreme behaviour is also exhibited by LASSO, another linear machine learning model. The inability of linear machine learning models to accommodate nonlinear relationships in the real estate world, which results in them penalizing a large swath of informative predictors, is perhaps the reason why linear ML models do not perform as well as regression trees and neural networks in predicting returns.

In Appendix H, we look at the evolution of top 10 predictors over the entire test period for the OLS, ENet, ERT and NN1 models. We observe that all models stay with the same top predictors respectively from 2006 through 2021, which gives us comfort that machine learning models are relatively stable over time. The only difference is in the relative weights assigned to these predictors. Using *securedind* as an example, ENet shows supreme confidence in using it as its top predictor very early on, giving it a relative weight of more than 90 percent in 2006 and keeping it a high level until 2021 (see Table H.2). For ERT, the weight given to *securedind* takes a few years to stabilise, staying constant at 45-46 percent only from 2010 onwards (see Table H.3). NN1 takes an even longer time to make up its mind, landing on a relative weight of 80-90 percent for *securedind* from 2015 onwards (see Table H.4). It seems to suggest that a more sophisticated machine learning model such as NN1 needs a longer data set than what a simpler model like ENet needs in order to stabilise its predictor weights. However, it does not come at the sacrifice of predictive performance while a more sophisticated model waits for weights to stabilise over time. NN1 consistently outperforms ERT, which in turn outperforms ENet.

<sup>&</sup>lt;sup>6</sup>The full description of these predictors and their references is found in Appendix A

## 5 Portfolio analysis

### 5.1 Pre-specified portfolio forecasts

So far, we have analyzed the predictability of individual REIT returns. Next, we look at performance at the aggregate portfolio level. We do so for several reasons. As all of our models are optimized for firm-level forecasts, portfolio-level forecasts provide an additional evaluation of our machine learning models and their robustness. Aggregate portfolios also tend to be of economic interest because they are commonly held by individual investors via retirement savings funds, mutual funds and ETFs. The distribution of portfolio-level monthly returns is sensitive to dependence among individual REIT returns, and it is not evident if a good REIT-level prediction model will produce accurate aggregate-level forecasts.

We build bottom-up forecasts by aggregating individual REIT returns into portfolios. Given the weight of the *i*th REIT in portfolio *p*, which we denote as  $w_{i,t}^p$ , and given an out-of-sample forecast for the *i*th REIT, which we denote as  $\hat{r}_{i,t+1}$ , we construct the aggregate portfolio return forecast as

$$\hat{r}_{i,t+1}^{p} = \sum_{i=1}^{n} w_{i,t}^{p} \times \hat{r}_{i,t+1}$$
(5)

We form bottom-up forecasts for value-weighted and equally-weighted portfolios of REITs. Table 9 reports the monthly out-of-sample  $R^2$  over our 15-year testing sample. We see a marked improvement in predictability. The monthly  $R_{oos}^2$  of our best linear, tree and neural network models experience a two-to-three-fold jump when forecasting is done at the aggregate level, with ENet, ERT and NN1 reporting  $R_{oos}^2$  of 10.79 percent, 11.46 percent and 11.86 percent respectively for value-weighted portfolios. We observe qualitatively-similar results for equally-weighted portfolios.

Other studies have shown that it is difficult to produce high out-of-sample  $R_{oos}^2$  at the aggregate portfolio level. For example, the macroeconomic predictors used in Welch and Goyal (2008) are unable to produce a positive out-of-sample  $R^2$  for the stock market (all the while producing excellent in-sample  $R^2$  for the same predictors). Using a partial least squares (PLS) machine learning model, Kelly and Pruitt (2013) are able to deliver an out-of-sample  $R^2$  of just 1 percent for the aggregate market index. For Gu et al. (2020), their out-of-sample  $R^2$  for the generalized linear model is 0.71 percent, and it reaches as high as 1.40 percent to 1.80 percent for their best tree-based and neural network models. Again, REITs outperform. The strength of our results for U.S. REITs suggests that machine learning has a positive role to play in the investment and portfolio construction of U.S. REITs, which have a combined equity market capitalization of \$1.3 trillion and are owned by 150 million Americans<sup>7</sup>.

#### 5.2 Machine learning portfolios

Next, we create new sets of portfolios to directly exploit machine learning forecasts. At the end of each month, we calculate the 1-month-ahead out-of-sample REIT return predictions for each machine learning model. We then sort the REITs into two groups based on the breakpoints for the bottom 30 and top 30 percent of each model's forecasted returns. We reconstitute machine learning portfolios each month using value weights. We construct a

<sup>&</sup>lt;sup>7</sup>Source: Nareit, as of 1 April 2023. https://www.reit.com/data-research/data/reits-numbers

long-only portfolio which only holds REITs with the highest expected returns (top 30 percent), and a zero-net-investment portfolio that buys REITs with the highest expected returns (top 30 percent) and sells REITs with the lowest expected returns (bottom 30 percent). These tests provide an additional evaluation of our machine learning models and their robustness.

Table 10 reports the out-of-sample performance for the value-weighted long-only and value-weighted long-short portfolios, for our best-performing machine learning models in the linear, tree-based and neural network space (i.e., ENet, ERT, and NN3). In Panel A, the long-only machine learning portfolios are benchmarked against a value-weighted index of all U.S. REITs. In Panel B, the long-short machine learning portfolios are benchmarked against a long-short portfolio based on predictions from the best-performing OLS model in Table 1, i.e. the Fama-French-inspired OLS-2 model. Figure 6 charts the cumulative performance of the benchmark portfolios and machine learning portfolios constructed by the top models.

Once again, tree-based models and neural networks dominate in terms of average returns and Sharpe ratios. Interestingly, neural network's long-short portfolios are able to exhibit a positive skew in returns, an attribute favored by investors. Most equity market portfolios exhibit negative skewness, which partly explains why equity risk premiums exist as investors are more averse to downside risks than upside risks. Investors do not complain when markets go up. The long-short portfolios also exhibit negative correlations to the aggregate market index of all U.S. REITs, another attribute favoured by investors. This means that long-short portfolios generated by machine learning models have the potential to be effective investment overlays for a buy-and-hold strategy, i.e. lowering the overall portfolio volatility while increasing expected returns.

While overall performance statistics look good, we observe that our machine learning portfolios seem to suffer from a drop in profitability after 2016. While there are not enough data points to make a conclusive decision that machine learning portfolios are no longer profitable (statistically, it is not unexpected of a portfolio with a Sharpe ratio of 0.3 to 0.6 to experience a few years of investment drought), one cannot help but note that Nvidia started tweaking GPUs to handle specific A.I. calculations in 2017. That same year, Nvidia also began selling complete computers to carry out A.I. tasks more efficiently, as compared to its past strategy of selling chips or circuit boards for other companies' systems<sup>8</sup>. It is not beyond the realms of possibility that the increased accessibility of GPUs to the public is a contributing factor to the decreased profitability of machine learning models after 2016.

We also note the lacklustre investment performance of ENet, despite its outperformance in out-of-sample  $R^2$ -based tests shown on Tables 1 and 9. In Panel B of Table 10, the longshort performance of ENet is negative, returning an average of -0.15 percent per month, while ERT and NN1 generate an average monthly return of 0.41 percent and 0.35 percent respectively. On a risk-adjusted basis, ENet generates a negative annualized Sharpe ratio of -0.11, while a naive long-short portfolio based on Fama-French's size and value factors (OLS-2) generates a negative Sharpe of -0.06. On the other hand, ERT and NN1 are squarely in positive territory with Sharpe ratios of 0.35 and 0.29 respectively. This is the first sign of a crack in the robustness of linear machine learning models, as they are unable to take advantage of non-linearities that ERT and NN1 are able to. Table 11 shows that the standard deviation of predicted monthly returns for ENet is 1.04, while the standard deviations

<sup>&</sup>lt;sup>8</sup>https://www.nytimes.com/2023/08/21/technology/nvidia-ai-chips-gpu.html

for ERT and NN1 are 30-100 percent higher at 1.36 and 2.14 respectively. The range of predicted returns for ENet is from -12.19 percent to 1.64 percent, whereas the ranges for ERT and NN1 are from -25.32 percent to 4.77 percent, and from -53.50 percent and 2.06 percent respectively. The inability of ENet to be bolder in its return predictions is the likely cause of ENet's failure when it is time to segregate high-performing REITs (top 30 percent) from low-performing REITs (bottom 30 percent) in the long-short strategy. The real world is a lot more colorful and complicated. The first column of Table 11 shows that actual standard deviation of monthly returns is 11.83, with a wide range of returns from -90.93 percent to 290.27 percent!

Value-weighted strategies are important as they reflect market reality by taking into account the market capitalization of each REIT, and larger REITs do have a larger impact on the real estate market than smaller ones. Nevertheless, it is also useful to study equallyweighted strategies in our analysis as our statistical objective functions minimize equally weighted forecasting errors. In Table I.1 of Appendix I, we report the performance of machine learning portfolios using an equal-weight construction, and Figure I.1 in the same appendix charts the cumulative performance of equally-weighted machine learning portfolios constructed by the top models. The results are qualitatively unchanged—regression trees and neural networks outperform, while linear machine models underperform.

We consider a meta-strategy that takes advantage of our main finding thus far, i.e. regression trees and neural networks seem to be good prediction models. We construct an average of portfolios derived from all regression trees and neural networks in our toolkit. This brings together a grand ensemble of eight nonlinear methods comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5. The last rows of Panels A and B in Table 10 show that such an ensemble of nonlinear models delivers the best risk-adjusted performance in both long-only and long-short portfolios of REITs, with annualized Sharpe ratios of 0.60 and 0.50 respectively, higher than any single nonlinear method on its own. For the long-short portfolio, the ensemble generates the lowest maximum drawdown and the lowest maximum one-month loss, better than any single nonlinear method on its own. This illustrates the economic potential of using machine learning models within the asset pricing and investment fields.

#### 5.3 Mean-variance portfolios

Allen et al. (2019) challenge the academic consensus that the mean-variance portfolio is inferior to passive equal-weighted approaches. The mean–variance approach seeks to overweight assets with low correlations, high expected returns, and low relative variance. One common criticism is that return and covariance forecast errors are magnified in the estimation of portfolio weights, which tend to lead to poor out-of-sample performance. Indeed, in Markowitz's original formulation, he states that "we must have procedures for finding reasonable  $\mu_i$  and  $\sigma_{ij}$ . These procedures, I believe, should combine statistical techniques and the judgment of practical men (Markowitz 1952)". He reiterated this view 58 years later that "judgment plays an essential role in the proper application of risk–return analysis for individual and institutional portfolios. For example, the estimates of mean, variance, and covariance of a mean–variance analysis should be forward-looking rather than purely historical (Markowitz 2010)." In short, if one has good predictive ability, use it. This is consistent with Markowitz's view of mean-variance optimization. If not, equal-weighting or value-weighting a portfolio may be preferable. We further Allen et al. (2019)'s work by incorporating machine learning forecasts into mean-variance optimization. We use the initial training sample of 192 months (1990-2005) to estimate the historical mean and covariance matrix of REIT returns, which are used to form our sample-based mean-variance portfolio. Using the same covariance matrix, we form machine learning mean-variance portfolios by replacing historical means with expected returns from our best machine learning models. At the end of each month, we add a further month's worth of data to the training sample and update the expected mean and covariance matrix of REIT returns. The entire out-of-sample test period is 192 months (2006-2021). This strategy completely ignores the possibility of estimation error in the covariance matrix, but by applying the same covariance matrix to machine-learning portfolios, it allows us to find out if an investor endowed with machine learning techniques benefits from a mean-variance approach in spite of estimation errors.

Table 12 reports the out-of-sample performance for our machine learning mean-variance models versus the traditional sample-based mean-variance portfolio and the naive 1/Nportfolio. The naive strategy involves holding a portfolio weight of 1/N in each of the N REITs for each time period and it generates a Sharpe ratio of 0.53. In Panel A, the meanvariance portfolios are constrained to long-only positions to allow for a direct comparison to the naive 1/N portfolio which is long-only. Without surprise, the traditional sample-based mean-variance portfolio, with its Sharpe ratio of 0.48, is unable to overcome inherent estimation errors and outperform the naive 1/N portfolio. Also, without much surprise, the ENet portfolio, with its Sharpe ratio of 0.48, is unable to outperform the naive portfolio in risk-adjusted terms. Such underperformance has been observed earlier in Section 5.2. ERT, NN1 and the ensemble of all non-linear machine-learning portfolios outperform the naive 1/N portfolio with Sharpe ratios of 0.65, 0.58 and 0.61 respectively. In Panel B, we permit the mean-variance portfolios to take long-short positions to explore if they can make for effective overlays on top of a long-only strategy. We see the sample-based mean-variance portfolio struggling in this instance. It has a Sharpe ratio of 0.18 and a correlation of 0.37 to the naive 1/N portfolio. In contrast, ERT, NN1 and the nonlinear ensemble, generate much higher Sharpe ratios of 0.56, 0.46 and 0.54, while exhibiting very low correlations of 0.01, 0.00 and 0.07 to the 1/N portfolio. Once again, machine learning techniques prove their worth in portfolio management.

#### 5.4 Time decay analysis

In this section, we look at the decay of return predictability over time. Table 13 shows the out-of-sample  $R^2$  of predicted returns of our top machine learning models that are trained on monthly returns, versus actual realised returns over the next month (1M), next three months (3M), next six months (6M) and next twelve months (12M). It is clear that nothing good lasts forever. The time decay is brutal, with  $R^2$ s turning negative for ENet and NN1 six months out. For ERT, the  $R^2$  is almost zero after twelve months. This clearly shows that information decay sets in quite quickly for our predictive models. It could also suggest that our top machine learning models are ruthless in using the 800+ predictors to achieve its objective function, which is focused on predicting returns one month out at a time. These models do not care if they are bad at predicting returns further out in time, say three months or six months out. For instance, NN1 might weigh heavily on short term signals such as 1-month momentum if the objective function is to predict returns one month out, but it might choose

to weigh heavily on fundamental signals such as book-to-price ratio and leverage ratio if its objective function is to predict one year out.

To test our hypothesis, we re-run our analysis with varying objective functions. Instead of using monthly returns in the training set, we switch to using quarterly, biannual and annual returns in the training sets and the models are required to predict returns for the next three months, next six months and next twelve months, respectively. Table 14 shows the results. True enough, when the top models' objective function is to predict returns over the next twelve months, they are able to change tack and do well, just as they can do well in predicting the next monthly return if their objective function states so. ERT seems to struggle a bit with quarterly and biannual predictions but it may be solved with some hyperparameter tuning which is out of scope in this paper. While it is interesting to observe the results in Table 13, the more important lesson learnt here is that machine learning models are terrible at predicting something that they are not trained for.

## 6 Conclusion

Machine learning algorithms can improve our understanding of real estate returns, both in economic research and portfolio management. This paper adds to the burgeoning literature that machine learning methods can be successfully applied to markets that are fundamentally different from mainstream U.S. stock market. Overall, our findings demonstrate that machine learning can help improve the empirical understanding of real estate asset pricing. Neural networks and, to a lesser extent, regression trees are the best-performing methods. "Shallow" learning outperforms deep learning in our case, which differs from typical conclusions in other data science fields. We also find that the predictive performance of REIT returns are generally stable over time, though we note that ML techniques failed to predict the 2007 subprime crisis—but learned from it and avoided repeating mistakes when faced with subsequent market turbulence, e.g. the 2020 COVID pandemic crisis. We observe that the returns of large REITs are more predictable than those of small REITs, and returns of specialist REITs are more predictable than the performance of REITs with diversified underlying properties.

In contrast to Li and Wang (1995) and Nelling and Gyourko (1998) who find that REIT returns are not more predictable than stock returns, we find that real estate returns are *significantly more predictable* than stock returns, with predictability up to 12 times higher. When we further sub-divide the stock market into 14 industries according to their SIC codes, hoping that one or two industries might outperform REITs, we find that none are able to.

Machine learning predictions hold up well, not only at individual REIT-level predictions, but also at portfolio-level return forecasts, with  $R_{oos}^2$  exceeding 10 percent for the best linear, tree and neural network models. The evidence for economic gains from machine learning forecasts are likewise impressive, with higher Sharpe ratios and t-statistics. We wish to high-light the fact that all machine learning models used in our study do not undergo hyperparameter tuning, unlike those employed in Gu et al. (2020), Bianchi et al. (2021) and Leippold et al. (2022). With more powerful processing capabilities to conduct hyperparameter optimization, we expect performance results for the REITs market to be much better than the performance seen in this chapter.

## References

- Allen, D., Lizieri, C., Satcgell, S. 2019. In defense of portfolio optimization: What if we can forecast? *Financial Analysts Journal* 75(3):20-38.
- Amihud, Y. 2002. Illiquidity and stock returns: cross-section and time-series effects. *Journal of Financial Markets* 5(1):31–56.
- Ang, A., Hodrick, R.J., Xing, Y., Zhang, X. 2006. The cross section of volatility and expected returns. *Journal of Finance* 61(1):259–99.
- Asness, C.S., Porter, R.B., Stevens, R.L. 2000. Predicting stock returns using industry-relative firm characteristics. *Working Paper, AQR*
- Baldominos, A., Blanco, I., Moreno, A.J., Iturrarte, R., Bernárdez, Ó., Afonso, C. 2018. Identifying real estate opportunities using machine learning. *Applied Sciences* 8(11):2321.
- Bazdresch, S., Belo, F., Lin, X. 2014. Labor hiring, investment, and stock return predictability in the cross section. *Journal of Political Economy* 122(1):129–77.
- Bianchi, D., Buchner, M., Tamoni, A. 2021. Bond risk premiums with machine learning. *The Review of Financial Studies* 34(2):1046-1089.
- Blau, B. M., Hill, M. D., Wang, H. 2011. REIT short sales and return predictability. *Journal of Real Estate Finance and Economics* 42(4):481-503.
- Breiman, L. 2001. Random forests. *Machine Learning* 45(1):5–32.
- Buhlmann, P., Hothorn, T. 2007. Boosting algorithms: Regularization, prediction and model fitting. *Statistical Science* 22(4):477–505.
- Carhart, M.M. 1997. On persistence in mutual fund performance. *Journal of Finance* 52(1):57-82.
- Chordia, T., Subrahmanyam, A., Anshuman, R. 2001. Trading activity and expected stock returns. *Journal of Financial Economics* 59(1):3–32.
- Chui, A., Titman, S., Wei, K. 2003. The cross section of expected REIT returns. *Real Estate Economics* 31(3):451-479.
- Cybenko, G. 1989. Approximation by superpositions of a sigmoidal function. *Mathematics* of Control, Signals, and Systems 2(4):303–14.
- Elkind, D., Kaminski, K., Lo, A., Siah, K.W., Wong, C.H. 2022. When do investors freak out? Machine learning predictions of panic selling. *Journal of Financial Data Science* 4(1):11–39.
- Fama, E.F., French, K.R. 1989. Business conditions and expected returns on stocks and bonds. *Journal of Financial Economics* 25(1):23–49.
- Fama, E.F., French, K.R. 1992. The cross-section of expected stock returns. *Journal of Finance* 47(2):427-465.
- Friedman, J. H. 2001. Greedy function approximation: a gradient boosting machine. *Annals* of *Statistics* 29(5):1189–1232.
- Giacomini, E., Ling, D.C., Naranjo, A. 2015. Leverage and returns: A cross-country analysis of public real estate markets. *Journal of Real Estate Finance and Economics* 51(2):125-159.
- Green, J., Hand, J., Zhang, F. 2017. The characteristics that provide independent information about average U.S. monthly stock returns. *The Review of Financial Studies* 30(12):4389–4436.
- Gu, S., Kelly, B., Xiu, D. 2020. Empirical asset pricing via machine learning. *The Review of Financial Studies* 33(5):2223–2273.
- Geurts, P., Ernst, D., Wehenkel, L. 2006. Extremely randomized trees. Machine Learning

63(1):3-42.

- Guo, H. 2006. On the out-of-sample predictability of stock market returns. *Journal of Business* 79(2):645–670.
- Hoerl, A., Kennard, R.W. 1970. Ridge regression: Biased estimation for nonorthogonal problems. *Technometrics* 12(1):55–67.
- Hornik, K., Stinchcombe, M., White, H. 1989. Multilayer feedforward networks are universal approximators. *Neural Networks* 2(5):359–366.
- Ioffe, S., Szegedy, C. 2015. Batch normalization: Accelerating deep network training by reducing internal covariate shift. *International Conference on Machine Learning* pp. 448-456.
- Karolyi, G.A., Sanders, A. 1998. The variation of economic risk premiums in real estate returns. *Journal of Real Estate Finance and Economics* 17(3):245-262.
- Kelly, B., Pruitt, S. 2013. Market expectations in the cross-section of present values. *Journal of Finance* 68(5):1721-1756.
- Kelly, B., Pruitt, S., Su, Y. 2019. Characteristics are covariances: a unified model of risk and return. *Journal of Financial Economics* 134(3):501-524.
- Kingma, D., Ba, J. 2014. Adam: A method for stochastic optimization. *arXiv preprint arXiv:1412.6980*.
- Leippold, M., Wang, Q., Zhou, W. 2022. Machine learning in the Chinese stock market. *Journal of Financial Economics* 145(2):64–82.
- Li, Y., Wang, K. 1995. The predictability of REIT returns and market segmentation. *Journal of Real Estate Research* 10(4):471-482.
- Lin, C.Y., Rahman, H., Yung, K. 2009. Investor sentiment and REIT returns. *Journal of Real Estate Finance and Economics* 39(4):450-471
- Ling, D.C., Naranjo, A. (1999). The integration of commercial real estate markets and stock markets. *Real Estate Economics* 27(3):483-515.
- Ling, D.C., Naranjo, A., Ryngaert, M.D. (2000). The predictability of equity REIT returns: Time variation and economic significance. *Journal of Real Estate Finance and Economics* 20(2):117-136.
- Lindenthal, T., Johnson, E.B. (2021). Machine learning, architectural styles and property values. *Journal of Real Estate Finance and Economics* http://dx.doi.org/10.1007/s11146-021-09845-1
- Liu, C.H., Mei, J. 1992. The predictability of returns on equity REITs and their co-movement with other assets. *Journal of Real Estate Finance and Economics* 5(4):401–418.
- Ludvigson, S.C., Ng, S. 2009. Macro factors in bond risk premia. *Review of Financial Studies* 22(12):5027–5067.
- Markowitz, H.M. 1952. Portfolio selection. Journal of Finance 7(1):77–91.
- Markowitz, H.M. 2010. Portfolio theory: As I still see it. *Annual Review of Financial Economic* 2:1–23.
- Masters, T. 1993. Practical neural network recipes in C++. New York: Academic Press.

Moritz, B., Zimmermann, T. 2016. Tree-based conditional portfolio sorts: The relation between past and future stock returns. *Working Paper, Ludwig Maximilian University of Munich* http://dx.doi.org/10.2139/ssrn.2740751

- Nelling, E., Gyourko, J. 1998. The predictability of equity REIT returns. *Journal of Real Estate Research* 16(3):251-268.
- Ooi, J., Wang, J., Webb, J. 2009. Idiosyncratic risk and REIT returns. Journal of Real Estate

Finance and Economics 38(4):420-442.

- Pai, P.F., Wang, W.C. 2020. Using machine learning models and actual transaction data for predicting real estate prices. *Applied Sciences* 10(17):5832.
- Palazzo, B. 2012. Cash holdings, risk, and expected returns. *Journal of Financial Economics* 104(1):162-185.
- Peterson, J., Hsieh, C. 1997. Do common risk factors in the returns on stocks and bonds explain return on REITs? *Real Estate Economics* 25(2):321-345.
- Rapach, D.E., Strauss, J.K., Zhou, G. 2013. International stock return predictability: What is the role of the United States? *Journal of Finance* 68(4):1633–1662.
- Serrano, C., Hoesli, M. 2010. Are securitized real estate returns more predictable than stock returns? *Journal of Real Estate Finance and Economics* 41(2):170-192.
- Srivastava, N., Hinton, G., Krizhevsky, A., Sutskever, I., Salakhutdinov, R. 2014. Dropout: a simple way to prevent neural networks from overfitting. *Journal of Machine Learning Research* 15(1): 1929-1958.
- Tibshirani, R. 1996. Regression shrinkage and selection via the lasso. *Journal of the Royal Statistical Society. Series B, Statistical methodology* 58(1):267–88.
- Valta, P. 2016. Strategic default, debt structure, and stock returns. *Journal of Financial and Quantitative Analysis* 51(1):197–229.
- Viriato, J.C. 2019. AI and machine learning in real estate investment. *The Journal of Portfolio Management* 45(7):43-54.
- Welch, I., Goyal, A. 2008. A comprehensive look at the empirical performance of equity premium prediction. *The Review of Financial Studies* 21(4):1455–1508.
- Zhou, H., Hastie, T. 2005. Regularization and variable selection via the elastic net. *Journal of the Royal Statistical Society. Series B, Statistical methodology* 67(2):301-320.

## 7 Tables

	REITs (Leow)	Stocks (Leow)	Stocks (Gu)	Bonds (Bianchi)	Stocks (Leippold)
OLS	-6.89	-2.92	-3.46	N.A.	0.81
OLS-2	0.36	0.08	N.A.	N.A.	N.A.
OLS-3	0.31	0.06	0.16	N.A.	0.77
LASSO	2.49	0.21	N.A.	5.10	1.43
ENet	3.37	0.71	0.11	4.80	1.42
PCR	0.28	0.07	0.26	-4.90	N.A.
RF	2.71	0.54	0.33	3.90	2.44
GBRT	2.70	0.25	0.34	-1.80	2.71
ERT	4.52	1.03	N.A.	6.20	N.A.
NN1	5.01	0.28	0.33	6.10	2.07
NN2	2.09	0.27	0.39	1.40	2.04
NN3	1.02	0.32	0.40	N.A.	2.28
NN4	0.75	0.20	0.39	N.A.	2.49
NN5	0.79	0.00	0.36	N.A.	2.58

Table 1: Monthly out-of-sample REIT-level prediction performance (percentage  $R_{oos}^2$ )

*Notes:* The first two columns report monthly  $R_{oos}^2$  for the entire panel of REITs and stocks using OLS with all variables (OLS), OLS using only size and book-to-market (OLS-2), OLS using only size, book-to-market, and 12-month momentum (OLS-3), least absolute shrinkage and selection operator (LASSO), elastic net (ENet), principal component regression (PCR), random forest (RF), gradient boosted regression trees (GBRT), extremely randomised trees (ERT), and neural networks with one to five layers (NN1–NN5). The third column displays the corresponding prediction performance for the U.S. stock market as presented in Gu et al. (2020). The fourth columns displays the out-of-sample performance for the U.S. bond market as presented in the corrigendum for Bianchi et al. (2021), for bonds with 13-24 months of maturity, and with forward rates and macroeconomic variables as forecasting variables. The last column displays the corresponding prediction performance for the Chinese stock market as presented in Leippold et al. (2022). All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-42.14	-15.42	-10.29	-7.72	-2.12	-0.44	-3.14	-22.08	-37.23
OLS-2	3.91	-4.74	-2.00	0.73	2.15	-1.18	3.84	1.37	3.26
OLS-3	4.29	-4.16	-1.58	0.28	2.23	-1.21	3.36	1.81	3.03
LASSO	4.27	-4.44	-1.96	0.36	3.45	1.68	4.55	1.29	3.38
ENet	4.41	-4.27	2.15	0.11	3.64	1.80	4.64	1.27	3.38
PCR	4.16	-4.49	-1.80	0.48	2.02	-1.28	3.73	1.36	3.61
RF	4.73	-9.97	2.43	0.62	2.57	-0.87	3.71	-0.04	4.36
GBRT	5.91	-7.80	5.73	-0.34	0.52	3.52	2.34	0.47	4.93
ERT	4.49	-5.18	3.89	0.09	2.48	0.07	4.14	1.25	4.00
NN1	2.68	-2.67	1.56	1.04	3.78	0.74	4.51	1.29	2.16
NN2	3.08	-3.09	-1.59	1.07	2.61	-0.90	4.43	1.19	1.88
NN3	3.18	-2.95	-1.73	1.06	2.58	-1.09	4.38	1.22	2.21
NN4	2.98	-2.94	-1.67	1.07	2.51	-1.14	4.39	1.17	1.98
NN5	2.99	-2.93	-1.69	1.05	2.51	-1.11	4.36	1.17	1.84
	2015	2016	2017	2018	2019	2020	2021	All Years	All ex '20-21
OLS	-7.30	-11.72	-6.04	0.75	-10.12	7.82	1.19	-6.89	-10.10
OLS-2	-2.01	2.45	1.10	-3.37	3.82	-0.04	3.64	0.36	0.25
OLS-3	-1.85	2.03	1.05	-3.15	3.69	-0.15	3.54	0.31	0.22
LASSO	-1.65	2.93	0.82	-1.28	3.81	11.69	4.21	2.49	0.56
ENet	-1.64	2.99	0.75	-0.93	3.78	13.61	4.22	3.37	1.29
PCR	-1.81	2.23	0.75	-3.74	3.64	-0.23	3.64	0.28	0.19
RF	-2.70	1.96	1.04	-6.34	3.84	12.94	4.25	2.71	0.59
GBRT	-3.80	1.73	0.84	-3.42	-1.50	11.09	3.61	2.70	0.98
ERT	-2.31	2.57	0.96	-4.15	4.13	21.13	4.23	4.52	1.23
NN1	0.05	2.38	-0.30	2.30	2.30	23.71	1.85	5.01	1.46
NN2	-0.69	2.11	1.05	0.89	1.94	9.95	0.34	2.09	0.62
NN3	-0.90	2.08	1.10	-2.78	2.41	3.93	0.50	1.02	0.48
NN4	-0.12	1.88	0.03	-0.72	1.41	2.49	-0.73	0.75	0.49
NN5	-0.60	1.74	1.01	-1.19	0.76	2.34	1.43	0.79	0.44
			11 52 6		-				-

Table 2: Monthly predictive  $R_{oos}^2$ , by year

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of REITs, by calendar year. All the numbers are expressed as a percentage.

Table 3: Monthly out-of-sample prediction performance (percentage $R_{oos}^2$ )	Table 3: Mont	thly out-of-sample	prediction	performance	(percentage $R_{oos}^2$ )
---	---------------	--------------------	------------	-------------	---------------------------

	REITs	Holdcos	Banks	Other Fin. Insti.	Agriculture	
OLS	-6.89	-34.58	-9.76	-12.51	-783.31	
OLS-2	0.36	0.11	-0.42	0.21	-0.40	
OLS-3	0.31	0.09	-0.43	0.19	-0.42	
LASSO	2.49	0.14	-0.41	0.35	-0.10	
ENet	3.37	0.30	-0.29	1.10	0.75	
PCR	0.28	-0.16	-0.48	0.20	-0.42	
RF	2.71	-2.71	-2.34	-88.06	-2.87	
GBRT	2.70	4.33	0.12	1.67	-1.60	
ERT	4.52	3.95	0.40	1.10	-0.77	
NN1	5.01	2.92	1.08	2.38	0.16	
NN2	2.09	1.66	0.25	1.53	0.08	
NN3	1.02	1.80	0.34	0.62	0.23	
NN4	0.75	1.08	-0.73	0.51	-0.01	
NN5	0.79	1.06	-0.34	0.81	-0.37	
	Mining	Construction	Other Mfr.	Chemicals	IT	
OLS	-7.58	-51.99	-3.66	-5.59	-37.34	
OLS-2	-0.24	0.02	0.23	0.08	0.08	
OLS-3	-0.22	-0.03	0.20	0.07	0.07	
LASSO	0.11	0.05	0.54	0.15	0.30	
ENet	0.63	0.52	1.33	0.42	0.87	
PCR	-0.24	-0.16	0.17	0.01	0.04	
RF	-0.05	-9.04	-0.01	-2.10	-3.87	
GBRT	0.82	-0.41	1.34	-0.47	-0.02	
ERT	0.90	0.03	1.44	0.39	0.74	
NN1	0.80	1.04	1.83	0.63	1.92	
NN2	-0.01	0.21	2.19	0.59	0.88	
NN3	-0.40	0.19	2.49	0.39	0.61	
NN4	-0.28	0.09	0.14	0.06	-0.22	
NN5	-0.06	0.05	-0.84	-0.06	-0.22	
	Transportation	Utilities	Wholesale	Retail	Services	All Stock
OLS	-21.57	-14.11	-18.7	-7.87	-6.90	-2.9
OLS-2	-21.37	0.26	0.22	0.17	-0.50	-2.3
OLS-2 OLS-3	-0.13	0.20	0.22	0.09	0.10	0.0
LASSO	0.52	0.25	0.20	0.03	0.13	0.0
ENet	1.38	1.04	1.64	1.02	1.34	0.2
PCR	-0.09	0.26	0.19	0.08	0.11	0.0
RF	-10.76	-3.42	-0.89	-0.49	-0.29	0.0
GBRT	-10.76	-3.42 0.97	-0.89	-0.49 -2.24	-0.29 1.23	0.5
ERT	1.03	1.50	0.39	-2.24	1.23	0.2
ERI NN1	1.03	2.20			1.32 1.12	0.2
			1.96	1.34		
NN2	0.72	0.85	0.75	0.39	0.76	0.2
NN3	0.34	0.55	0.58	0.51	0.71	0.3
NN4	0.18	0.51	0.36	0.19	-0.52	0.2
NN5	0.13	0.31	0.26	0.03	-0.46	0.0

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of REITs and stocks using OLS with all variables (OLS), OLS using only size and book-to-market (OLS-2), OLS using only size, book-to-market, and 12-month momentum (OLS-3), least absolute shrinkage and selection operator (LASSO), elastic net (ENet), principal component regression (PCR), random forest (RF), gradient boosted regression trees (GBRT), extremely randomised trees (ERT), and neural networks with one to five layers (NN1–NN5). All the numbers are expressed as a percentage.

	Mark	et capita	alization	(\$ billion)	Tre	ading Vo	lume (\$	million)
	1990s	2000s	2010s	Test Period	1990s	2000s	2010s	Test Period
REIT	0.38	1.34	3.91	3.75	0.22	2.24	6.04	6.04
Investment Hold. Co.	0.22	0.49	0.68	0.75	0.15	1.41	1.13	1.66
Banking	0.66	1.82	4.12	3.83	0.36	1.52	3.30	3.27
Other Financials	1.12	4.40	6.32	6.44	0.69	4.81	7.58	8.08
Agriculture	0.43	1.67	3.69	3.48	0.27	2.67	5.40	5.45
Mining	0.56	2.71	4.22	4.11	0.46	5.77	8.64	8.89
Construction	0.20	1.04	1.72	1.86	0.20	3.68	4.84	5.50
Other Manufacturing	0.86	2.24	4.86	4.72	0.59	3.13	7.32	7.15
Chemicals	2.25	4.43	6.21	6.03	1.05	4.34	7.09	7.12
IT	0.73	2.11	5.23	5.44	0.86	4.28	6.52	6.98
Transportation	0.82	1.85	4.55	4.31	0.70	3.27	6.99	7.48
Utilities	2.08	4.14	7.90	7.49	1.07	4.46	8.90	8.61
Wholesale	0.32	1.10	2.58	2.40	0.30	1.81	4.08	3.87
Retail	0.96	2.95	7.57	7.71	0.74	4.45	10.96	10.93
Services	0.63	1.68	4.95	5.19	0.62	2.64	6.70	6.89
All Stocks	0.91	2.35	4.57	4.45	0.60	3.15	6.00	6.11

Table 4: Industry characteristics

*Notes:* This table reports the average market capitalization (\$ billions) and the average trading volume (\$ millions) of REITs and stocks across time. Test period refers to the years 2006 through 2021 when out-of-sample predictability tests are performed in Chapter Two.

	All	Small	Large	Large on Small	Small on Large
OLS-2	0.36	0.17	0.69	0.22	0.25
OLS-3	0.31	0.16	0.60	0.23	0.25
LASSO	2.49	1.01	4.61	1.68	3.06
ENet	3.37	1.58	6.33	2.28	4.36
PCR	0.28	0.04	0.60	0.19	0.04
RF	2.71	0.32	4.40	2.39	1.22
GBRT	2.70	1.51	4.14	1.53	3.13
ERT	4.52	1.78	7.06	3.32	5.61
NN1	5.01	1.31	5.12	2.08	2.59
NN2	2.09	0.56	1.48	0.57	1.02
NN3	1.02	0.46	1.00	0.39	1.04
NN4	0.75	0.50	0.76	0.27	1.02
NN5	0.79	0.47	0.72	0.26	1.04

Table 5: Monthly out-of-sample REIT-level prediction performance by size (percentage  $R_{oos}^2$ )

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of REITs, sorted by market capitalization. "Small" refers to REITs whose market capitalization are in the bottom 30th percentile, while "Large" refers to REITs whose market capitalization are in the top 30th percentile. "Large on Small" displays the  $R_{oos}^2$  of small REITs using models that are trained on large REITs. "Small on Large" displays the  $R_{oos}^2$  of large REITs using models trained on small REITs. All the numbers are expressed as a percentage.

Table 6: Monthly out-of-sample REIT-level prediction performance by property type (percentage  $R_{oos}^2$ )

	Retail	Residential	Office	Healthcare	Industrial	Hotel	Diversified	Others
OLS-2	0.64	1.58	0.24	1.45	2.35	0.08	0.43	0.09
OLS-3	0.62	1.60	0.20	1.40	2.22	0.08	0.39	0.04
LASSO	2.17	3.76	3.92	4.06	4.91	8.02	1.55	1.95
ENet	3.56	5.25	5.45	4.55	5.40	8.65	3.57	2.79
PCR	0.47	1.57	0.01	1.39	1.79	-0.08	0.35	0.04
RF	4.86	6.44	4.11	3.97	0.50	3.77	-1.37	1.53
GBRT	8.21	4.04	6.54	2.60	0.24	1.51	1.17	3.18
ERT	3.38	6.07	4.32	8.16	3.49	6.19	1.60	3.27
NN1	1.97	2.79	2.10	2.91	2.47	3.15	1.62	3.24
NN2	1.00	1.86	1.04	1.51	1.93	1.21	0.81	0.97
NN3	0.82	1.49	0.65	1.49	1.70	0.70	0.66	0.39
NN4	0.71	1.81	0.27	1.51	1.74	0.59	0.78	0.36
NN5	0.79	1.73	0.23	1.52	1.48	0.32	0.70	0.40

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of REITs and by property type. All the numbers are expressed as a percentage. Property type breakdowns are obtained from the S&P Global Market Intelligence database, formerly S&P Capital IQ and SNL Financial.

Model	-	REITs	Stocks			
	full set	reduced set	full set	reduced set		
ENet	3.37	0.35	0.71	0.12		
ERT	4.52	2.86	1.03	0.81		
NN1	5.01	5.01	0.28	0.23		

Table 7: Comparison of monthly out-of-sample prediction performance between large and small predictor sets (percentage  $R_{oos}^2$ )

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of REITs and stocks using elastic net (ENet), extremely randomised trees (ERT), and neural networks with one layer (NN1). The first and third columns report the  $R_{oos}^2$  using the full set of 863 predictors described in Section **??**. The second and fourth columns report the  $R_{oos}^2$  using a reduced set of 54 predictors made up of size, book-to-market and four momentum factors, and their interactions with the eight macroeconomic variables described in Section 4.9. All the numbers are expressed as a percentage.

	OLS	LASSO	ENet	PCR	RF	ERT	GBRT	NN1	NN2	NN3	NN4	NN5
dp	56.0	0	0.0	27.5	1.6	2.2	1.6	-0.4	1.1	0.7	0.6	0.7
ep	11.1	0	0.0	37.1	42.9	68.7	1.3	1.4	1.6	2.1	1.0	0.5
bm	4.5	0	0.0	-7.0	1.0	1.4	1.3	-0.4	2.9	3.5	-0.8	0.2
ntis	0.7	0	0.2	4.6	2.9	4.3	5.6	1.9	2.2	2.6	3.2	2.8
tbl	7.5	0	0.0	3.1	1.9	2.5	1.1	0.3	1.2	1.9	0.4	-0.1
tms	4.5	0	0.9	-2.8	1.6	1.8	2.5	4.6	2.4	0.9	3.6	1.4
dfy	12.5	0	0.3	-7.5	7.5	4.0	3.3	27.0	11.8	-0.6	15.5	13.1
svar	3.1	100	98.5	45.0	40.6	15.1	83.4	65.5	76.8	88.8	76.5	81.3

Table 8: Relative variable importance for macroeconomic predictors

*Notes:* This table reports the variable importance for eight macroeconomic variables detailed in Welch and Goyal (2008). These variables are dividend-to-price ratio (dp), earnings-to-price ratio (ep), book-to-market ratio (bm), net equity expansion (ntis), Treasury-bill rate (tbl), term spread (tms), default spread (dfy), and stock variance (svar). For each model, variable importance is an average over all training samples. Variable importance within each model is normalized to the sum of one. All the numbers are expressed as a percentage.

Model	REITs, value-weighted	REITs, equally-weighted
OLS-2	1.52	1.20
OLS-3	1.36	1.20
LASSO	7.33	8.08
ENet	10.79	11.36
PCR	1.79	1.20
RF	8.32	9.38
GBRT	9.41	9.71
ERT	11.46	14.38
NN1	11.86	16.91
NN2	4.78	6.43
NN3	2.49	3.22
NN4	1.87	2.43
NN5	2.25	2.56

Table 9: Monthly out-of-sample prediction performance at the portfolio level (percentage  $R^2_{oos})$ 

*Notes:* This table reports monthly  $R_{oos}^2$  for value-weighted and equally-weighted portfolio of REITs, constructed by aggregating bottom-up forecasts of individual REIT returns and comparing them to realized portfolio returns. All the numbers are expressed as a percentage.

	Avg	SD	S.R.	t-stat	Skew.	Kurt.	Max DD	Max 1M Loss	Corr
	Pane	l A: Loi	ng-only,	value-ı	veighted	l portfol	io		
All REITs	0.81	5.70	0.49	6.82	-0.97	5.91	-66.63	-28.25	1.00
ENet	0.83	5.52	0.52	7.18	-1.07	5.14	-57.14	-26.46	0.93
ERT	0.98	6.16	0.55	7.63	-0.47	2.39	-56.58	-24.13	0.90
NN1	0.94	5.62	0.58	8.04	-0.47	1.82	-58.66	-21.49	0.94
Nonlinear Ensemble	1.01	5.83	0.60	8.29	-0.52	3.24	-64.22	-25.52	0.96
	Panel	B: Lor	ng-short	, value-	weighted	d portfol	lio		
OLS-2	-0.09	4.76	-0.06	-0.88	-0.70	7.89	-53.42	-28.90	0.23
ENet	-0.15	4.78	-0.11	-1.49	-5.90	59.12	-68.24	-49.26	-0.38
ERT	0.41	4.13	0.35	4.79	-0.59	9.11	-40.14	-21.42	-0.32
NN1	0.35	4.10	0.29	4.05	0.80	9.40	-34.46	-17.93	-0.26
Nonlinear Ensemble	0.38	2.67	0.50	6.91	2.42	16.87	-13.80	-8.44	-0.30

Table 10: Performance of value-weighted machine learning portfolios

*Notes:* This table reports the out-of-sample performance measures for the best performing machine learning models of the value-weighted long-only and long-short portfolios based on the full sample. "Avg" : average realized monthly return (%). "Std": the standard deviation of realized monthly returns (%). "S.R.": annualized Sharpe ratio. "T-stat": t-statistic of realized monthly returns. "Skew": skewness. "Kurt": kurtosis. "Max DD": the portfolio maximum drawdown (%). "Max 1M Loss": the most extreme negative realized monthly return (%). "Corr": correlation of realized monthly returns against the All REITs benchmark returns. In Panel A, the portfolios are based on a long-only strategy of holding REITs with the highest expected returns (top 30 percent), and the benchmark portfolio is the weighted index of all REITs in the sample period. In Panel B, the portfolios are based on a long-short strategy of buying REITs with the highest expected returns (top 30 percent) and shorting REITs with the lowest expected returns (bottom 30 percent), and the benchmark portfolio is the weighted returns (bottom 30 percent), and the benchmark is a long-short portfolio based on predicted returns from OLS-2. Nonlinear ensemble refers to a grand ensemble of all nonlinear methods in our machine learning toolkit, comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5. All portfolios are value-weighted.

	Actual	OLS-2	ENet	ERT	NN1
mean	0.848	0.813	0.797	0.736	0.428
SD	11.834	0.154	1.042	1.359	2.140
min	-90.933	0.418	-12.191	-25.315	-53.501
25%	-3.615	0.700	0.808	0.875	0.368
50%	0.801	0.809	1.026	0.942	0.677
75%	5.229	0.923	1.148	0.964	0.964
max	290.268	1.307	1.642	4.770	2.061

Table 11: Descriptive statistics of realized and predicted returns

*Notes:* This table reports the descriptive statistics of actual monthly REIT-level returns, and predicted monthly returns by the OLS-2, ENet, ERT and NN1 models. All the numbers are expressed as a percentage.

	Avg	STD	S.R.	t-stat	Skew.	Kurt.	Max DD	Max 1M Loss	Corr
Naive 1/N	0.95	6.29	0.53	7.28	-0.59	7.20	-63.94	-29.27	1.00
	Pane	el A: Lon	g-only,	mean-	variance	portfol	io		
Sample-based	0.69	5.01	0.48	6.63	-1.03	5.12	-54.84	-23.22	0.92
ENet	0.72	5.21	0.48	6.62	-0.85	3.99	-49.86	-22.92	0.90
ERT	1.01	5.40	0.65	8.96	-0.57	3.16	-53.19	-21.80	0.88
NN1	0.94	5.61	0.58	8.08	-0.42	4.41	-44.25	-24.20	0.86
Nonlinear Ensemble	0.98	5.57	0.61	8.49	-0.62	3.32	-47.41	-23.73	0.88
	Pane	l B: Long	g-short	, mean-	variance	e portfol	lio		
Sample-based	0.33	6.48	0.18	2.47	-1.24	4.02	-71.67	-29.98	0.37
ENet	1.13	8.00	0.49	6.76	0.58	7.47	-52.17	-31.83	0.26
ERT	2.09	12.88	0.56	7.81	0.09	20.85	-95.33	-90.10	0.01
NN1	1.37	10.34	0.46	6.35	1.85	12.60	-51.67	-26.17	0.00
Nonlinear Ensemble	1.47	9.46	0.54	7.44	2.60	26.21	-72.79	-36.71	0.07

Table 12: Performance of machine learning portfolios using mean-variance optimization

*Notes*: This table reports the out-of-sample performance measures for the best performing machine learning models using mean-variance optimization. The naive strategy involves holding a portfolio weight of 1/N in each of the *N* REITs. In Panel A, the mean-variance portfolios are constrained to long-only positions to allow for an apples-to-apples comparison to the naive 1/N portfolio. In Panel B, the mean-variance portfolios are permitted to take long-short positions. "Avg" : average realized monthly return(%). "Std": the standard deviation of realized monthly returns(%). "S.R.": annualized Sharpe ratio. "T-stat": t-statistic of realized monthly returns. "Skew": skewness. "Kurt": kurtosis. "Max DD": the portfolio maximum drawdown (%). "Max 1M Loss": the most extreme negative realized monthly return(%). "Corr": correlation of realized monthly returns against the naive 1/N portfolio returns. Nonlinear ensemble refers to a grand ensemble of all nonlinear methods in our machine learning toolkit, comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5.

Table 13: Time decay of predictability

	1M	3M	6M	12M
ENet	3.37	1.20	-1.22	-4.98
ERT	4.52	3.23	2.07	0.66
NN1	5.01	0.37	-0.34	-0.63

*Notes:* This table reports the out-of-sample  $R^2$  of predicted returns of top machine learning models that are trained on monthly returns, versus actual returns over the next one month (1M), next three months (3M), next six months (6M) and next twelve months (12M).

	1M	3M	6M	12M
ENet	3.37	0.96	2.00	3.30
ERT	4.52	-0.72	-0.48	3.61
NN1	5.01	3.54	3.62	1.44

Table 14: Out-of-sample predictability with varying objective functions

*Notes:* This table reports the out-of-sample  $R^2$  of predicted returns versus actual returns, of top machine learning models that are trained on monthly returns (1M), quarterly returns (3M), biannual returns (6M) and annual returns (12M).

# A Details of firm-level REIT characteristics

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
1	absacc	Absolute accruals	Bandyopadhyay, Huang & Wir- janto	The accrual volatility anomaly	2010, WP	Annual
2	acc	Working capital accruals	Sloan	Do stock prices fully reflect in- formation in accruals and cash flows about future earnings?	1996, TAR	Annual
3	aeavol	Abnormal earn- ings an- nounce- ment volume	Lerman, Livnat & Menden- hall	The high- volume return premium and post- earnings announce- ment drift	2008, WP	Quarterly
4	age	Number of years since first Compu- stat cover- age	Jiang, Lee & Zhang	Information uncer- tainty and expected returns	2005, RAS	Annual

Table A.1: Details of firm-level characteristics

Note: This table lists the characteristics that we use in the empirical study. The data are collected in Green et al. (2017) and Gu et al. (2020).

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
5	agr	Asset growth	Cooper, Gulen & Schill	Asset growth and the cross section of asset returns	2008, JF	Annual
6	baspread	Bid-ask spread	Amihud & Mendel- son	The effects of beta, bid-ask spread, residual risk, and size on stock returns	1989, JF	Monthly
7	beta	Beta	Fama & Mac- Beth	Risk, return, and equilib- rium: Empirical tests	1973, JPE	Monthly
8	betasq	Beta squared	Fama & Mac- Beth	Risk, return, and equilib- rium: Empirical tests	1973, JPE	Monthly
9	bm	Book- to- market	Rosenberg, Reid & Lanstein	Persuasive evidence of market in- efficiency	1985, JPM	Annual

Note: This table lists the characteristics that we use in the empirical study. The data are collected in Green et al. (2017) and Gu et al. (2020).

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
10	bm_ia	Industry- adjusted book to market	Asness, Porter & Stevens	Predicting stock returns using industry- relative firm char- acteristics	2000, WP	Annual
11	cash	Cash hold- ings	Palazzo	Cash holdings, risk, and expected returns	2012, JFE	Quarterly
12	cashdebt	Cash flow to debt	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
13	cashpr	Cash produc- tivity	Chandrashekar & Rao	The pro- ductivity of corporate cash holdings and the cross section of expected stock returns	2009, WP	Annual

Table A.1: Details of firm-level characteristics (continued)

Note: This table lists the characteristics that we use in the empirical study. The data are collected in Green et al. (2017) and Gu et al. (2020).

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
14	cfp	Cash flow to price ratio	Desai, Raj- gopal & Venkat- acha- lam	Value- glamour and accruals mispricing: One anomaly or two?	2004, TAR	Annual
15	cfp_ia	Industry- adjusted cash flow to price ratio	Asness, Porter & Stevens	Predicting stock returns using industry- relative firm char- acteristics	2000, WP	Annual
16	chatoia	Industry- adjusted change in asset turnover	Soliman	The use of DuPont analysis by market partici- pants	2008, TAR	Annual
17	chcsho	Change in shares out- stand- ing	Pontiff & Woodgate	Share issuance and cross- sectional returns	2008, JF	Annual
18	chempia	Industry- adjusted change in em- ployees	Asness, Porter& Stevens	Predicting stock returns using industry- relative firm char- acteristics	2000, WP	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
19	chinv	Change in in- ventory	Thomas & Zhang	Inventory changes and future returns	2002, RAS	Annual
20	chmom	Change in 6- month mo- men- tum	Gettleman & Marks	Acceleration strategies	2006, WP	Monthly
21	chpmia	Industry- adjusted change in profit margin	Soliman	The use of DuPont analysis by market partici- pants	2008, TAR	Annual
22	chtx	Change in tax expense	Thomas & Zhang	Tax expense momen- tum	2011, JAR	Quarterly
23	cinvest	Corporate invest- ment	Titman, Wei & Xie	Capital in- vestments and stock returns	2004, JFQA	Quarterly
24	convind	Convertible debt in- dicator	Valta	Strategic default, debt structure, and stock returns	2016, JFQA	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
25	currat	Current ratio	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
26	depr	Depreciation / PP&E	Holthausen & Larcker	The prediction of stock returns using financial statement informa- tion	1992, JAE	Annual
27	divi	Dividend initia- tion	Michaely, Thaler & Wom- ack	Separating winners from losers among low book-to- market stocks using financial statement analysis	1995, JF	Annual
28	divo	Dividend omis- sion	Michaely, Thaler & Wom- ack	Separating winners from losers among low book-to- market stocks using financial statement analysis	1995, JF	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
29	dolvol	Dollar trading volume	Chordia, Subrah- manyam & An- shuman	Market liquidity and trading activity	2001, JFE	Monthly
30	dy	Dividend to price	Litzenberger & Ra- maswamy	The effects of dividends on common stock prices: Tax effects or informa- tion effects?	1982, JF	Annual
31	ear	Earnings an- nounce- ment return	Kishore, Brandt, Santa- Clara & Venkat- acha- lam	Earnings announce- ments are full of surprises	2008, WP	Quarterly
32	egr	Growth in com- mon share- holder equity	Richardson, Sloan, Soliman & Tuna	Accrual reliability, earnings persis- tence and stock prices	2005, JAE	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
33	ep	Earnings to price	Basu	Investment perfor- mance of common stocks in relation to their price- earnings ratios: A test of market efficiency	1977, JF	Annual
34	gma	Gross prof- itability	Novy- Marx	A taxonomy of anomalies and their trading costs	2013, JFE	Annual
35	grCAPX	Growth in capital expen- ditures	Anderson & Garcia- Feijoo	Empirical evidence on capital invest- ment, growth options, and security returns	2006, JF	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
36	grltnoa	Growth in long term net op- erating assets	Fairfield, Whisenant & Yohn	Accrued earnings and growth: Implica- tions for future earnings perfor- mance and market mispricing	2003, TAR	Annual
37	herf	Industry sales concen- tration	Hou & Robin- son	Industry concentra- tion and average stock returns	2006, JF	Annual
38	hire	Employee growth rate	Bazdresch, Belo & Lin	Labor hiring, in- vestment, and stock return pre- dictability in the cross section	2014, JPE	Annual
39	idiovol	Idiosyncratic return volatil- ity	Ali, Hwang & Tromb- ley	Arbitrage risk and the book- to-market anomaly	2003, JFE	Monthly

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency l
40	ill	Illiquidity	Amihud	Illiquidity and stock returns: cross- section and time-series effects	2002, JFM	Monthly
41	indmom	Industry mo- men- tum	Moskowitz & Grin- blatt	Do industries explain momen- tum	1999, JF	Monthly
42	invest	Capital expen- ditures and in- ventory	Chen & Zhang	A better three- factor model that explains more anomalies	2010, JF	Annual
43	lev	Leverage	Bhandari	Debt/equity ratio and expected stock returns: Empirical evidence	1988, JF	Annual
44	lgr	Growth in long- term debt	Richardson, Sloan, Soliman & Tuna	Accrual reliability, earnings persis- tence and stock prices	2005, JAE	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
45	maxret	Maximum daily return	Bali, Cakici & Whitelaw	Maxing out: Stocks as lotteries and the cross section of expected returns	2011, JFE	Monthly
46	mom12m	12- month mo- men- tum	Jegadeesh	Evidence of predictable behavior of security returns	1990, JF	Monthly
47	mom1m	1- month mo- men- tum	Jegadeesh & Titman	Returns to buying winners and selling losers: Im- plications for stock market efficiency	1993, JF	Monthly
48	mom36m	36- month mo- men- tum	Jegadeesh & Titman	Returns to buying winners and selling losers: Im- plications for stock market efficiency	1993, JF	Monthly

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
49	mom6m	6- month mo- men- tum	Jegadeesh & Titman	Returns to buying winners and selling losers: Im- plications for stock market efficiency	1993, JF	Monthly
50	ms	Financial state- ment score	Mohanram	Separating winners from losers among low book-to- market stocks using financial statement analysis	2005, RAS	Quarterly
51	mvel1	Size	Banz	The rela- tionship between return and market value of common stocks	1981, JFE	Monthly
52	mve_ia	Industry- adjusted size	Asness, Porter& Stevens	Predicting stock returns using industry- relative firm char- acteristics	2000, WP	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
53	nincr	Number of earn- ings in- creases	Barth, Elliott & Finn	Market rewards associated with patterns of increasing earnings	1999, JAR	Quarterly
54	operprof	Operating prof- itability	Fama & French	A five-factor asset pricing model	2015, JFE	Annual
55	orgcap	Organizational capital	Eisfeldt & Pa- paniko- laou	Organization capital and the cross section of expected returns	2013, JF	Annual
56	pchcapx_ia	aIndustry ad- justed % change in capital expen- ditures	Abarbanell & Bushee	Abnormal returns to a fundamen- tal analysis strategy	1998, TAR	Annual
57	pchcurrat	% change in current ratio	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
58	pchdepr	% change in depreci- ation	Holthausen & Larcker	The prediction of stock returns using financial statement informa- tion	1992, JAE	Annual
59	pchgm_ pch- sale	% change in gross margin - % change in sales	Abarbanell & Bushee	Abnormal returns to a fundamen- tal analysis strategy	1998, TAR	Annual
60	pchquick	% change in quick ratio	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
61	pchsale_ pch- invt	% change in sales - % change in in- ventory	Abarbanell & Bushee	Abnormal returns to a fundamen- tal analysis strategy	1998, TAR	Annual
62	pchsale_ pchrect	% change in sales - % change in A/R	Abarbanell & Bushee	Abnormal returns to a fundamen- tal analysis strategy	1998, TAR	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
63	pchsale_ pchxsga	% change in sales - % change in SG&A	Abarbanell & Bushee	Abnormal returns to a fundamen- tal analysis strategy	1998, TAR	Annual
64	pchsaleinv	% change sales- to- inventory	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
65	pctacc	Percent accruals	Hafzalla, Lund- holm & Van Winkle	Percent accruals	2011, TAR	Annual
66	pricedelay	Price delay	Hou & Moskowitz	Market frictions, price delay, and the cross section of expected returns	2005, RFS	Monthly
67	ps	Financial state- ments score	Piotroski	Value investing: The use of historical financial statement informa- tion to separate winners from losers	2000, JAR	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
68	quick	Quick ratio	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
69	rd	R&D increase	Eberhart, Maxwell & Sid- dique	An exami- nation of long-term abnormal stock returns and operating perfor- mance following R&D increases	2004, JF	Annual
70	rd_mve	R&D to market capital- ization	Guo, Lev & Shi	Explaining the short- and long-term IPO anomalies in the US by R&D	2006, JBFA	Annual
71	rd_sale	R&D to sales	Guo, Lev & Shi	Explaining the short- and long-term IPO anomalies in the US by R&D	2006, JBFA	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
72	realestate	Real estate hold- ings	Tuzel	Corporate real estate holdings and the cross section of stock returns	2010, RFS	Annual
73	retvol	Return volatil- ity	Ang, Ho- drick, Xing & Zhang	The cross section of volatility and expected returns	2006, JF	Monthly
74	roaq	Return on assets	Balakrishnan, Bartov & Faurel	Post loss/profit announce- ment drift	2010, JAE	Quarterly
75	roavol	Earnings volatil- ity	Francis, LaFond, Olsson & Schip- per	Costs of equity and earnings attributes	2004, TAR	Quarterly
76	roeq	Return on equity	Hou, Xue & Zhang	Digesting anomalies: An investment approach	2015, RFS	Quarterly
77	roic	Return on invested capital	Brown & Rowe	The pro- ductivity premium in equity returns	2007, WP	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency
78	rsup	Revenue surprise	Kama	On the market reaction to revenue and earnings surprises	2009, JBFA	Quarterly
79	salecash	Sales to cash	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
80	saleinv	Sales to inven- tory	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
81	salerec	Sales to receiv- ables	Ou & Penman	Financial statement analysis and the prediction of stock returns	1989, JAE	Annual
82	secured	Secured debt	Valta	Strategic default, debt structure, and stock returns	2016, JFQA	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
83	secureding	l Secured debt in- dicator	Valta	Strategic default, debt structure, and stock returns	2016, JFQA	Annual
84	sgr	Sales growth	Lakonishok, Shleifer & Vishny	Contrarian invest- ment, extrapola- tion, and risk	1994, JF	Annual
85	sin	Sin stocks	Hong & Kacper- czyk	The price of sin: The effects of social norms on markets	2009, JFE	Annual
86	sp	Sales to price	Barbee, Mukherji, & Raines	Do the sales-price and debt- equity ratios explain stock returns better than the book- to-market value of equity ratio and firm size?	1996, FAJ	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journal	Frequency l
87	std_dolvol	Volatility of liquidity (dollar trading volume)	Chordia, Subrah- manyam & An- shuman	Trading activity and expected stock returns	2001, JFE	Monthly
88	std_turn	Volatility of liquidity (share turnover)	Chordia, Subrah- manyam & An- shuman	Trading activity and expected stock returns	2001, JFE	Monthly
89	stdacc	Accrual volatil- ity	Bandyopadhyay, Huang & Wir- janto	The accrual volatility anomaly	2010, WP	Quarterly
90	stdcf	Cash flow volatil- ity	Huang	The cross section of cash flow volatility and expected stock returns	2009, JEF	Quarterly
91	tang	Debt capac- ity/firm tangibil- ity	Almeida & Campello	Financial con- straints, asset in- tangibility, and corporate investment	2007, RFS	Annual

No.	Acronym	Characteristic	Paper's author(s)	Paper's title	Year, Journa	Frequency l
92	tb	Tax income to book income	Lev & Nissim	Taxable income, future earnings, and equity values	2004, TAR	Annual
93	turn	Share turnover	Datar, Naik & Rad- cliffe	Liquidity and stock returns: An alternative test	1998, JFM	Monthly
94	zerotrade	Zero trading days	Liu	A liquidity- augmented capital asset pricing model	2006, JFE	Monthly

## **B** Details on macroeconomic variables

No.	Acronym	Macro Variable	Definition	Paper's author(s)	Paper's title	Year, Journal
1	dp	Dividend price ratio	The difference between the log of dividends and the log of prices. Dividends are 12-month moving sums of dividends paid on the S&P 500 index.	Campell and Shiller	The dividend- price ratio and expec- tations of future dividends and discount factors	1988, RFS
2	ep	Earnings price ratio	The difference between the log of earnings and the log of prices. Earnings are 12-month moving sums of earnings on the S&P 500 index.	Campbell and Shiller	Stock prices, earnings, and expected dividends	1988, JF

Table B.1: Details of macroeconomic variables

Note: This table lists the macroeconomic variables that we use in the empirical study. The data are collected in Welch and Goyal (2008).

No.	Acronym	Macro Variable	Definition	Paper's author(s)	Paper's title	Year, Journal
3	bm	Book-to- market ratio	The ratio of book value to market value for the Dow Jones Industrial Average index	Kothari and Shanken	Book-to- market, dividend yield, and expected market returns: a time-series analysis	1997, JFE
4	ntis	Net equity expansion	The ratio of 12-month moving sums of net issues by NYSE listed stocks divided by the total end-of- year market capitaliza- tion of NYSE stocks	Boudoukh, Michaely, Richard- son, and Roberts	On the importance of measuring payout yield: implications for empirical asset pricing	2007, JF
5	tbl	Treasury bill	The 3-month treasury bill rate	Campbell	Stock returns and the term structure	1987, JFE

Table B.1: Details of macroeconomic variables (continued)

Note: This table lists the macroeconomic variables that we use in the empirical study. The data are collected in Welch and Goyal (2008).

No.	Acronym	Macro Variable	Definition	Paper's author(s)	Paper's title	Year, Journal
6	tms	Term spread	The difference between the long term yield on govern- ment bonds and the Treasury bill	Campbell	Stock returns and the term structure	1987, JFE
7	dfy	Default yield spread	The difference between BAA and AAA-rated corporate bond yields	Fama and French	Business conditions and expected returns on stocks and bonds	1989, JFE
8	svar	Stock variance	The sum of squared daily returns on the S&P 500 index	Guo	On the out-of- sample pre- dictability of stock market returns	2006, JB

Table B.1: Details of macroeconomic variables (continued)

Note: This table lists the macroeconomic variables that we use in the empirical study. The data are collected in Welch and Goyal (2008).

## C Details on machine learning methodology

## C.1 LASSO

The Least Absolute Shrinkage and Selection Operator (LASSO) methodology is a regularisation technique used in machine learning for linear regression models, introduced by Tibshirani (1996) who coined the term. The goal of LASSO is to prevent overfitting, which occurs when a model is too complex and fits the training data too well but performs poorly on new data.

LASSO works by adding a penalty term to the cost function, which is a function that measures the error between the predicted values and the actual values. This penalty term is the sum of the absolute values of the coefficients of the features in the model. By adding this penalty term, LASSO encourages the coefficient estimates of less important features to be shrunk towards zero. This has the effect of removing these features from the model, which simplifies it and makes it more interpretable.

The amount of shrinkage is controlled by a tuning hyperparameter. LASSO is particularly useful when dealing with high-dimensional datasets with many features, where it can help identify the most important features for prediction. In contrast to other regularisation techniques, such as Ridge regression, LASSO can lead to sparse models where many of the coefficients are exactly zero. This can be useful for feature selection, as it can identify the most important features in the dataset.

### C.2 ENet

ENet, or Elastic Net, is a regularisation technique used in machine learning for linear regression models, introduced by Zhou and Hastie (2005). It is a combination of LASSO and Ridge (Hoerl and Kennard 1970) regression, which aims to address the limitations of each method. Like LASSO, ENet can lead to sparse models by shrinking less important coefficients towards zero, but it also includes a Ridge penalty term that prevents overfitting by adding a bias towards small coefficient values.

The ENet methodology adds two penalty terms to the cost function: one for the L1 norm of the coefficients and another for the L2 norm of the coefficients. The relative importance of the two terms is controlled by a hyperparameter alpha. When alpha is set to 1, ENet is equivalent to LASSO, and when alpha is set to 0, it is equivalent to Ridge regression. By tuning the alpha parameter, the model can strike a balance between LASSO and Ridge regression.

ENet is particularly useful when dealing with high-dimensional datasets where there are many features, some of which may be correlated. In such cases, LASSO may select only one feature from a group of correlated features, while Ridge regression may include all of them. ENet can identify the most important features while still accounting for correlations between features.

ENet is a flexible regularisation technique that can lead to more accurate and interpretable models, particularly in situations where LASSO or Ridge regression alone may not be sufficient.

## C.3 PCR

Principal Component Regression (PCR) is a technique used in machine learning for regression analysis. It is a form of dimensionality reduction that involves transforming the original features of the dataset into a smaller set of principal components. The principal components are then used as predictors in a regression model, instead of the original features.

PCR works by identifying the linear combinations of the original features that explain the most variation in the dataset. These linear combinations are called principal components, and they are orthogonal to each other. The first principal component explains the most variation in the data, followed by the second principal component, and so on. The number of principal components is usually chosen based on the amount of variation they explain and the desired level of model complexity.

Once the principal components are identified, they can be used as predictors in a regression model. This approach can help address the issue of multicollinearity, which occurs when the original features are highly correlated with each other. By transforming the features into principal components, PCR can reduce the number of predictors in the model while retaining the most important information about the original features.

PCR can be particularly useful when dealing with high-dimensional datasets with many features that may be redundant or correlated. By reducing the number of predictors in the model, PCR can improve the interpretability and stability of the model, and reduce the risk of overfitting.

### **C.4 RF**

Random Forest (RF) regression is a machine learning algorithm that is used for predicting continuous values (Breiman 2001). It is based on the same principle as Random Forest for classification, but instead of predicting a categorical outcome, it predicts a continuous value.

To create a RF regression model, the algorithm constructs multiple decision trees, where each tree is trained on a random subset of the features and a random subset of the training samples. During the training process, each decision tree makes a prediction based on a subset of the features and a subset of the training data. The final prediction is then made by aggregating the predictions of all the decision trees in the forest. In regression problems, the prediction is usually the mean of the predictions.

RF regression is particularly useful when dealing with datasets with many features and a large number of training examples. It can handle non-linear relationships between the features and the target variable and can automatically detect interactions between the features. Additionally, RF can handle missing values and can provide an estimate of the importance of each feature in the prediction.

## C.5 GBRT

Gradient Boosted Regression Trees (GBRT) is a machine learning algorithm that is used for regression problems (see Friedman 2001, Buhlmann and Hothorn 2007). It is based on the same principle as gradient boosting, where multiple weak learners (decision trees) are combined to create a strong learner.

To train a GBRT model, the algorithm first creates a decision tree based on the training data. The errors between the predictions and the true values are then calculated, and the algorithm creates another decision tree to predict the residual errors. This process is repeated multiple times, with each new tree predicting the residual errors of the previous tree. The final prediction is then made by aggregating the predictions of all the trees.

GBRT is particularly useful when dealing with high-dimensional datasets with many features, where other models may struggle to find meaningful relationships between the features and the target variable. It is also effective at handling non-linear relationships between the features and the target variable. Like Random Forest, it can handle missing data and outliers.

## C.6 ERT

Extremely Randomized Trees (ERT) regression was proposed by Geurts et al. (2006). ERT regression and RF regression are both ensemble learning algorithms used for regression problems, but the main difference between ERT and RF is the way they construct the decision trees. In RF, each decision tree is constructed with a random subset of the features and a random subset of the training samples. The best split point is then chosen from the subset of features at each node based on a splitting criterion such as information gain or Gini impurity. In contrast, ERT constructs each decision tree using random splits on random subsets of both the features and training samples.

Another difference is the level of randomness in the model. In RF, each tree is grown independently and then combined to make the final prediction. In ERT, the level of randomness is increased by using only a subset of the training samples to select the split point at each node, leading to a greater degree of diversity among the trees.

ERT has been shown to have several advantages over RF in terms of both predictive accuracy and computation time. ERT can be less prone than RF to overfitting and can handle high-dimensional data more efficiently, making it a good choice for certain types of regression problems.

### C.7 NN1–NN5

Arguably the most powerful modeling (and most computationally intensive) device in machine learning (Cybenko 1989; Hornik et al. 1989), neural network (NN) is the currently preferred approach for solving complex machine learning problems, such as computer vision and natural language processing. It is based on the structure and function of the human brain, with interconnected nodes that process information and make predictions. The neural network consists of multiple layers of nodes, where each node receives input signals from the previous layer and applies a mathematical function to the signals to produce an output. The output of the final layer represents the predicted value for the output variable.

During training, the neural network adjusts the weights of the connections between the nodes to minimize the difference between the predicted output and the actual output. This is achieved through an optimization algorithm, such as gradient descent, which adjusts the weights in the direction of the steepest descent of the cost function.

Neural network regression is particularly useful when dealing with complex, high-dimensional datasets with nonlinear relationships between the features and the target variable. It can

automatically learn complex patterns and relationships between the features and the target variable, which can be difficult or impossible to discover using traditional regression models. Additionally, neural networks can handle missing data and can be trained on large datasets.

However, neural networks can be computationally expensive to train and require a large amount of data to avoid overfitting. Overfitting occurs when the neural network fits the training data too closely and fails to generalize to new, unseen data. It requires careful tuning of hyperparameters and regularisation techniques to achieve optimal performance.

In our study, we employ neural networks with up to five hidden layers. Each layer consists of a certain number of neurons, which are built with the commonly-used rectified linear unit (ReLU). Our shallowest neural network has a single hidden layer of 32 neurons, which we denote NN1. Next, NN2 has two hidden layers with 32 and 16 neurons, respectively; NN3 has three hidden layers with 32, 16, and 8 neurons, respectively; NN4 has four hidden layers with 32, 16, 8, and 4 neurons, respectively; and NN5 has five hidden layers with 32, 16, 8, 4, and 2 neurons, respectively. We choose the number of neurons in each layer according to the geometric pyramid rule (see Masters 1993). We adopt the Adam optimization algorithm (Kingma and Ba 2014), early stopping, batch normalization (Ioffe and Szegedy 2015), ensembles, and dropout (Srivastava et al. 2014) when training our models.

## D Default hyperparameters for machine learning methods

We do not require a validation sample as we do not perform any hyperparameter optimization, following Elkind et al. (2022). We employ Scikit-Learn<sup>9</sup>, an open-source machine learning library for Python built on top of SciPy, for our linear machine methods, random forest regression and extremely randomized trees regression. Our neural networks are trained using TensorFlow<sup>10</sup> developed by the Google Brain team, and the Keras<sup>11</sup> wrapper, an open-source software library that provides a Python interface for artificial neural networks. The Keras wrapper provides two distinct approaches to constructing neural networks, i.e. a sequential API and a functional API. The sequential API constructs simple network structures that do not require merged layers, while the functional API is used to build those networks that required sophisticated merged layers. Our study uses sequential API. Keras also implements a range of regularization methods described in Appendix C, such as early-stopping, dropout, batch normalization and L1/L2 penalties.

Default hyperparameters of these models are used where possible. This forms the lowest bound of performance for our machine learning models. Machine learning training is executed on an Apple M1 Ultra chip with a 20-core CPU, a 48-core GPU and 128 GB unified memory.<sup>12</sup>

No.	Machine Learning Model	Default Hyperparameters
1	Least absolute	alpha=1.0 (for monthly
	shrinkage and	forecast)
	selection	alpha=10 (for annual
	operator	forecast)
	(LASSO)	max_iter=1000
		tol=0.0001
		random_state=42

Table D.1: Default hyperparameters for machine learning methods

<sup>&</sup>lt;sup>9</sup>scikit-learn v1.2.1, https://scikit-learn.org/stable/

<sup>&</sup>lt;sup>10</sup>tensorflow-macos v2.9.0, https://www.tensorflow.org/

<sup>&</sup>lt;sup>11</sup>keras v2.9.0, https://keras.io/

<sup>&</sup>lt;sup>12</sup>While these CPU, GPU and memory specifications are extremely powerful for a personal computer (Apple claims the M1 Ultra is the most powerful chip ever in a personal computer, as of 1 April 2023), regression trees and neural networks do stretch the computer to its limit, even without attempting hyperparameter tuning. Equipped with a more powerful GPU such as the Nvidia Tesla K80 with thousands of cores, hyperparameter tuning can take place and we would expect better performance results for both REIT and stock predictions, but we do not expect a qualitative difference in our conclusion that REITs are more predictable than stocks.

No.	Machine Learning Model	Default Hyperparameters
2	Elastic net	alpha=1.0 (for monthly
	(ENet)	forecast)
		alpha = 10 (for annual
		forecast)
		l1_ratio=0.5
		max_iter=2000
		tol=0.0001
		random_state=42
3	Principle	n_components=5
	component	tol=0.0
	regression (PCR)	random_state=42
4	Random forest	n_trees=300
	(RF)	max_depth=2
		min_samples_split=2
		min_samples_leaf=1
		min_weight_fraction_leaf=0.0
		max_features=p/3
		(recommended default
		value formula, per Hastie,
		Tibshirani, Friedman 2009)
		max_leaf_nodes=None
		min_impurity_decrease=0.0
		ccp_alpha=0.0
		max_samples=None
		random_state=42
5	Gradien boosted	learning_rate=0.1
	regression trees	n_trees=100
	(GBRT)	max_leaf_nodes=31
		max_depth=1
		min_sample_leaf=20
		l2_regulartization=0
		max_bins=255

Table D.1: Default hyperparameters for machine learning methods (continued)

No.	Machine Learning Model	Default Hyperparameters
6	Extremely	n_trees=300
	randomized	max_depth=2
	trees (ERT)	min_samples_split=2
		min_samples_leaf=1
		min_weight_fraction_leaf=0.0
		max_features=p/3
		(recommended default
		value formula, per Hastie,
		Tibshirani, Friedman 2009)
		max_leaf_nodes=None
		min_impurity_decrease=0.0
		ccp_alpha=0.0
		max_samples=None
		random_state=42
7	Neural network	activation=relu
	(NN)	penalty_type=l1
		penalty_amount=1
		optimizer=Adam
		learning_rate=0.01
		batch_normalization=yes
		early_stopping=yes
		min_delta=0
		patience=5
		epochs=100
		batch_size=2 <sup>13</sup>
		ensemble=5
		random_state=42

Table D.1: Default hyperparameters for machine learning methods (continued)

## E Predictability over time

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-	-	-	-36.08	-2.18	-5.46	-3.09	-17.68	-32.02
OLS-2	-	-	-	1.25	3.10	-2.30	5.32	1.49	3.70
OLS-3	-	-	-	0.89	3.17	-2.28	5.01	1.80	3.59
LASSO	-	-	-	1.18	2.98	-1.90	5.07	1.22	4.36
ENet	-	-	-	1.15	3.01	-1.47	5.23	1.28	4.22
PCR	-	-	-	1.27	3.41	-2.67	5.46	1.64	3.72
RF	-	-	-	1.23	2.89	-0.37	-4.16	-2.87	4.64
GBRT	-	-	-	1.74	2.09	1.70	-103.51	1.02	4.38
ERT	-	-	-	1.37	3.93	-1.21	5.47	1.24	4.38
NN1	-	-	-	2.89	4.33	0.91	7.08	1.74	4.03
NN2	-	-	-	1.16	2.46	-0.93	4.48	1.24	3.91
NN3	-	-	-	1.13	2.90	-1.01	4.44	1.24	3.94
NN4	-	-	-	1.08	2.58	-1.15	4.46	1.24	3.92
NN5	-	-	-	1.06	2.52	-1.11	4.36	1.23	3.91
	2015	2016	2017	2018	2019	2020	2021	All Years	All ex '20-21
OLS	-22.37	-5.46	-5.28	1.24	-15.19	-5.25	-0.52	-15.8	-19.86
OLS-2	-3.63	2.97	0.73	-5.01	4.72	-0.14	4.49	1.18	1.29
OLS-3	-3.45	2.69	0.72	-4.83	4.65	-0.22	4.43	1.06	1.15
LASSO	-3.35	2.82	0.69	-4.92	4.68	-0.16	4.75	1.18	1.27
ENet	-3.38	2.92	0.61	-4.41	4.62	3.82	4.77	2.03	1.33
PCR	-3.94	2.93	0.42	-5.78	4.54	-0.42	4.33	1.08	1.24
RF	-3.97	-76.14	0.67	-9.87	4.85	1.18	4.81	-3.41	-5.30
GBRT	-4.82	-33.64	0.76	-2.03	-3.72	6.47	2.92	-4.41	-7.96
ERT	-3.16	2.91	0.60	-4.88	4.83	1.36	4.83	1.69	1.54
NN1	-2.27	3.64	-0.39	-4.86	5.29	10.49	5.22	4.29	2.53
NINIO				0.04	4 5 7	1.19	4.53	1.49	1.33
NN2	-1.99	2.54	1.01	-3.94	4.57	1.15	<b>1.</b>	1.45	1.55
NN2 NN3	-1.99 -2.36	2.54 2.95	1.01 1.02	-3.94 -4.32	4.57 4.81	0.01	4.68	1.49	1.36
NN3	-2.36	2.95	1.02	-4.32	4.81	0.01	4.68	1.28	1.36

Table E.1: Monthly predictive  $R_{oos}^2$ , averaged by calendar year (percentage  $R_{oos}^2$ ), excluding 2007 and 2008 as training years

*Notes:* This table reports the monthly out-of-sample  $R^2$  for the entire panel of REITs, averaged by calendar year, but excluding training data from calendar years 2007 and 2008.

# **F** Monthly predictive $R_{oos}^2$ , by industry and by year

Figure F.1: Industries split by SIC codes

# 2-Digit SIC (Standard Industrial Classification) Codes

### A. Agriculture, Forestry, & Fishing

01 Agricultural Production – Crops 02 Agricultural Production – Livestock 07 Agricultural Services 08 Forestry 09 Fishing, Hunting, & Trapping

### B. Mining

10 Metal, Mining 12 Coal Mining 13 Oil & Gas Extraction 14 Nonmetallic Minerals, Except Fuels

#### **C.** Construction

15 General Building Contractors

- 16 Heavy Construction, Except Building
- 17 Special Trade Contractors

### D. Manufacturing

20 Food & Kindred Products 21 Tobacco Products 22 Textile Mill Products 23 Apparel & Other Textile Products 24 Lumber & Wood Products 25 Furniture & Fixtures 26 Paper & Allied Products 27 Printing & Publishing 28 Chemical & Allied Products 29 Petroleum & Coal Products 30 Rubber & Miscellaneous Plastics Products 31 Leather & Leather Products 32 Stone, Clay, & Glass Products 33 Primary Metal Industries 34 Fabricated Metal Products 35 Industrial Machinery & Equipment 36 Electronic & Other Electric Equipment 37 Transportation Equipment 38 Instruments & Related Products 39 Miscellaneous Manufacturing Industries

### E. Transportation & Public Utilities

40 Railroad Transportation 41 Local & Interurban Passenger Transit 42 Trucking & Warehousing 43 U.S. Postal Service 44 Water Transportation 45 Transportation by Air 46 Pipelines, Except Natural Gas 47 Transportation Services 48 Communications 49 Electric, Gas, & Sanitary Services

#### F. Wholesale Trade

50 Wholesale Trade – Durable Goods 51 Wholesale Trade – Nondurable Goods

#### G. Retail Trade

52 Building Materials & Gardening Supplies 53 General Merchandise Stores 54 Food Stores 55 Automative Dealers & Service Stations 56 Apparel & Accessory Stores 57 Furniture & Homefurnishings Stores 58 Eating & Drinking Places 59 Miscellaneous Retail

### H. Finance, Insurance, & Real Estate

60 Depository Institutions 61 Nondepository Institutions 62 Security & Commodity Brokers 63 Insurance Carriers 64 Insurance Agents, Brokers, & Service 65 Real Estate 67 Holding & Other Investment Offices

#### I. Services

70 Hotels & Other Lodging Places 72 Personal Services 73 Business Services 75 Auto Repair, Services, & Parking 76 Miscellaneous Repair Services 78 Motion Pictures 79 Amusement & Recreation Services 80 Health Services 81 Legal Services 82 Educational Services 83 Social Services 84 Museums, Botanical, Zoological Gardens 86 Membership Organizations 87 Engineering & Management Services 88 Private Households 89 Services, Not Elsewhere Classified

### J. Public Administration

91 Executive, Legislative, & General 92 Justice, Public Order, & Safety 93 Finance, Taxation, & Monetary Policy 94 Administration of Human Resources 95 Environmental Quality & Housing 96 Administration of Economic Programs 97 National Security & International Affairs 98 Zoological Gardens

### K. Nonclassifiable Establishments

99 Non-Classifiable Establishments

*Notes:* List of major industries and their respective 2-digit SIC codes from the United States Department of Labor.

	REI	Ts	Hold	lcos	Ban	ks	Other Fir	ı. Insti.	Agric	ulture		
	All Years	2020	All Years	2020	All Years	2020	All Years	2020	All Years	2020		
OLS	-6.89	7.82	-34.58	-15.14	-9.76	-9.49	-12.51	-13.69	-783.31	-1680.19		
OLS-2	0.36	-0.04	0.11	0.38	-0.42	-0.87	0.21	0.62	-0.40	0.34		
OLS-3	0.31	-0.15	0.09	0.34	-0.43	-0.96	0.19	0.56	-0.42	0.34		
LASSO	2.49	11.69	0.14	0.35	-0.41	-0.86	0.35	2.31	-0.10	1.82		
ENet	3.37	13.61	0.30	1.01	-0.29	-0.71	1.10	4.93	0.75	9.71		
PCR	0.28	-0.23	-0.16	0.29	-0.48	-0.98	0.20	0.61	-0.42	0.34		
RF	2.71	12.94	-2.71	11.59	-2.34	0.10	-88.06	4.06	-2.87	1.87		
GBRT	2.70	11.09	4.33	15.31	0.12	1.14	1.67	5.08	-1.60	2.61		
ERT	4.52	21.13	3.95	16.43	0.40	8.35	1.10	8.68	-0.77	10.84		
NN1	5.01	23.71	2.92	13.30	1.08	9.52	2.38	8.82	0.16	3.26		
NN2	2.09	9.95	1.66	5.97	0.25	6.92	1.53	6.68	0.08	1.86		
NN3	1.02	3.93	1.80	6.65	0.34	9.66	0.62	2.18	0.23	0.53		
NN4	0.75	2.49	1.08	3.35	-0.73	-0.39	0.51	3.21	-0.01	-0.10		
NN5	0.79	2.34	1.06	4.80	-0.34	8.22	0.81	7.07	-0.37	-0.06		
	Min		Constr		Other		Chem			Т		
	All Years	2020	All Years	2020	All Years	2020	All Years	2020	All Years	2020		
OLS	-7.58	-12.03	-51.99	-144.31	-3.66	-10.03	-5.59	-6.52	-37.34	-16.15		
OLS-2	-0.24	0.23	0.02	1.31	0.23	0.69	0.08	0.75	0.08	1.46		
OLS-3	-0.22	0.24	-0.03	1.44	0.20	0.66	0.07	0.74	0.07	1.45		
LASSO	0.11	2.81	0.05	3.88	0.54	2.32	0.15	1.06	0.30	2.63		
ENet	0.63	3.17	0.52	6.40	1.33	3.18	0.42	1.65	0.87	2.88		
PCR	-0.24	0.15	-0.16	0.41	0.17	0.67	0.01	0.66	0.04	1.27		
RF	-0.05	3.57	-9.04	2.14	-0.01	0.85	-2.10	0.34	-3.87	0.09		
GBRT	0.82	2.04	-0.41	5.95	1.34	2.81	-0.47	1.30	-0.02	2.83		
ERT	0.90	6.14	0.03	9.26	1.44	3.53	0.39	1.49	0.74	2.71		
NN1	0.80	5.68	1.04	4.52	1.83	3.26	0.63	2.61	1.92	2.21		
NN2	-0.01	2.09	0.21	1.20	2.19	3.82	0.59	1.43	0.88	1.33		
NN3	-0.40	0.69	0.19	0.75	2.49	3.65	0.39	1.08	0.61	-0.03		
NN4	-0.28	0.73	0.09	0.49	0.14	0.67	0.06	0.30	-0.22	-1.63		
NN5	-0.06	0.26	0.05	0.73	-0.84	-2.24	-0.06	0.23	-0.49	-1.41		
	Transpo	rtation	Util	ities	Whole	sale	Reta	uil	Seri	vices	All Sto	cks
	All Years	2020	All Years	2020	All Years	2020	All Years	2020	All Years	2020	All Years	2020
OLS	-21.57	-34.96	-14.11	-6.98	-18.7	-31.4	-7.87	-16.3	-6.90	-11.6	-2.92	-7.25
OLS-2	-0.13	-0.10	0.26	0.22	0.22	0.66	0.17	0.57	0.16	1.03	0.08	0.59
OLS-3	-0.07	-0.24	0.23	0.16	0.20	0.63	0.09	0.48	0.13	0.96	0.06	0.55
LASSO	0.52	5.05	0.36	0.50	0.76	4.02	0.24	2.16	0.82	3.15	0.21	1.24
ENet	1.38	6.13	1.04	1.04	1.64	5.92	1.02	3.59	1.34	4.02	0.71	2.17
PCR	-0.09	0.07	0.26	0.21	0.19	0.69	0.08	0.18	0.11	0.86	0.07	0.55
RF	-10.76	4.11	-3.42	0.01	-0.89	1.02	-0.49	5.68	-0.29	1.26	0.54	0.53
GBRT	0.00	5.42	0.97	1.55	0.39	4.37	-2.24	5.88	1.23	3.21	0.25	-0.36
ERT	1.03	5.67	1.50	1.85	0.86	5.55	1.03	6.42	1.32	3.50	1.03	3.14
NN1	1.32	4.81	2.20	1.79	1.96	7.31	1.34	5.22	1.12	4.83	0.28	0.8
NN2	0.72	4.97	0.85	0.96	0.75	3.00	0.39	3.41	0.76	4.55	0.27	0.59
NN3	0.34	1.47	0.55	0.45	0.58	0.77	0.51	4.33	0.71	2.57	0.32	0.59
NN4	0.18	0.77	0.51	1.07	0.36	0.55	0.19	1.29	-0.52	3.79	0.20	0.58
NN5	0.13	0.43	0.31	0.13	0.26	0.18	0.03	-0.47	-0.46	5.57	0.00	0.60

Table F.1: Monthly	out-of-sample p	rediction perfor	mance (percenta	$ge R_{aac}^2$
rubic mit momenty	out of sumple p	realetion perior	manee (percenta	00S

*Notes*: This table reports monthly  $R_{oos}^2$  for the entire panel of REITs and stocks using OLS with all variables (OLS), OLS using only size and book-to-market (OLS-2), OLS using only size, book-to-market, and 12-month momentum (OLS-3), least absolute shrinkage and selection operator (LASSO), elastic net (ENet), principal component regression (PCR), random forest (RF), gradient boosted regression trees (GBRT), extremely randomised trees (ERT), and neural networks with one to five layers (NN1–NN5). All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-16.73	-330.93	-59.4	-13.83	-0.17	-8.34	-1.25	-76.63	-16.52
OLS-2	2.77	-3.14	-2.32	0.82	1.71	0.24	2.68	0.46	1.14
OLS-3	2.82	-2.64	-2.12	0.38	1.86	-0.29	2.53	1.15	0.96
LASSO	3.17	-3.05	-2.27	0.78	1.85	0.26	2.66	0.52	1.37
ENet	3.17	-3.05	-2.27	0.66	1.97	1.09	2.65	0.40	1.44
PCR	3.05	-3.00	-3.25	0.91	2.40	-1.06	2.28	0.73	0.81
RF	3.88	-2.97	-23.24	-3.41	2.20	0.13	3.06	1.02	1.38
GBRT	2.56	-2.70	3.12	3.59	3.09	0.68	3.47	3.43	0.70
ERT	3.35	-2.23	4.30	-1.09	2.62	1.53	3.18	0.45	1.49
NN1	2.44	-1.73	-1.52	2.47	2.58	0.19	3.35	0.66	0.79
NN2	2.42	-1.74	-1.49	2.47	2.53	0.19	3.37	0.51	0.53
NN3	2.46	-1.75	-1.54	2.42	2.63	0.19	3.35	0.51	0.59
NN4	2.45	-1.74	-1.56	2.45	2.57	0.19	3.36	0.51	0.68
NN5	2.47	-1.76	-1.50	2.46	2.52	0.19	3.37	0.51	0.11
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-5.09	-13.36	-1.11	-6.16	-3.72	-15.14	-3.47	-34.58	
OLS-2	-1.49	1.46	3.22	-3.04	2.53	0.38	2.72	0.11	
OLS-3	-0.88	0.83	3.75	-3.36	2.60	0.34	2.62	0.09	
LASSO	-1.54	1.55	3.19	-2.99	2.58	0.35	2.76	0.14	
ENet	-1.27	1.62	3.18	-2.57	2.58	1.01	2.61	0.30	
PCR	-2.51	1.46	2.73	-3.39	2.62	0.29	2.94	-0.16	
RF	-2.13	1.47	3.57	-3.75	2.99	11.59	3.46	-2.71	
GBRT	0.79	-1.97	2.74	1.36	1.84	15.31	4.90	4.33	
ERT	-1.85	1.81	3.65	-2.95	3.04	16.43	3.20	3.95	
NN1	-0.46	1.81	3.65	0.13	3.35	13.30	2.66	2.92	
NN2	-1.24	1.79	3.35	-0.97	3.13	5.97	3.22	1.66	
NN3	-1.06	2.43	4.84	-2.77	2.63	6.65	4.47	1.80	
NN4	-1.03	1.49	2.24	-1.93	2.30	3.35	2.53	1.08	
NN5	-0.89	1.67	2.09	-1.56	2.03	4.80	-3.39	1.06	

Table F.2: Monthly predictive  $R_{oos}^2$ , by year (Investment Hold Cos)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of investment holding companies, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-20.79	-26.31	-22.88	-8.67	-4.80	-4.94	-1.99	-11.17	-11.61
OLS-2	-0.14	-12.35	-3.89	-0.37	0.64	-1.39	2.81	5.44	1.43
OLS-3	-0.08	-12.24	-3.73	-0.42	0.63	-1.29	2.66	5.48	1.41
LASSO	0.14	-12.33	-3.73	-0.37	0.63	-1.35	2.69	5.40	1.26
ENet	0.57	-12.25	-3.69	-0.33	0.75	-1.22	2.80	5.54	1.71
PCR	-0.05	-12.55	-3.94	-0.40	0.66	-1.25	2.38	5.36	1.44
RF	-0.12	-12.92	-3.83	0.80	0.77	-1.76	3.10	-51.15	1.05
GBRT	0.24	-9.30	-3.63	-0.33	1.27	-0.73	0.89	7.74	-0.12
ERT	0.60	-11.70	-3.12	-1.35	0.70	0.15	2.53	5.98	1.47
NN1	1.34	-9.11	-1.06	-0.44	1.29	-1.96	4.28	7.49	1.81
NN2	0.46	-8.98	-3.97	-0.59	0.80	-2.00	3.82	6.58	1.35
NN3	0.61	-10.11	-4.31	-0.77	0.77	-1.46	3.59	6.92	1.45
NN4	0.82	-12.20	-4.05	-0.74	0.75	-2.32	3.96	6.31	1.66
NN5	0.27	-13.82	-4.09	-0.61	0.75	-2.31	3.66	6.35	1.47
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-5.69	-2.10	-2.41	-9.50	1.12	-9.49	0.15	-9.76	
OLS-2	2.33	5.91	2.07	-5.59	3.39	-0.87	6.38	-0.42	
OLS-3	2.50	5.73	1.86	-5.74	3.22	-0.96	6.35	-0.43	
LASSO	2.21	5.96	1.89	-5.70	3.47	-0.86	6.37	-0.41	
ENet	2.62	5.96	2.22	-5.64	3.88	-0.71	6.35	-0.29	
PCR	2.07	5.94	1.82	-5.51	3.29	-0.98	6.13	-0.48	
RF	2.63	7.28	1.51	-8.82	4.16	0.10	-0.03	-2.34	
GBRT	5.41	7.92	-0.70	-3.54	4.87	1.14	6.72	0.12	
ERT	3.30	7.02	2.08	-3.22	4.35	8.35	6.83	0.40	
NN1	2.07	4.76	1.42	-2.67	4.16	9.52	5.94	1.08	
NN2	1.93	4.07	1.38	-1.41	3.69	6.92	5.01	0.25	
NN3	2.20	5.92	0.90	-3.63	3.20	9.66	5.68	0.34	
NN4	1.03	-1.58	1.06	-3.23	1.61	-0.39	5.14	-0.73	
NN5	1.31	-2.25	0.44	-3.15	-1.32	8.22	4.48	-0.34	

Table F.3: Monthly predictive  $R_{oos}^2$ , by year (Banking)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of banks, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-18.74	-21.61	-44.07	-8.04	-1.60	0.45	-3.32	-27.39	-12.13
OLS-2	1.66	-2.90	-1.78	1.09	1.60	-2.15	1.55	4.13	-0.10
OLS-3	1.91	-2.53	-1.70	0.69	1.66	-1.89	1.45	4.16	-0.20
LASSO	1.60	-2.82	-1.78	0.60	1.80	-1.54	1.50	4.36	0.02
ENet	1.63	-2.57	1.50	0.31	2.17	-1.17	1.59	4.63	-0.03
PCR	1.64	-2.63	-1.62	0.77	1.59	-1.79	1.28	4.08	-0.04
RF	1.56	-2.41	-4.73	-1.61	1.41	0.46	-2.38	5.27	-0.23
GBRT	1.44	-1.98	4.34	-2.32	6.19	0.26	2.47	5.80	-1.40
ERT	1.66	-2.00	2.56	-0.41	2.31	-0.63	1.64	4.78	-0.09
NN1	1.75	-2.09	6.96	-0.38	3.51	1.23	1.86	4.41	0.06
NN2	1.41	-1.61	3.40	0.14	2.41	-0.08	1.32	3.79	0.15
NN3	1.53	-2.18	-0.22	0.68	1.59	-0.90	1.65	4.53	0.19
NN4	1.29	-2.38	-1.56	1.24	1.57	-2.23	1.64	4.04	0.11
NN5	1.19	-2.43	-1.26	1.32	1.72	-2.29	1.58	4.10	0.16
	2015	2016	2017	2018	2019	2020	2021	All Years	
			1.07	-3.67	-4.01	-13.69	1.53	-12.51	
OLS	-1.56	-5.55	-1.97	-3.07	-4.01	-13.09	1.55	-12.51	
OLS OLS-2	-1.56 -0.36	-5.55 1.19	-1.97 0.66	-3.23	1.60	0.62	1.55	0.21	
OLS-2	-0.36	1.19	0.66	-3.23	1.60	0.62	1.55	0.21	
OLS-2 OLS-3	-0.36 -0.31	1.19 1.12	0.66 0.76	-3.23 -3.24	1.60 1.60	0.62 0.56	$1.55 \\ 1.56$	0.21 0.19	
OLS-2 OLS-3 LASSO	-0.36 -0.31 -0.29	1.19 1.12 1.26	0.66 0.76 0.75	-3.23 -3.24 -2.78	1.60 1.60 1.78	0.62 0.56 2.31	1.55 1.56 1.50	0.21 0.19 0.35	
OLS-2 OLS-3 LASSO ENet	-0.36 -0.31 -0.29 -0.18	1.19 1.12 1.26 1.45	0.66 0.76 0.75 0.79	-3.23 -3.24 -2.78 -2.28	1.60 1.60 1.78 1.85	0.62 0.56 2.31 4.93	1.55 1.56 1.50 1.48	0.21 0.19 0.35 1.10	
OLS-2 OLS-3 LASSO ENet PCR	-0.36 -0.31 -0.29 -0.18 -0.28	1.19 1.12 1.26 1.45 1.11	0.66 0.76 0.75 0.79 0.67	-3.23 -3.24 -2.78 -2.28 -3.09	1.60 1.60 1.78 1.85 1.61	0.62 0.56 2.31 4.93 0.61	$     1.55 \\     1.56 \\     1.50 \\     1.48 \\     1.56   $	0.21 0.19 0.35 1.10 0.20	
OLS-2 OLS-3 LASSO ENet PCR RF	-0.36 -0.31 -0.29 -0.18 -0.28 -0.32	1.19 1.12 1.26 1.45 1.11 -0.18	0.66 0.76 0.75 0.79 0.67 -1.36	-3.23 -3.24 -2.78 -2.28 -3.09 -2853.44	1.60 1.60 1.78 1.85 1.61 2.06	0.62 0.56 2.31 4.93 0.61 4.06	1.55 1.56 1.50 1.48 1.56 -5.43	0.21 0.19 0.35 1.10 0.20 -88.06	
OLS-2 OLS-3 LASSO ENet PCR RF GBRT	-0.36 -0.31 -0.29 -0.18 -0.28 -0.32 0.54	1.19 1.12 1.26 1.45 1.11 -0.18 2.57	0.66 0.76 0.75 0.79 0.67 -1.36 0.79	-3.23 -3.24 -2.78 -2.28 -3.09 -2853.44 1.37	1.60 1.60 1.78 1.85 1.61 2.06 2.19	0.62 0.56 2.31 4.93 0.61 4.06 5.08	$1.55 \\ 1.56 \\ 1.50 \\ 1.48 \\ 1.56 \\ -5.43 \\ 1.89$	0.21 0.19 0.35 1.10 0.20 -88.06 1.67	
OLS-2 OLS-3 LASSO ENet PCR RF GBRT ERT	-0.36 -0.31 -0.29 -0.18 -0.28 -0.32 0.54 -0.29	1.19 1.12 1.26 1.45 1.11 -0.18 2.57 1.39	0.66 0.76 0.75 0.79 0.67 -1.36 0.79 0.79	-3.23 -3.24 -2.78 -2.28 -3.09 -2853.44 1.37 -15.88	$     1.60 \\     1.60 \\     1.78 \\     1.85 \\     1.61 \\     2.06 \\     2.19 \\     2.00 $	0.62 0.56 2.31 4.93 0.61 4.06 5.08 8.68	$1.55 \\ 1.56 \\ 1.50 \\ 1.48 \\ 1.56 \\ -5.43 \\ 1.89 \\ 1.68$	$\begin{array}{c} 0.21 \\ 0.19 \\ 0.35 \\ 1.10 \\ 0.20 \\ -88.06 \\ 1.67 \\ 1.10 \end{array}$	
OLS-2 OLS-3 LASSO ENet PCR RF GBRT ERT NN1	-0.36 -0.31 -0.29 -0.18 -0.28 -0.32 0.54 -0.29 -0.09	1.19 1.12 1.26 1.45 1.11 -0.18 2.57 1.39 1.50	0.66 0.76 0.75 0.79 0.67 -1.36 0.79 0.79 0.79	-3.23 -3.24 -2.78 -2.28 -3.09 -2853.44 1.37 -15.88 -0.04	$     1.60 \\     1.60 \\     1.78 \\     1.85 \\     1.61 \\     2.06 \\     2.19 \\     2.00 \\     2.06 \\    $	0.62 0.56 2.31 4.93 0.61 4.06 5.08 8.68 8.82	$     1.55 \\     1.56 \\     1.50 \\     1.48 \\     1.56 \\     -5.43 \\     1.89 \\     1.68 \\     1.34 $	$\begin{array}{c} 0.21 \\ 0.19 \\ 0.35 \\ 1.10 \\ 0.20 \\ -88.06 \\ 1.67 \\ 1.10 \\ 2.38 \end{array}$	
OLS-2 OLS-3 LASSO ENet PCR RF GBRT ERT NN1 NN2	-0.36 -0.31 -0.29 -0.18 -0.28 -0.32 0.54 -0.29 -0.09 -0.09 -0.07	$1.19 \\ 1.12 \\ 1.26 \\ 1.45 \\ 1.11 \\ -0.18 \\ 2.57 \\ 1.39 \\ 1.50 \\ 0.71$	0.66 0.76 0.75 0.79 0.67 -1.36 0.79 0.79 0.79 0.79 0.45	-3.23 -3.24 -2.78 -2.28 -3.09 -2853.44 1.37 -15.88 -0.04 0.23	$ \begin{array}{r} 1.60\\ 1.60\\ 1.78\\ 1.85\\ 1.61\\ 2.06\\ 2.19\\ 2.00\\ 2.06\\ 0.97\\ \end{array} $	0.62 0.56 2.31 4.93 0.61 4.06 5.08 8.68 8.82 6.68	$     1.55 \\     1.56 \\     1.50 \\     1.48 \\     1.56 \\     -5.43 \\     1.89 \\     1.68 \\     1.34 \\     1.31 $	$\begin{array}{c} 0.21 \\ 0.19 \\ 0.35 \\ 1.10 \\ 0.20 \\ -88.06 \\ 1.67 \\ 1.10 \\ 2.38 \\ 1.53 \end{array}$	

Table F.4: Monthly predictive  $R_{oos}^2$ , by year (Other Financial Institutions)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of financial institutions other than banks, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-2476.29	-2445.86	-2865.06	-455.63	-328.18	-265.52	-425.48	-686.18	-459.60
OLS-2	-0.45	-1.60	-2.62	0.90	0.25	-3.37	0.07	2.05	-2.80
OLS-3	-0.53	-1.58	-2.67	0.87	0.27	-3.44	0.06	2.05	-2.82
LASSO	-0.65	-0.02	-2.95	1.05	0.64	-2.52	0.58	1.68	-1.14
ENet	-1.21	0.46	1.34	0.59	1.58	-1.63	1.36	1.92	-1.85
PCR	-1.55	-1.95	-2.46	1.04	0.46	-3.39	-0.01	2.75	-4.13
RF	-28.91	-11.89	-10.49	-0.92	-2.18	-2.39	0.63	0.50	-0.92
GBRT	-19.68	-12.06	-1.15	-1.69	-0.28	-1.37	1.34	1.29	-4.89
ERT	-2.71	-2.32	-4.46	-1.91	0.15	-2.87	0.59	1.74	-2.04
NN1	-0.12	-1.60	-2.44	2.15	1.03	-1.59	1.18	1.54	-5.29
NN2	0.19	0.27	-1.16	0.91	0.47	-1.24	0.86	1.08	-2.86
NN3	0.25	0.35	0.84	0.69	0.35	-1.03	0.10	0.89	-0.69
NN4	-1.45	-1.55	2.02	-0.58	-0.76	1.33	0.31	-1.14	0.12
NN5	-3.65	-3.45	2.39	-1.06	-0.66	2.13	-0.94	-1.32	0.16
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-301.56	-473.91	-339.92	-512.46	-38.58	-1680.19	-399.71	-783.31	
OLS-2	-1.34	0.67	-0.66	-3.63	0.62	0.34	1.31	-0.40	
OLS-3	-1.34	0.67	-0.72	-3.59	0.59	0.34	1.30	-0.42	
LASSO	-0.85	1.02	-0.08	-2.82	0.48	1.82	0.95	-0.10	
ENet	-0.52	2.32	-0.18	-1.93	1.06	9.71	1.44	0.75	
PCR	-0.85	0.63	-1.16	-3.95	0.64	0.01	0.94	-0.42	
RF	-0.52	0.39	-0.33	-1.40	0.33	1.87	0.68	-2.87	
GBRT	-2.11	0.10	0.41	-0.03	1.35	2.61	0.62	-1.60	
ERT	-0.96	1.21	0.21	-2.11	0.83	10.84	1.56	-0.77	
NN1	-2.95	2.40	0.01	-2.26	1.03	3.26	1.91	0.16	
NN2	-1.85	1.56	0.09	-2.87	0.75	1.86	1.14	0.08	
NN3	-0.79	0.87	0.12	-2.71	0.39	0.53	0.90	0.23	
NN4	0.05	-0.37	-0.04	1.42	0.11	-0.10	-0.61	-0.01	
NN5	0.36	-0.82	-0.83	0.07	-0.44	-0.06	-1.08	-0.37	

Table F.5: Monthly predictive  $R_{oos}^2$ , by year (Agriculture)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of agricultural firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-17.65	-15.34	-7.04	-11.84	1.99	-3.52	-7.51	-6.19	-13.96
OLS-2	0.70	-0.34	-1.87	1.35	2.35	-1.39	-1.31	-1.16	-2.17
OLS-3	0.66	-0.09	-1.93	1.12	2.43	-1.40	-1.28	-0.88	-2.10
LASSO	0.62	0.49	-1.85	-0.59	3.11	-0.46	-1.14	-0.81	-2.21
ENet	0.64	0.59	2.72	-0.65	3.36	-0.41	-1.20	-0.85	-2.27
PCR	0.47	-0.04	-1.97	1.03	2.23	-1.18	-1.08	-0.64	-2.07
RF	0.40	-0.21	-0.06	-2.20	2.90	-0.76	-6.17	-0.99	-2.59
GBRT	0.25	-1.79	12.94	-4.24	6.24	0.25	-9.38	0.78	-3.40
ERT	0.75	0.37	3.15	-1.42	2.62	-0.19	-1.20	-0.87	-2.37
NN1	0.03	0.09	3.73	-0.02	3.92	-0.22	-1.12	-0.92	-1.92
NN2	0.06	0.11	1.08	-0.31	1.18	-0.08	-0.04	0.09	-2.17
NN3	0.36	0.17	0.21	-0.03	1.56	-0.39	-0.64	-0.33	-2.16
NN4	0.27	0.39	-1.31	1.07	1.85	-1.23	-1.07	-0.09	-1.29
NN5	0.44	0.36	-1.37	1.95	1.95	-1.21	-0.87	-0.23	-1.18
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-1.08	-8.87	-10.13	0.83	-4.28	-12.03	-2.69	-7.58	
OLS-2	-1.22	0.69	-0.72	-1.05	-0.13	0.23	0.74	-0.24	
OLS-3	-1.10	0.67	-0.62	-1.02	0.08	0.24	0.68	-0.22	
LASSO	-1.08	0.87	-0.75	-0.35	0.07	2.81	0.61	0.11	
ENet	-1.10	0.92	-0.81	-0.28	0.08	3.17	0.64	0.63	
PCR	-1.19	0.76	-0.54	-0.66	0.06	0.15	0.19	-0.24	
RF	-0.39	-0.48	0.20	-0.10	0.20	3.57	0.99	-0.05	
GBRT	1.63	-2.74	0.26	2.37	-0.45	2.04	-1.27	0.82	
ERT	-1.29	0.78	-0.71	-1.09	-0.02	6.14	0.74	0.90	
NN1	-3.06	1.36	-2.30	-0.71	-0.08	5.68	-1.97	0.80	
NN2	-3.64	1.89	-1.37	-1.14	-0.57	2.09	-1.03	-0.01	
NN3	-2.52	1.77	-2.25	-1.59	-0.18	0.69	-4.10	-0.40	
NN4	-4.01	1.24	-0.23	-1.31	0.28	0.73	-0.18	-0.28	
NN5	-0.04	1.25	-0.20	-0.86	-0.14	0.26	-3.35	-0.06	

Table F.6: Monthly predictive  $R_{oos}^2$ , by year (Mining)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of mining firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-179.17	-81.44	-321.64	-12.56	-83.28	-74.92	-23.51	-133.44	-69.04
OLS-2	0.09	-2.66	-0.98	0.12	0.29	-2.47	1.16	1.31	-1.81
OLS-3	0.63	-0.64	-1.24	-0.01	0.19	-2.28	1.36	0.84	-2.20
LASSO	-0.26	-1.41	2.02	-0.56	0.77	-0.77	1.33	1.36	-1.41
ENet	0.62	-0.29	9.19	-0.76	1.03	-0.60	1.52	1.62	-1.81
PCR	0.44	-0.25	-0.01	-0.32	-0.43	-1.15	-0.01	1.05	-1.39
RF	-2.08	-16.56	-123.19	-0.58	1.12	-0.13	0.92	1.06	-3.03
GBRT	-5.79	-7.69	1.59	-0.79	-0.16	-1.63	0.56	0.95	-6.83
ERT	-0.29	-1.52	1.08	-0.91	0.77	-0.49	0.96	1.08	-1.34
NN1	0.81	-1.45	6.76	0.53	2.18	-1.93	1.74	2.78	1.00
NN2	0.02	-0.34	1.21	0.05	0.52	-0.63	0.71	0.87	-0.09
NN3	-0.07	0.69	1.55	-0.06	-0.26	0.93	0.32	0.64	-0.12
NN4	-0.13	0.80	0.65	0.03	-0.34	0.03	0.47	-1.04	-0.19
NN5	-0.34	0.93	0.61	-0.10	-0.11	0.54	-0.66	-0.14	-0.23
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-79.52	-66.86	-58.51	-26.98	-11.59	-144.31	-31.74	-51.99	
OLS-2	-1.27	1.18	0.55	-2.85	0.71	1.31	1.39	0.02	
OLS-3	-0.77	0.76	0.01	-2.92	0.60	1.44	1.23	-0.03	
LASSO	-0.54	1.20	1.55	-2.22	0.70	3.88	1.47	0.05	
ENet	-0.60	1.10	1.68	-1.91	0.85	6.40	1.29	0.52	
PCR	0.38	0.32	1.19	-2.78	0.34	0.41	1.15	-0.16	
RF	-0.70	0.99	1.18	-1.40	0.82	2.14	-47.79	-9.04	
GBRT	-1.45	0.68	-0.06	1.50	1.00	5.95	2.20	-0.41	
ERT	-0.58	1.00	1.32	-2.03	0.71	9.26	1.39	0.03	
NN1	-0.74	-0.57	1.11	-2.62	1.08	4.52	1.04	1.04	
NN2	-0.33	0.49	0.65	-1.85	0.56	1.20	0.53	0.21	
NN3	-0.26	0.22	0.93	-0.33	0.31	0.75	0.87	0.19	
NN4	-0.32	0.17	0.82	-1.20	0.35	0.49	0.20	0.09	
NN5	-0.12	0.68	0.74	-1.46	0.41	0.73	0.59	0.05	

Table F.7: Monthly predictive  $R_{oos}^2$ , by year (Construction)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of construction firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-4.63	-2.87	-6.64	-3.73	2.36	2.27	0.25	-11.31	-6.33
OLS-2	0.78	-1.08	-2.44	1.29	1.52	-1.57	1.05	2.79	-0.52
OLS-3	0.78	-0.89	-2.38	1.01	1.53	-1.47	1.05	2.81	-0.52
LASSO	0.79	-0.68	-2.31	0.61	1.84	-0.49	1.17	3.09	-0.36
ENet	0.88	-0.37	3.59	0.35	2.16	-0.03	1.26	3.32	-0.44
PCR	0.67	-1.36	-2.67	1.18	1.54	-1.45	0.96	2.87	-0.43
RF	0.87	2.17	-4.33	-3.71	4.11	1.89	1.38	3.84	-0.65
GBRT	0.77	2.07	4.11	-2.65	5.47	1.47	1.43	2.31	-1.58
ERT	0.87	0.27	4.73	-0.72	2.55	0.89	1.24	3.37	-0.45
NN1	0.65	-1.15	6.93	0.63	3.14	0.85	1.51	3.90	-0.41
NN2	-0.47	0.10	10.31	-0.37	3.89	2.31	1.45	3.43	-0.37
NN3	-0.36	-0.36	11.11	1.76	2.73	1.58	1.49	3.82	-0.6
NN4	-1.02	-0.87	2.47	0.04	3.95	0.36	1.33	1.34	-1.47
NN5	-2.56	-3.18	8.28	-1.34	-0.74	0.14	1.27	4.43	-0.04
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-1.95	-3.90	-1.19	1.54	-0.07	-10.03	-0.14	-3.66	
OLS-2	-1.29	0.98	0.74	-1.21	0.61	0.69	1.02	0.23	
OLS-3	-1.16	0.90	0.76	-1.13	0.59	0.66	0.92	0.20	
LASSO	-1.01	1.09	0.88	-0.70	0.90	2.32	0.98	0.54	
ENet	-0.92	1.19	0.93	-0.38	0.95	3.18	0.97	1.33	
PCR	-1.46	0.99	0.66	-1.14	0.65	0.67	0.96	0.17	
RF		0.00							
	-0.05	2.25	0.99	2.54	1.73	0.85	-2.49	-0.01	
GBRT	-0.05 -1.09				1.73 1.26	0.85 2.81	-2.49 0.98	-0.01 1.34	
		2.25	0.99	2.54					
GBRT	-1.09	2.25 1.73	0.99 1.07	2.54 2.13	1.26	2.81	0.98	1.34	
GBRT ERT	-1.09 -1.11	2.25 1.73 1.26	0.99 1.07 0.92	2.54 2.13 -0.12	1.26 1.02	2.81 3.53	0.98 1.08	1.34 1.44	
GBRT ERT NN1	-1.09 -1.11 -1.00	2.25 1.73 1.26 1.14	0.99 1.07 0.92 -0.55	2.54 2.13 -0.12 1.44	1.26 1.02 1.26	2.81 3.53 3.26	0.98 1.08 0.72	1.34 1.44 1.83	
GBRT ERT NN1 NN2	-1.09 -1.11 -1.00 -0.13	2.25 1.73 1.26 1.14 1.65	0.99 1.07 0.92 -0.55 0.52	2.54 2.13 -0.12 1.44 1.36	1.26 1.02 1.26 0.68	2.81 3.53 3.26 3.82	0.98 1.08 0.72 -0.87	1.34 1.44 1.83 2.19	

#### Table F.8: Monthly predictive $R_{oos}^2$ , by year (Other Manufacturing)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of other manufacturing firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-5.52	-8.57	-43.54	-2.74	-0.94	0.41	0.15	-10.98	-2.88
OLS-2	0.61	-1.28	-1.90	0.94	0.95	-0.94	0.75	1.94	0.03
OLS-3	0.56	-1.26	-1.87	0.86	0.95	-0.93	0.74	1.96	0.04
LASSO	0.45	-0.89	-1.72	0.37	1.19	-0.46	0.80	1.94	0.24
ENet	0.55	-0.96	0.97	0.09	1.46	-0.32	0.97	2.17	0.17
PCR	0.50	-1.38	-2.05	0.47	1.04	-0.76	0.82	2.02	0.01
RF	0.96	-0.16	-8.65	-2.68	1.69	0.69	1.05	2.17	0.05
GBRT	1.04	-0.78	1.40	-1.46	2.33	1.02	1.50	2.92	-0.73
ERT	0.48	-0.63	1.81	-0.74	1.31	-0.20	0.86	2.06	0.22
NN1	-2.00	-4.89	3.89	-0.34	1.76	-0.98	0.97	2.34	-0.19
NN2	-0.06	-1.45	1.99	0.47	1.60	-0.15	0.89	3.10	0.13
NN3	0.39	-1.66	0.16	0.74	1.28	-0.16	0.83	3.22	0.13
NN4	0.44	-1.48	-1.25	1.51	-0.09	-1.03	0.73	0.06	0.08
NN5	0.44	-1.10	-1.44	-0.11	0.44	-0.61	0.74	-0.44	0.13
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-0.36	-2.35	-0.45	-1.88	-0.02	-6.52	-2.39	-5.59	
OLS-2	0.00	-0.53	0.53	-1.27	0.43	0.75	-0.44	0.08	
OLS-3	-0.01	-0.54	0.53	-1.25	0.42	0.74	-0.44	0.07	
LASSO	0.02	-0.47	0.65	-0.99	0.48	1.06	-0.37	0.15	
ENet	0.13	-0.48	0.64	-0.85	0.52	1.65	-0.45	0.42	
PCR	-0.05	-0.40	0.49	-1.23	0.40	0.66	-0.37	0.01	
RF	0.00	-15.42	0.69	-0.33	-4.46	0.34	-0.46	-2.10	
GBRT	0.71	-1.51	0.60	1.27	-9.34	1.30	-1.70	-0.47	
ERT	0.07	-0.43	0.67	-0.27	0.51	1.49	-0.40	0.39	
NN1	0.49	0.07	0.27	0.58	0.75	2.61	0.41	0.63	
NN2	0.39	-0.13	0.14	-0.33	0.57	1.43	0.33	0.59	
NN3	0.37	-0.99	0.19	-0.27	0.48	1.08	0.16	0.39	
NN4	0.13	-0.13	0.26	-1.35	0.36	0.30	0.01	0.06	
NN5	0.24	-0.28	0.76	-0.47	0.48	0.23	-0.47	-0.06	

Table F.9: Monthly predictive  $R_{oos}^2$ , by year (Chemicals)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of chemical firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-10.09	-563.63	-48.12	-4.34	0.57	2.29	-0.74	-14.32	-9.56
OLS-2	0.12	-1.25	-4.10	1.66	1.50	-3.05	0.13	2.90	-0.14
OLS-3	0.07	-1.20	-4.08	1.58	1.50	-3.02	0.14	2.92	-0.14
LASSO	0.02	-0.92	-3.19	0.81	2.05	-1.98	0.15	2.92	-0.01
ENet	0.08	-0.86	3.06	0.02	2.73	-1.54	0.30	3.24	-0.07
PCR	0.05	-1.41	-4.39	1.53	1.61	-2.79	0.21	2.68	-0.08
RF	-1.00	-1.03	-41.04	-4.83	5.02	0.05	1.06	4.21	-0.57
GBRT	0.53	-1.66	-2.25	-4.21	6.78	1.98	0.69	2.69	-0.90
ERT	-0.14	-0.22	3.64	-1.53	2.80	-0.90	0.23	3.18	-0.07
NN1	0.16	-0.71	11.27	1.86	2.68	-0.24	0.55	4.14	-0.04
NN2	-0.35	-0.43	4.95	1.18	1.83	-1.55	0.26	3.09	-1.72
NN3	-0.26	-0.91	-0.76	1.95	1.86	0.47	0.40	4.95	0.09
NN4	-0.55	-0.69	0.40	-0.67	2.11	0.47	0.36	3.15	-0.52
NN5	0.21	-0.72	0.28	1.40	-7.31	2.84	0.36	1.85	0.04
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-5.95	-4.03	-0.83	-7.00	-0.27	-16.15	-1.34	-37.34	
OLS-2	-0.95	0.55	1.23	-3.11	0.93	1.46	0.40	0.08	
OLS-3	-0.94	0.53	1.22	-3.06	0.90	1.45	0.40	0.07	
LASSO	-0.53	0.76	1.22	-2.02	1.33	2.63	0.34	0.30	
ENet	-0.47	0.92	1.29	-1.53	1.32	2.88	0.33	0.87	
PCR	-0.90	0.66	1.04	-2.86	1.20	1.27	0.39	0.04	
RF	-0.57	0.61	1.42	1.45	1.89	0.09	-0.19	-3.87	
GBRT	-1.23	0.81	1.14	-3.26	1.30	2.83	0.39	-0.02	
ERT	-0.60	0.90	1.25	-1.09	1.48	2.71	0.36	0.74	
NN1	-1.48	0.70	0.34	2.19	0.89	2.21	0.31	1.92	
NN2	-0.31	0.67	0.25	-0.62	1.07	1.33	0.06	0.88	
NN3	-0.59	0.97	1.03	0.73	0.67	-0.03	0.00	0.61	
NN3 NN4		0.97 -0.71	1.03 0.81	0.73 2.05	0.67 -2.56	-0.03 -1.63	0.00 -0.67	0.61 -0.22	

Table F.10: Monthly predictive  $R_{oos}^2$ , by year (IT)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of IT firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-28.92	-36.46	-89.65	-15.84	-5.24	1.03	-3.19	-30.66	-17.52
OLS-2	0.71	-0.30	-2.02	0.71	0.58	-1.36	0.28	1.66	-0.93
OLS-3	0.87	0.31	-2.09	0.41	0.88	-1.00	0.27	1.49	-0.42
LASSO	0.78	-0.27	-1.96	0.07	1.50	-0.28	0.46	2.06	-0.94
ENet	0.83	0.35	5.45	-0.03	1.88	-0.26	0.53	2.25	-0.95
PCR	0.11	-1.10	-1.49	0.36	0.91	-1.10	0.25	1.52	0.19
RF	0.84	1.40	-25.66	-1.31	2.13	-0.15	1.00	2.78	-25.28
GBRT	0.26	2.00	-3.19	0.04	4.55	-0.69	-2.00	1.11	-6.60
ERT	0.78	0.83	3.15	-0.46	1.57	-0.16	0.37	1.99	-1.01
NN1	0.67	-0.07	5.88	1.22	2.03	-2.25	0.11	2.18	1.37
NN2	0.42	-0.08	0.56	0.98	1.05	-0.61	0.26	1.98	-0.16
NN3	0.49	0.00	-0.84	1.05	0.78	-0.32	0.35	2.01	-0.22
NN4	0.57	-0.04	-1.11	1.09	0.90	-1.17	0.36	1.84	-0.11
NN5	0.30	-0.06	-0.74	1.05	0.94	-1.54	0.34	1.88	-0.11
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-14.85	-5.93	-8.22	-4.87	-15.75	-34.96	-6.06	-21.57	
OLS-2	-2.06	0.20	0.06	-1.41	0.82	-0.10	1.15	-0.13	
OLS-3	-1.33	0.15	0.34	-1.52	0.97	-0.24	1.05	-0.07	
LASSO	-1.75	0.41	0.04	-0.59	1.05	5.05	1.33	0.52	
ENet	-1.68	0.45	0.13	-0.18	1.12	6.13	1.29	1.38	
PCR	-1.29	0.06	0.11	-1.34	0.45	0.07	1.13	-0.09	
RF	-2.35	0.44	-122.72	-19.05	1.03	4.11	1.84	-10.76	
GBRT	-1.22	-0.87	0.38	4.65	-8.15	5.42	0.28	0.00	
ERT	-2.13	0.41	-0.31	0.07	1.10	5.67	1.54	1.03	
NN1	-0.33	0.20	0.30	1.74	2.23	4.81	-3.61	1.32	
NN2	-2.96	0.20	0.17	0.93	0.82	4.97	-0.49	0.72	
NN3	-1.49	0.23	0.07	-0.24	0.54	1.47	0.43	0.34	
NN4	-1.92	0.18	0.09	-0.19	0.55	0.77	0.49	0.18	
NN5	-1.42	0.05	0.09	-0.96	0.80	0.43	0.57	0.13	

Table F.11: Monthly predictive  $R_{oos}^2$ , by year (Transportation)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of transportation firms, by calendar year. All the numbers are expressed as a percentage.

OLS         -17.34         -20.53         -52.7         -8.15         -3.89         -15.17         -6.76         -18.22           OLS-2         1.64         -0.50         -2.31         1.27         1.38         -0.67         0.61         3.07           OLS-3         1.62         -0.25         -2.08         0.76         1.53         -0.56         0.66         3.36           LASSO         1.61         -0.19         -2.12         0.62         1.59         0.30         0.75         2.82           ENet         1.75         0.15         2.43         0.26         1.95         0.88         0.75         3.04           PCR         1.59         -0.44         -2.37         1.37         1.78         -0.65         0.43         3.40           RF         1.36         0.52         1.47         -6.10         4.79         1.93         0.76         4.06           GBRT         -1.75         3.12         3.60         -4.29         7.41         1.44         -0.36         5.98           ERT         1.77         1.13         4.98         -0.96         2.85         1.54         0.81         3.36           NN1         0.82         0	-22.26 -0.09 -0.19 0.29 0.30
OLS-3         1.62         -0.25         -2.08         0.76         1.53         -0.56         0.66         3.36           LASSO         1.61         -0.19         -2.12         0.62         1.59         0.30         0.75         2.82           ENet         1.75         0.15         2.43         0.26         1.95         0.88         0.75         3.04           PCR         1.59         -0.44         -2.37         1.37         1.78         -0.65         0.43         3.40           RF         1.36         0.52         1.47         -6.10         4.79         1.93         0.76         4.06           GBRT         -1.75         3.12         3.60         -4.29         7.41         1.44         -0.36         5.98           ERT         1.77         1.13         4.98         -0.96         2.85         1.54         0.81         3.36           NN1         0.82         0.33         11.63         -0.04         2.81         -0.15         0.95         3.06           NN2         1.91         0.21         2.68         0.07         1.23         -0.20         0.79         2.51	-0.19 0.29
LASSO1.61-0.19-2.120.621.590.300.752.82ENet1.750.152.430.261.950.880.753.04PCR1.59-0.44-2.371.371.78-0.650.433.40RF1.360.521.47-6.104.791.930.764.06GBRT-1.753.123.60-4.297.411.44-0.365.98ERT1.771.134.98-0.962.851.540.813.36NN10.820.3311.63-0.042.81-0.150.953.06NN21.910.212.680.071.23-0.200.792.51	0.29
ENet1.750.152.430.261.950.880.753.04PCR1.59-0.44-2.371.371.78-0.650.433.40RF1.360.521.47-6.104.791.930.764.06GBRT-1.753.123.60-4.297.411.44-0.365.98ERT1.771.134.98-0.962.851.540.813.36NN10.820.3311.63-0.042.81-0.150.953.06NN21.910.212.680.071.23-0.200.792.51	
PCR1.59-0.44-2.371.371.78-0.650.433.40RF1.360.521.47-6.104.791.930.764.06GBRT-1.753.123.60-4.297.411.44-0.365.98ERT1.771.134.98-0.962.851.540.813.36NN10.820.3311.63-0.042.81-0.150.953.06NN21.910.212.680.071.23-0.200.792.51	0.30
RF1.360.521.47-6.104.791.930.764.06GBRT-1.753.123.60-4.297.411.44-0.365.98ERT1.771.134.98-0.962.851.540.813.36NN10.820.3311.63-0.042.81-0.150.953.06NN21.910.212.680.071.23-0.200.792.51	
GBRT         -1.75         3.12         3.60         -4.29         7.41         1.44         -0.36         5.98           ERT         1.77         1.13         4.98         -0.96         2.85         1.54         0.81         3.36           NN1         0.82         0.33         11.63         -0.04         2.81         -0.15         0.95         3.06           NN2         1.91         0.21         2.68         0.07         1.23         -0.20         0.79         2.51	-0.64
ERT1.771.134.98-0.962.851.540.813.36NN10.820.3311.63-0.042.81-0.150.953.06NN21.910.212.680.071.23-0.200.792.51	-0.24
NN1         0.82         0.33         11.63         -0.04         2.81         -0.15         0.95         3.06           NN2         1.91         0.21         2.68         0.07         1.23         -0.20         0.79         2.51	-2.52
NN2 1.91 0.21 2.68 0.07 1.23 -0.20 0.79 2.51	0.12
	0.34
NN2 100 017 047 000 140 021 074 240	0.07
NNS 1.88 -0.17 -0.47 0.86 1.40 -0.21 0.74 5.46	0.25
NN4 1.49 -0.14 -1.34 0.92 1.23 -0.21 0.78 2.27	0.14
NN5 1.59 -0.03 -1.12 1.01 1.16 -0.22 0.76 2.75	0.17
2015 2016 2017 2018 2019 2020 2021 All Years	
OLS -8.76 -5.35 -4.74 -2.66 -0.37 -6.98 -15.83 -14.11	
OLS-2 -1.30 1.16 0.82 -1.42 0.54 0.22 1.57 0.26	
OLS-3 -1.00 0.97 0.72 -1.50 0.64 0.16 1.40 0.23	
LASSO -1.17 1.33 0.83 -0.90 0.83 0.50 1.39 0.36	
ENet -1.03 1.52 0.87 -0.36 0.89 1.04 1.40 1.04	
PCR -1.47 1.31 0.60 -1.6 0.37 0.21 1.51 0.26	
RF -0.57 1.64 0.90 3.32 1.91 0.01 -105.37 -3.42	
GBRT -2.04 1.70 0.46 2.19 1.65 1.55 1.88 0.97	
ERT -1.13 1.63 0.88 0.22 1.10 1.85 1.48 1.50	
NN1 -0.66 1.84 0.57 -0.11 0.81 1.79 1.81 2.20	
NN2 -0.23 0.21 0.38 0.05 0.76 0.96 -0.14 0.85	
NN3 -0.26 0.41 0.40 0.13 0.47 0.45 0.41 0.55	
NN4 -0.18 0.25 -0.01 0.13 0.53 1.07 0.13 0.51	
NN5 -0.64 -0.09 0.46 0.50 0.61 0.13 -0.93 0.31	

Table F.12: Monthly predictive  $R_{oos}^2$ , by year (Utilities)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of utility firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-24.97	-44.46	-77.32	-9.81	-2.26	-5.96	-6.95	-27.71	-32.47
OLS-2	0.43	-1.29	-2.58	1.06	1.47	-2.21	0.80	2.11	-0.97
OLS-3	0.45	-1.20	-2.68	0.90	1.40	-2.12	0.83	2.15	-1.03
LASSO	0.61	-0.61	-0.19	0.41	2.05	-0.58	0.84	2.41	-0.58
ENet	0.72	-0.08	7.02	0.42	2.78	-0.59	0.99	2.70	-0.85
PCR	0.41	-1.46	-2.86	0.95	1.70	-1.97	0.74	2.20	-1.02
RF	-0.20	-15.91	3.69	-3.22	3.33	-0.37	1.10	3.11	-1.08
GBRT	-1.65	-12.41	4.38	-3.00	5.97	-0.61	1.68	3.32	-1.32
ERT	0.42	-2.07	2.29	-0.79	2.40	-0.42	0.96	2.75	-0.79
NN1	0.46	-1.13	6.51	2.10	3.50	-2.30	0.81	2.77	-0.51
NN2	0.15	-0.10	0.79	0.99	1.74	-0.38	0.71	1.29	-0.18
NN3	0.21	-0.04	0.66	0.91	1.39	-0.40	0.50	1.69	-0.21
NN4	0.34	-0.39	-1.08	0.93	1.54	-1.31	0.84	2.08	-0.12
NN5	0.33	-0.45	-1.42	0.91	1.68	-1.27	0.84	2.27	-0.13
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-14.55	-7.48	-5.54	2.11	-5.40	-31.4	-5.09	-18.7	
OLS-2	-1.46	1.49	0.17	-0.45	0.55	0.66	1.39	0.22	
OLS-3	-1.28	1.42	0.30	-0.36	0.46	0.63	1.49	0.20	
LASSO	-1.07	1.42	0.23	-0.20	0.74	4.02	1.21	0.76	
ENet	-0.94	1.60	0.21	0.15	0.78	5.92	1.23	1.64	
PCR	-1.51	1.38	0.08	-0.28	0.53	0.69	1.40	0.19	
RF	-1.35	1.65	0.22	-0.11	-2.72	1.02	-2.31	-0.89	
GBRT	-1.28	1.82	0.20	1.80	1.39	4.37	1.29	0.39	
ERT	-1.28	1.48	0.29	0.00	0.86	5.55	1.37	0.86	
NN1	-1.21	2.29	0.21	0.33	0.80	7.31	0.77	1.96	
NN2	-1.06	1.03	0.37	-0.12	0.68	3.00	0.49	0.75	
NN3	-0.54	0.96	0.28	-0.27	0.68	0.77	1.10	0.58	
NN4	-1.31	0.97	0.17	-0.31	0.69	0.55	0.79	0.36	
NN5	-1.88	0.89	0.26	-0.46	0.64	0.18	0.70	0.26	

Table F.13: Monthly predictive  $R_{oos}^2$ , by year (Wholesale)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of wholesale trade firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-16.64	-24.09	-31.08	-2.22	-1.96	-0.35	-1.25	-27.47	-9.09
OLS-2	1.05	-1.85	-1.09	0.49	1.18	-0.15	0.80	2.00	-0.13
OLS-3	0.80	-1.39	-1.07	-0.08	1.09	-0.09	0.63	2.12	-0.02
LASSO	0.81	-1.72	-1.04	-0.64	1.59	0.39	0.87	2.19	-0.11
ENet	0.98	-1.16	5.46	-0.95	2.23	0.93	1.08	2.52	-0.11
PCR	0.83	-1.75	-0.77	0.10	1.07	-0.32	0.87	1.86	0.22
RF	0.80	-0.16	3.52	-9.83	3.73	0.04	0.79	1.67	-9.30
GBRT	-1.51	-5.36	5.24	-6.18	6.86	-1.03	1.56	4.06	-73.94
ERT	1.05	-0.99	5.67	-2.64	1.69	0.37	0.92	2.25	-0.11
NN1	0.15	0.01	8.05	-2.16	3.03	3.23	0.89	1.78	0.21
NN2	-0.08	-0.66	-0.07	-1.17	2.17	2.25	0.85	1.17	-0.04
NN3	0.06	-0.64	-0.44	-0.48	1.73	0.94	0.54	2.79	0.12
NN4	0.02	-0.72	-0.62	0.69	1.13	-0.05	1.15	1.32	-0.08
NN5	-0.17	-1.11	-0.46	0.68	1.06	-0.05	0.67	1.61	0.18
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-9.83	-4.18	-5.97	-0.38	-3.45	-16.3	1.66	-7.87	
OLS-2	-1.28	0.39	-0.12	-0.79	0.39	0.57	0.34	0.17	
OLS-3	-1.23	0.21	-0.01	-0.72	0.27	0.48	0.39	0.09	
LASSO	-1.10	0.40	-0.16	-0.36	0.43	2.16	0.30	0.24	
ENet	-1.10	0.49	-0.24	0.24	0.45	3.59	0.29	1.02	
PCR	-1.23	0.30	-0.20	-0.90	0.28	0.18	0.34	0.08	
RF	-1.38	0.56	-0.16	0.91	0.31	5.68	0.48	-0.49	
GBRT	-0.38	0.96	-0.59	3.74	-0.72	5.88	0.33	-2.24	
ERT	-1.29	0.36	-0.18	-0.43	0.46	6.42	0.30	1.03	
NN1	-1.35	0.05	-0.56	-0.40	0.87	5.22	0.37	1.34	
NN2	-3.46	0.50	-0.10	-0.36	0.69	3.41	0.23	0.39	
NN3	-1.54	0.19	-0.28	-0.31	0.25	4.33	-0.01	0.51	
NN4	-0.58	-0.67	-0.25	-0.50	-1.28	1.29	0.17	0.19	
NN5	0.05	-0.54	-0.03	-0.43	-1.37	-0.47	0.24	0.03	

Table E14: Monthly predictive  $R_{oos}^2$ , by year (Retail)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of retail trade firms, by calendar year. All the numbers are expressed as a percentage.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
OLS	-11.6	-11.27	-34.6	-3.13	1.62	1.64	0.17	-14.72	-8.80
OLS-2	0.43	-1.44	-2.94	1.67	1.24	-1.52	0.65	2.72	-0.54
OLS-3	0.33	-1.22	-2.87	1.28	1.26	-1.41	0.66	2.75	-0.68
LASSO	0.58	-0.60	0.41	0.57	1.59	-0.32	0.89	3.09	-0.41
ENet	0.76	-0.68	4.18	0.64	2.06	-0.14	0.95	3.32	-0.47
PCR	0.42	-1.51	-3.19	1.49	1.25	-1.47	0.67	2.73	-0.51
RF	0.32	1.02	4.98	-4.77	5.03	1.08	0.68	4.71	-1.34
GBRT	-1.64	1.57	3.75	-3.63	6.35	-0.48	-0.17	6.25	-3.54
ERT	0.54	0.41	4.74	-1.41	2.79	0.94	0.93	3.58	-0.6
NN1	-2.74	-4.09	7.22	0.45	2.28	-0.3	-0.52	1.95	-1.62
NN2	-0.08	-13.11	10.9	-0.28	2.08	0.00	-0.03	2.05	-3.82
NN3	-0.67	-18.94	9.90	2.14	1.29	-1.21	-0.62	3.38	-0.75
NN4	-3.68	-23.36	8.67	-1.87	1.99	-1.55	-3.75	4.43	-1.12
NN5	-4.18	-13.10	5.27	0.57	2.10	-7.83	-2.07	0.62	-0.61
	2015	2016	2017	2018	2019	2020	2021	All Years	
OLS	-0.82	-1.68	-2.33	0.47	-1.61	-11.60	0.53	-6.90	
OLS-2	-0.99	0.46	1.05	-1.71	0.58	1.03	0.52	0.16	
OLS-3	-0.86	0.34	1.01	-1.60	0.63	0.96	0.55	0.13	
LASSO	-0.35	0.51	1.30	-0.51	1.07	3.15	0.37	0.82	
ENet	-0.30	0.64	1.36	-0.32	1.11	4.02	0.37	1.34	
PCR	-0.97	0.49	0.95	-1.51	0.56	0.86	0.57	0.11	
RF	-29.41	1.86	1.60	3.99	1.77	1.26	-0.31	-0.29	
GBRT	-0.28	2.36	1.45	4.13	1.19	3.21	0.54	1.23	
ERT	-0.11	0.68	1.44	0.78	1.26	3.50	0.44	1.32	
NN1	-2.99	0.63	1.36	1.13	0.69	4.83	0.42	1.12	
NN2	-5.90	0.46	1.29	0.59	0.71	4.55	-0.24	0.76	
NN3	-4.52	0.86	0.90	2.10	0.90	2.57	0.43	0.71	
NN4	-2.57	-2.42	-0.16	0.79	0.28	3.79	-0.52	-0.52	
NN5	-0.11	0.39	-0.64	-3.85	-3.35	5.57	-1.63	-0.46	

Table F.15: Monthly predictive  $R_{oos}^2$ , by year (Services)

*Notes:* This table reports monthly  $R_{oos}^2$  for the entire panel of services firms, by calendar year. All the numbers are expressed as a percentage.

## G Relative variable importance for macroeconomic predictors for the U.S. stock market

	PLS	PCR	ENet+H	GLM+H	RF	GBRT+H	NN1	NN2	NN3	NN4	NN5
dp	12.52	14.12	2.49	4.54	5.80	6.05	15.57	17.58	14.84	13.95	13.15
ep	12.25	13.52	3.27	7.37	6.27	2.85	8.86	8.09	7.34	6.54	6.47
bm	14.21	14.83	33.95	43.46	10.94	12.49	28.57	27.18	27.92	26.95	27.90
ntis	11.25	9.10	1.30	4.89	13.02	13.79	18.37	19.26	20.15	19.59	18.68
tbl	14.02	15.29	13.29	7.90	11.98	19.49	17.18	16.40	17.76	20.99	21.06
tms	11.35	10.66	0.31	5.87	16.81	15.27	10.79	10.59	10.91	10.38	10.33
dfy	17.17	15.68	42.13	24.10	24.37	22.93	0.09	0.06	0.06	0.04	0.12
svar	7.22	6.8	3.26	1.87	10.82	7.13	0.57	0.85	1.02	1.57	2.29

Table G.16: Relative variable importance for macroeconomic predictors for general stocks

*Notes:* This table reports the variable importance for eight macroeconomic variables for the U.S. stock market, obtained from Gu et al. (2020) to be used as a basis of comparison with Table 8.

# H Yearly relative variable importance for REIT-level predictors

	2006	2007	2008	2009	2010	2011	2012	2013	2014
rd_sale	50%	50%	49%	48%	49%	49%	49%	49%	49%
rd_mve	49%	49%	49%	48%	48%	48%	48%	48%	49%
beta	0%	0%	1%	1%	1%	1%	1%	1%	1%
betasq	0%	0%	1%	1%	1%	1%	1%	1%	1%
securedind	0%	0%	0%	0%	0%	0%	0%	0%	0%
mvel1	0%	0%	0%	0%	0%	0%	0%	0%	0%
dolvol	0%	0%	0%	0%	0%	0%	0%	0%	0%
currat	0%	0%	0%	0%	0%	0%	0%	0%	0%
quick	0%	0%	0%	0%	0%	0%	0%	0%	0%
ill	0%	0%	0%	0%	0%	0%	0%	0%	0%
	2015	2016	2017	2018	2019	2020	2021	All Years	
rd_sale	49%	49%	48%	48%	48%	47%	46%	48%	
rd_mve	49%	49%	48%	48%	48%	47%	46%	48%	
beta	1%	1%	1%	2%	2%	3%	3%	1%	
betasq	1%	1%	1%	2%	2%	3%	3%	1%	
securedind	0%	0%	0%	0%	0%	0%	0%	0%	
mvel1	0%	0%	0%	0%	0%	0%	0%	0%	
dolvol	0%	0%	0%	0%	0%	0%	0%	0%	
	<b>U</b> 70	070							
currat	0%	0%	0%	0%	0%	0%	0%	0%	
currat quick					0% 0%	0% 0%	0% 0%	0% 0%	

Table H.1: Top 10 relative variable importance - OLS

Notes: This table reports the top 10 most influential variables for the OLS model, by year.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
securedind	92%	100%	100%	96%	99%	99%	99%	100%	100%
mom1m	8%	0%	0%	0%	1%	1%	1%	0%	0%
convind	0%	0%	0%	0%	0%	0%	0%	0%	0%
mom12m	0%	0%	0%	3%	0%	0%	0%	0%	0%
lev	0%	0%	0%	0%	0%	0%	0%	0%	0%
beta	0%	0%	0%	0%	0%	0%	0%	0%	0%
retvol	0%	0%	0%	0%	0%	0%	0%	0%	0%
betasq	0%	0%	0%	0%	0%	0%	0%	0%	0%
absacc	0%	0%	0%	0%	0%	0%	0%	0%	0%
acc	0%	0%	0%	0%	0%	0%	0%	0%	0%
	2015	2016	2017	2018	2019	2020	2021	All Years	
securedind	100%	100%	100%	100%	100%	100%	96%	99%	
mom1m	0%	0%	0%	0%	0%	0%	0%	1%	
convind	0%	0%	0%	0%	0%	0%	4%	0%	
mom12m	0%	0%	0%	0%	0%	0%	0%	0%	
lev	0%	0%	0%	0%	0%	0%	1%	0%	
beta	0%	0%	0%	0%	0%	0%	0%	0%	
retvol	0%	0%	0%	0%	0%	0%	0%	0%	
betasq	0%	0%	0%	0%	0%	0%	0%	0%	
absacc	0%	0%	0%	0%	0%	0%	0%	0%	
acc	0%	0%	0%	0%	0%	0%	0%	0%	

Table H.2: Top 10 relative variable importance - ENet

*Notes:* This table reports the top 10 most influential variables for the ENet model, by year.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
securedind	28%	28%	27%	50%	45%	45%	46%	46%	46%
betasq	4%	4%	2%	4%	4%	4%	5%	5%	5%
mom12m	3%	3%	4%	4%	5%	4%	4%	4%	4%
beta	2%	2%	1%	3%	3%	4%	3%	3%	3%
baspread	3%	3%	3%	3%	3%	3%	3%	3%	3%
mom1m	12%	11%	7%	0%	1%	2%	2%	2%	2%
maxret	3%	3%	2%	2%	2%	3%	3%	3%	3%
retvol	2%	2%	3%	2%	2%	2%	2%	2%	2%
dy	1%	1%	2%	1%	1%	1%	1%	1%	1%
nincr	1%	1%	0%	2%	2%	2%	2%	2%	2%
	2015	2016	2017	2018	2019	2020	2021	All Years	
securedind	46%	46%	46%	45%	46%	46%	40%	43%	
betasq	5%	5%	5%	5%	5%	5%	3%	4%	
mom12m	4%	4%	4%	4%	4%	4%	3%	4%	
beta	3%	3%	3%	3%	3%	3%	3%	3%	
baspread	3%	3%	3%	3%	3%	3%	3%	3%	
mom1m	2%	2%	2%	2%	2%	2%	1%	2%	
maxret	3%	3%	3%	3%	3%	3%	1%	2%	
retvol	2%	2%	2%	2%	2%	2%	1%	2%	
dy	1%	1%	1%	1%	2%	2%	7%	2%	
nincr	2%	2%	2%	2%	2%	2%	2%	2%	

Table H.3: Top 10 relative variable importance - ERT

*Notes:* This table reports the top 10 most influential variables for the ERT model, by year.

	2006	2007	2008	2009	2010	2011	2012	2013	2014
securedind	29%	22%	45%	102%	69%	53%	7%	59%	65%
momlm	19%	29%	20%	26%	20%	16%	17%	14%	1%
betasq	0%	0%	0%	0%	0%	0%	1%	0%	2%
mom12m	9%	10%	6%	8%	5%	4%	16%	6%	3%
beta	0%	0%	0%	0%	0%	0%	1%	0%	1%
chmom	8%	10%	3%	9%	6%	7%	1%	2%	1%
dy	2%	2%	2%	5%	2%	4%	6%	5%	3%
indmom	0%	0%	0%	0%	0%	0%	0%	0%	3%
mom6m	2%	4%	2%	5%	4%	5%	13%	2%	2%
retvol	3%	1%	1%	-5%	1%	1%	3%	1%	1%
	2015	2016	2017	2018	2019	2020	2021	All Years	
securedind	2015 80%	2016 79%	2017 84%	2018 92%	2019 83%	2020 91%	2021 91%	All Years 81%	
securedind mom1m									
	80%	79%	84%	92%	83%	91%	91%	81%	
mom1m	80% 3%	79% 3%	84% 3%	92% 3%	83% 3%	91% 4%	91% 4%	81% 4%	
mom1m betasq	80% 3% 2%	79% 3% 3%	84% 3% 2%	92% 3% 2%	83% 3% 3%	91% 4% 2%	91% 4% 1%	81% 4% 2%	
mom1m betasq mom12m	80% 3% 2% 2%	79% 3% 3% 2%	84% 3% 2% 1%	92% 3% 2% 1%	83% 3% 3% 1%	91% 4% 2% 1%	91% 4% 1% 1%	81% 4% 2% 2%	
mom1m betasq mom12m beta	80% 3% 2% 2%	79% 3% 3% 2% 2%	84% 3% 2% 1% 2%	92% 3% 2% 1% 3%	83% 3% 3% 1% 2%	91% 4% 2% 1% 2%	91% 4% 1% 1% 2%	81% 4% 2% 2% 2%	
mom1m betasq mom12m beta chmom	80% 3% 2% 2% 2% 1%	79% 3% 3% 2% 2% 1%	84% 3% 2% 1% 2% 1%	92% 3% 2% 1% 3% 2%	83% 3% 3% 2% 2%	91% 4% 2% 1% 2% 2%	91% 4% 1% 2% 2%	81% 4% 2% 2% 2% 2%	
mom1m betasq mom12m beta chmom dy	80% 3% 2% 2% 1% 2%	79% 3% 3% 2% 2% 1% 2%	$egin{array}{c} 84\% \\ 3\% \\ 2\% \\ 1\% \\ 2\% \\ 1\% \\ 1\% \\ 1\% \end{array}$	92% 3% 2% 1% 3% 2% 1%	83% 3% 1% 2% 2% 1%	91% 4% 2% 1% 2% 2% 0%	91% 4% 1% 2% 2% 1%	81% 4% 2% 2% 2% 2% 1%	
mom1m betasq mom12m beta chmom dy indmom	80% 3% 2% 2% 2% 1% 2% 2%	79% 3% 2% 2% 1% 2% 1%	$egin{array}{c} 84\% \\ 3\% \\ 2\% \\ 1\% \\ 2\% \\ 1\% \\ 1\% \\ 1\% \\ 1\% \end{array}$	92% 3% 2% 1% 3% 2% 1% 1%	83% 3% 3% 1% 2% 2% 1% 2%	91% 4% 2% 1% 2% 2% 0% 1%	$91\% \\ 4\% \\ 1\% \\ 1\% \\ 2\% \\ 2\% \\ 1\% \\ 1\% \\ 1\% \\ 1$	81% 4% 2% 2% 2% 2% 1%	

Table H.4: Top 10 relative variable importance - NN1

*Notes:* This table reports the top 10 most influential variables for the NN1 model, by year.

### I Performance of equally-weighted machine learning portfolios

	Avg	SD	S.R.	t-stat	Skew.	Kurt.	Max	Max	Corr	
							DD	1M Loss		
Panel A: Long-only, equally-weighted portfolio										
All REITs	0.85	6.45	0.45	6.30	-0.67	9.36	-69.85	-33.58	1.00	
ENet	0.76	5.40	0.49	6.75	-1.26	7.01	-58.09	-30.75	0.93	
ERT	0.98	6.92	0.49	6.80	-0.44	3.54	-60.87	-27.43	0.87	
NN1	1.11	6.14	0.63	8.67	-0.07	6.01	-57.14	-27.16	0.95	
Nonlinear Ensemble	0.85	6.42	0.46	6.38	-0.23	4.79	-65.08	-27.42	0.94	
Panel B: Long-short, equally-weighted portfolio										
OLS-2	-0.03	4.37	-0.02	-0.31	-0.17	3.29	-45.94	-21.29	0.31	
ENet	-0.28	5.19	-0.19	-2.58	-6.06	64.29	-73.21	-54.59	-0.56	
ERT	0.39	4.94	0.27	3.76	-0.74	8.27	-58.59	-24.64	-0.28	
NN1	0.50	3.79	0.45	6.27	0.55	3.30	-38.40	-11.86	-0.31	
Nonlinear Ensemble	0.19	3.10	0.21	2.91	0.46	3.83	-44.32	-9.66	-0.34	

Table I.1: Performance of equally-weighted machine learning portfolios

*Notes:* This table reports the out-of-sample performance measures for the best performing machine learning models of the equally-weighted long-only and long-short portfolios based on the full sample. "Avg" : average realised monthly return(percent). "Std": the standard deviation of realised monthly returns(percent). "S.R.": annualized Sharpe ratio. "T-stat": t-statistic of realised monthly returns. "Skew": skewness. "Kurt": kurtosis. "MaxDD":the portfolio maximum drawdown (percent). "Max 1M Loss": the most extreme negative realised monthly return(percent). "Corr": correlation of realised monthly returns against the All REITs benchmark returns. In Panel A, the portfolios are based on a long-only strategy of holding REITs with the highest expected returns (top 30 percent), and the benchmark portfolio is the weighted index of all REITs in the sample period. In Panel B, the portfolios are based on a long-short strategy of buying REITs with the highest expected returns (top 30 percent) and shorting REITs with the lowest expected returns (bottom 30 percent), and the benchmark is a long-short portfolio based on predicted returns from OLS-2. Nonlinear ensemble refers to a grand ensemble of all nonlinear methods in our machine learning toolkit, comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5. All portfolios are equally-weighted.

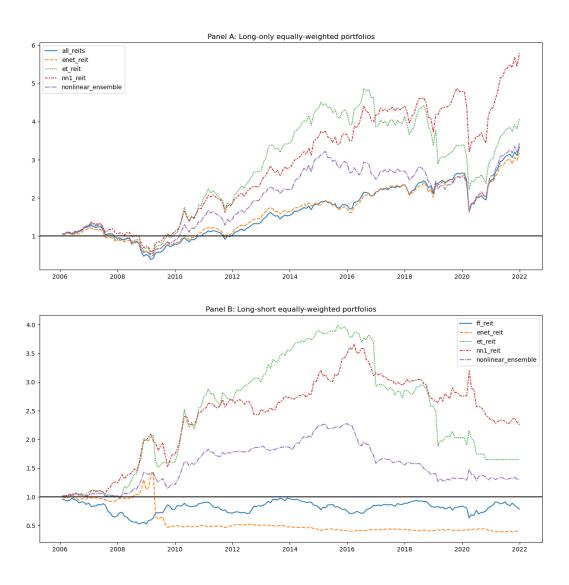


Figure I.1: Cumulative return of ML portfolios (equally weighted)

*Notes:* This figure shows the cumulative returns of the best performing machine learning portfolios. In Panel A, the portfolios are based on a long-only strategy of holding REITs in the top quintile, and the benchmark portfolio is the weighted index of all REITs in the sample period. In Panel B, the portfolios are based on a long-short strategy of buying the highest expected return REITS (top quintile) and shorting the lowest expected return REITs (bottom quintile), and the benchmark is a long-short portfolio based on predicted returns from OLS-2. Nonlinear\_ensemble refers to a grand ensemble of all nonlinear methods in our machine learning toolkit, comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5. All portfolios are equally-weighted.

### J Figures

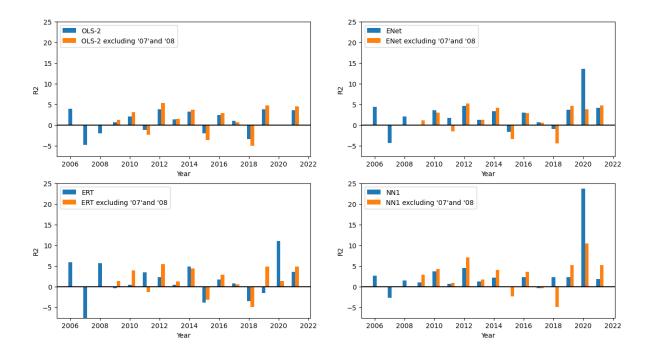
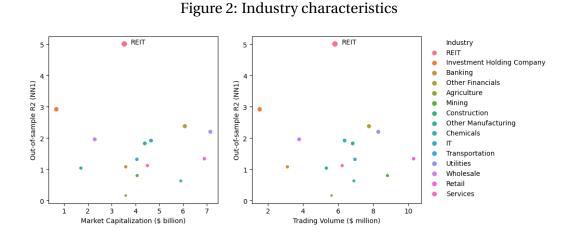


Figure 1: Out-of-sample predictive  $R^2$ , by year

*Notes:* The blue bars in this figure show the monthly out-of-sample predictive  $R^2$ , averaged by calendar year, for OLS-2 and our top machine learning models (ENet, ERT and NN1) during the test period from 2006 through 2021. The orange bars display the out-of-sample predictive  $R^2$  for each model averaged by calendar year, but after excluding the GFC years 2007 and 2008 from the training set.



*Notes:* The figure on the left plots the average market capitalization of REITs and various industry sectors against the *out-of-sample*  $R^2$  of the NN1 model reported in Table 3. The figure on the right plots the average trading volume of REITs and various industry sectors against the *out-of-sample*  $R^2$  of the NN1 model reported in Table 3.

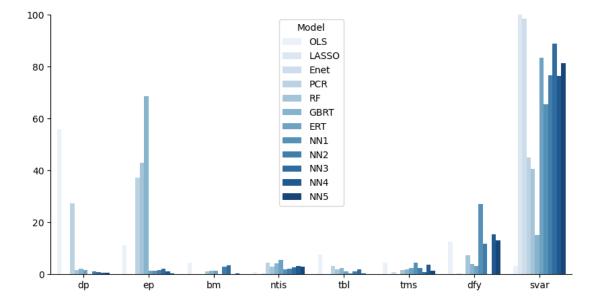


Figure 3: Relative variable importance for macroeconomic predictors

*Notes:* This figure provides a complementary visual comparison of the macroeconomic variable comparison across models shown in Table 8. It shows that *svar* is the most important macroeconomic variable for the regression trees and neural networks, followed by *dfy* as the second most important macroeconomic variable.

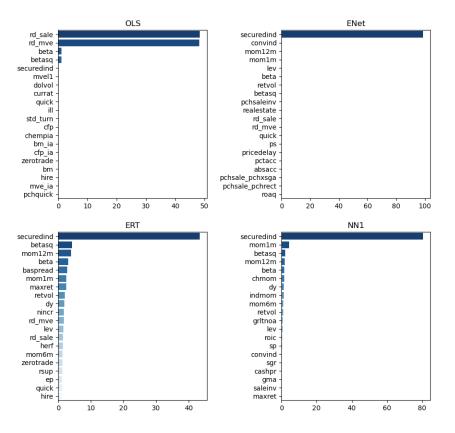


Figure 4: Relative variable importance for REIT characteristics

*Notes:* Variable importance for the top 20 most influential variables in each model. Variable importance is an average over all training samples. Variable importance within each model is normalized to sum to one. The full description of these predictors and their references are found in Appendix A. All the numbers are expressed as a percentage.

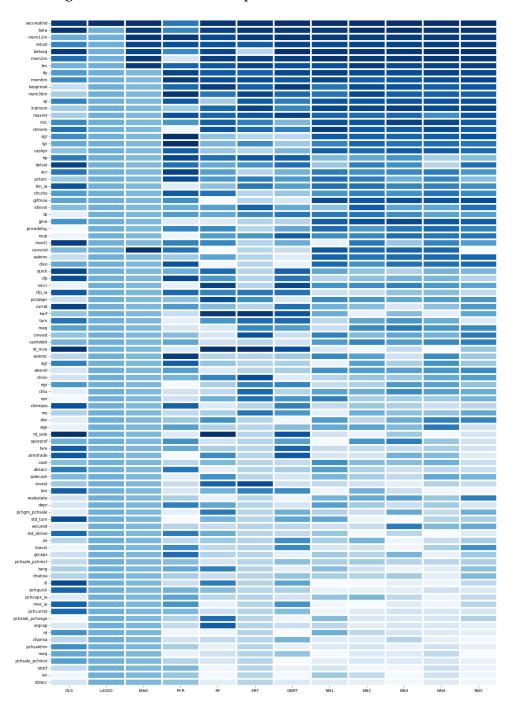


Figure 5: Relative variable importance for REIT characteristics

*Notes:* This heat map shows the rankings of 94 REIT-level characteristics in terms of overall model contribution. Characteristics are ordered based on the sum of their ranks over all models, with the most influential characteristics on the top and the least influential on the bottom. Columns correspond to the individual models, and the color gradients within each column indicate the most influential (dark blue) to the least influential (white) variables. The full description of these predictors and their references is found in Appendix A.

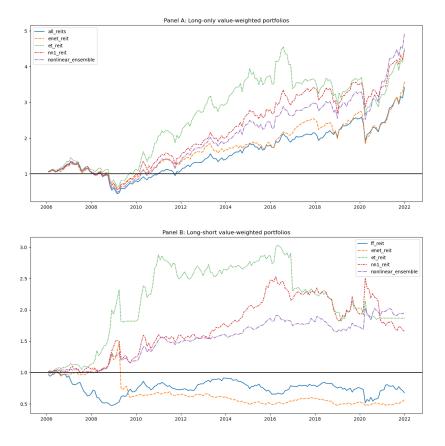


Figure 6: Cumulative return of value-weighted ML portfolios

*Notes:* This figure shows the cumulative returns of the best performing machine learning portfolios. In the top panel, the portfolios are based on a long-only strategy of holding REITs with the highest expected returns (top 30 percent), and the benchmark portfolio is the weighted index of all REITs in the sample period. In the bottom panel, the portfolios are based on a long-short strategy of buying REITs with the highest expected returns (top 30 percent) and shorting REITs with the lowest expected returns (bottom 30 percent), and the benchmark is a long-short portfolio based on predicted returns from OLS-2. Nonlinear\_ensemble refers to a grand ensemble of all nonlinear methods in our machine learning toolkit, comprising of RF, GBRT, ERT, NN1, NN2, NN3, NN4, and NN5. All portfolios are value-weighted.